

**Augusta Lawn Care – Manhattan, KS**  
**David & Ryan Willis, Owners**  
**785-473-7005**  
**manhattan@augustalawncareservices.com**  
**[augustalawncareservices.com/manhattan](http://augustalawncareservices.com/manhattan)**

**February 20, 2026**

**Dear KSU Students,**

**We are writing to introduce ourselves and share a career opportunity that may be an excellent fit for students who are interested in hands-on work, entrepreneurship, and professional growth.**

**We are the owners of Augusta Lawn Care – Manhattan, KS, a locally owned and operated lawn care company serving approximately 150 residential and commercial clients in the Manhattan area. While this is our second full season operating as an Augusta franchise, we have served the Manhattan community for seven years.**

**For the upcoming season (April–November), we are seeking to fill up to two full-time apprenticeship positions. This opportunity is ideal for students who:**

- **Enjoy working outdoors and staying physically active**
- **Are dependable and willing to learn**
- **Have an interest in small business or entrepreneurship**
- **Want to gain real-world work experience**

**Previous lawn care experience is not required—we provide structured training. A valid driver’s license and reliable transportation are required.**

### **Compensation & Growth**

#### **Opportunities**

- **Base pay begins at \$18.00 per hour**
- **Our Pay for Performance (P4P) system allows trained, productive team members to average up to \$25.00 per hour over a pay period**

**We operate with an open-book management approach, allowing employees to**

**understand how revenue, expenses, and profitability function in a real business. Apprentices gain experience in:**

- **Route management and scheduling**
- **Equipment operation and maintenance**
- **Customer service and client retention**
- **Team productivity systems**
- **Financial literacy and small business fundamentals**

**The Augusta brand was founded by Mike Andes, and team members benefit from the systems and mentorship provided through the broader Augusta franchise network.**

**[https://youtu.be/WBtCmgbRcTU?si=KkXMMzYLMMdzz\\_Pk](https://youtu.be/WBtCmgbRcTU?si=KkXMMzYLMMdzz_Pk)**

**Augusta Lawn Care also offers a clearly defined advancement pathway through its 7 Stages of Success, as well as a program called 3F's (Franchise Fee Forgiveness), which allows qualifying team members to eventually open their own Augusta location without paying a franchise fee once requirements are met.**

**Our Manhattan location is family-run, with David and Ryan Willis (father and son) serving as owner/operators and Debbie Willis as office manager. We are projected to grow from approximately \$250,000 in revenue in 2025 to double that in 2026, creating increasing leadership opportunities for motivated individuals.**

**<https://youtu.be/vui7nzw3Ap0?si=-awz-qV6-OWLMmz>**

**We would welcome the opportunity to speak with you about whether this role may serve students exploring workforce entry, skilled trades, or entrepreneurial pathways after graduation.**

**Please feel free to contact us with any questions or to connect interested students with our team.**

**I have included a link to our one way video interview for any interested students, as a first step in our interview process:**

<https://hire.li/NWjSmukjnY1hFFzefE017>

**Sincerely,**

**David, Ryan, and Debbie Willis**

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