

# WORKING WITH INDUSTRY BOOT CAMP

## A K-STATE WORKSHOP SERIES

### OPTION 1: MATERIALS ONLY - \$5,000

\$5,000 for the Working with Industry Boot Camp materials, which include the following resources:

- 1) Working with Industry Boot Camp ‘How-To’ Guide (FREE RESOURCE FOR ALL)**
  - a. Format: PDF
  - b. K-State branded guide/case study
  - c. Topics include
    - i. How to Get Started
    - ii. Top-Down Support
    - iii. University Strategy
    - iv. Planning Committee
    - v. Session Content
    - vi. Key Success Factors
    - vii. What’s Next?
    - viii. Other Resources
- 2) Template PowerPoint Slides**
  - a. Format: Editable PowerPoint Slides
  - b. 150+ slides that include ready-to-use content
  - c. Easily customizable for use by your institution
  - d. Note: PPT slides correspond directly with the Template Agendas content order and session topics
- 3) Template Agendas**
  - a. Format: Editable Word document
  - b. Short-form agenda that fits on one front/back page
  - c. Long-form agenda that serves as a syllabus guide providing detailed information about the content of all 7 Boot Camp sessions
  - d. Sample K-State agenda with presenter titles/roles to assist with creating your own customized agenda
  - e. Easily customizable for use by your institution
  - f. Note: Agendas correspond directly with the PPT slide content order and session topics
- 4) Corporate Funding Work Flow One-Pager: Corporate Philanthropy, Fee-for-Service, or Sponsored Project?**
  - a. Format: Editable Word document
  - b. Customizable guide to help faculty and staff determine the appropriate office to contact for various corporate engagements
  - c. Includes space for your institution’s staff contact information
  - d. Easily customizable for use by your institution
- 5) Template Support Acknowledgement Page**
  - a. Format: Editable Word document
  - b. Page highlighting support of the Boot Camp by faculty, staff, departments/colleges and sponsors
  - c. Easily customizable for use by your institution
- 6) Template Faculty Highlights One-Pager for Faculty to use with Industry Engagements**
  - a. Format: Editable Word document
  - b. Highlighted Areas include:
    - i. Academic/Industrial Experience

- ii. Selected Industrial Applications
    - iii. Laboratory Capabilities
    - iv. Research Interests
    - v. Research Sponsors
  - c. Easily customizable for use by your institution's faculty
- 7) Checklist for Working with Industry Boot Camp Planning Committee**
  - a. Format: Editable Word document
  - b. Checklist to help ensure the fruition of key success factors
- 8) Template Working with Industry Workshops: "Food Truck" Menu**
  - a. Format: Editable Word document
  - b. Detailed descriptions of 8 workshops that can be offered to faculty/staff groups a la carte after the initial Boot Camp sessions are held
  - c. Easily customizable for use by your institution
- 9) Working with Industry Workshop: Deep Dive into Intellectual Property**
  - a. Template Workshop Agenda
    - i. Format: Editable Word document
    - ii. Easily customizable for use by your institution
  - b. 3 Sample Case Studies with Faculty Talking Points and Glossary of Terms
    - i. Format: Editable Word document
    - ii. Case Study 1: Animal Health Monitoring Device Scenario
    - iii. Case Study 2: Pet Food Scenario
    - iv. Case Study 3: Dry Hole Scenario

## OPTION 2: MATERIALS AND CONSULTING HOURS - \$7,000

\$7,000 for all of the Working with Industry Boot Camp materials included in Option 1, plus 8 Boot Camp consulting hours.

- Consulting hours can be held in 8 separate 1 hour meetings on multiple days, offered in half days, or be one full-day, dependent on the consultant's availability and availability at your institution.
- One K-State professional who has been deeply involved in the K-State WWI Boot Camp efforts will be consulting at each mutually agreed-upon consulting session.
- Consulting hours are intended to be done remotely but in-person options may also be possible.

## CONTACT INFORMATION

Contact [K-State Innovation Partners, innovationpartners@k-state.edu](mailto:innovationpartners@k-state.edu), to engage with members of our original Working with Industry Boot Camp Planning Committee, and/or for additional conversations and resource sharing. For additional information and digital resources, visit the Working with Industry Boot Camp page on our website: [k-state.edu/research/faculty/other-resources/working-with-industry/boot-camp/](http://k-state.edu/research/faculty/other-resources/working-with-industry/boot-camp/).

