



The  
**Reward,  
Timing, &  
Decision**  
Laboratory

# The trouble with the (discounting) curve

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# Hyperbolic discounting (Mazur, 1987, 2001)

- ▶  $V = A / (1 + kD)$
- ▶  $V =$  Subjective Value
- ▶  $A =$  Amount
- ▶  $D =$  Delay
- ▶  $k =$  discounting rate
- ▶ Add 1 to avoid bad math





# Hyperbolic discounting: The good

- ▶ Provides an accurate fit to most discounting curves
- ▶ K-values do have some predictive value
  - ▶ Individual differences in k-values are stable over time
  - ▶ Individuals with higher k-values are more likely to abuse drugs, relapse following treatment, gamble, etc.
- ▶ The hyperbolic curve predicts preference reversals, which do generally seem to happen





# Hyperbolic discounting: The bad

- ▶ **A = amount; this is assumed to be veridical**
  - ▶ No allowance for poor reward discrimination
  - ▶ No allowance for bias – individuals do not always choose the larger amount
- ▶ **D = delay; this is assumed to be veridical**
  - ▶ No allowance for poor time discrimination, or for bias
  - ▶ Although,  $k$  values do affect the impact of delays on behavior

$$V = A / (1+kD)$$

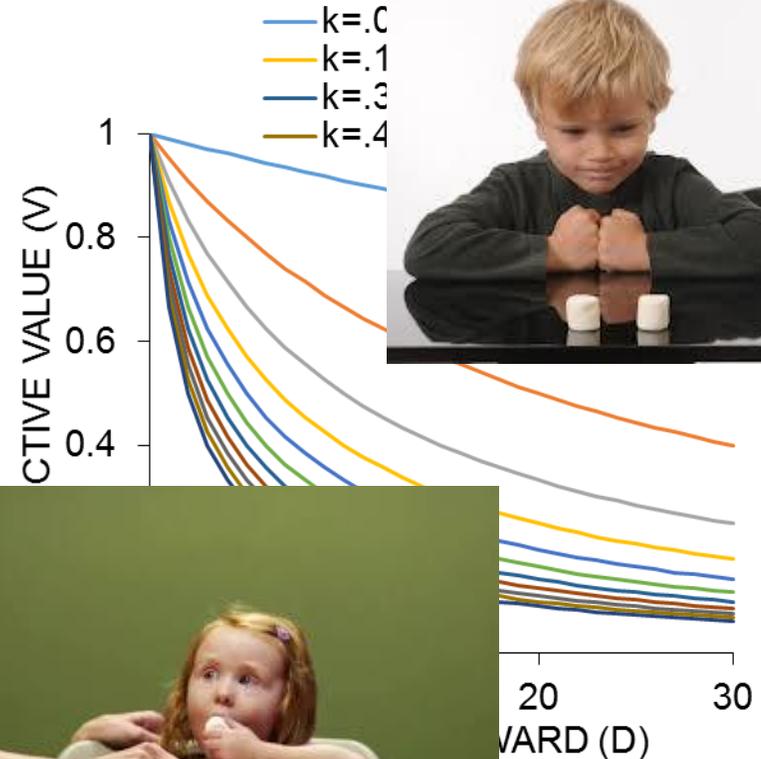




# A family of discounting curves

Higher k-values lead to a faster decline in value as a function of delay  
→ Impulsive

Lower k-values lead to greater self-control



$$V = A / (1+kD)$$

**A?**  
**D?**





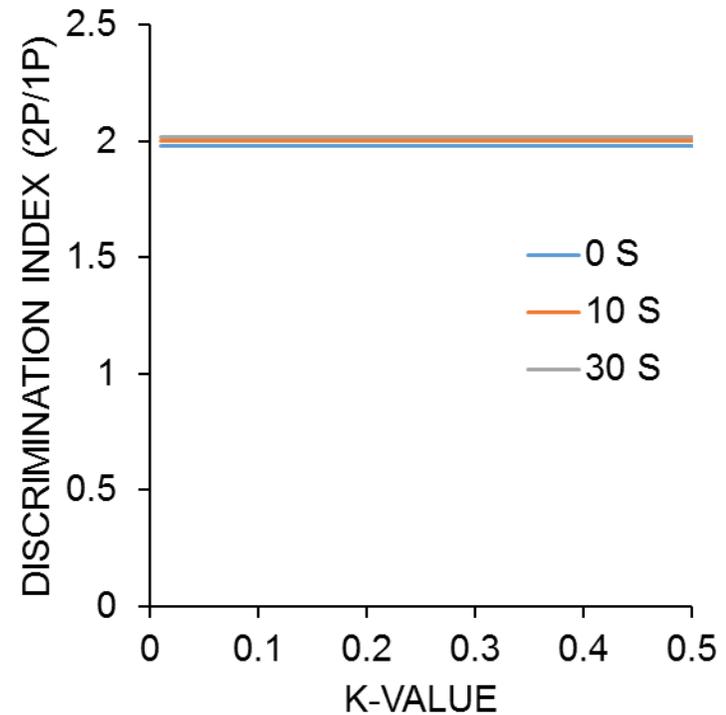
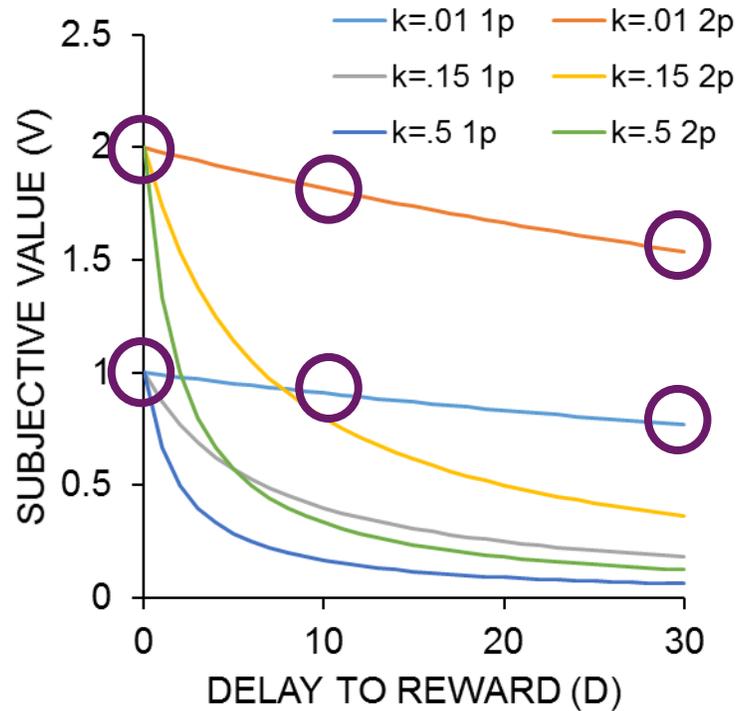
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# Question 1: Do individuals differ in their treatment of amounts?

And, if they do, does it affect their choice behavior?



# Hyperbolic model simulations of amount discrimination

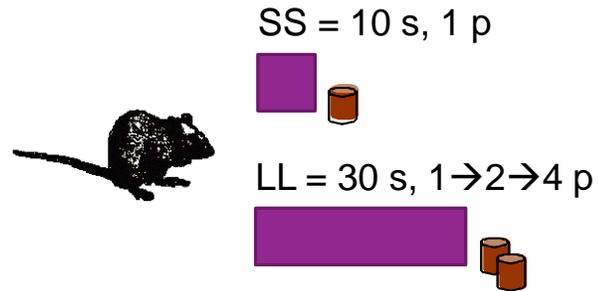


$$V = A / (1+kD)$$

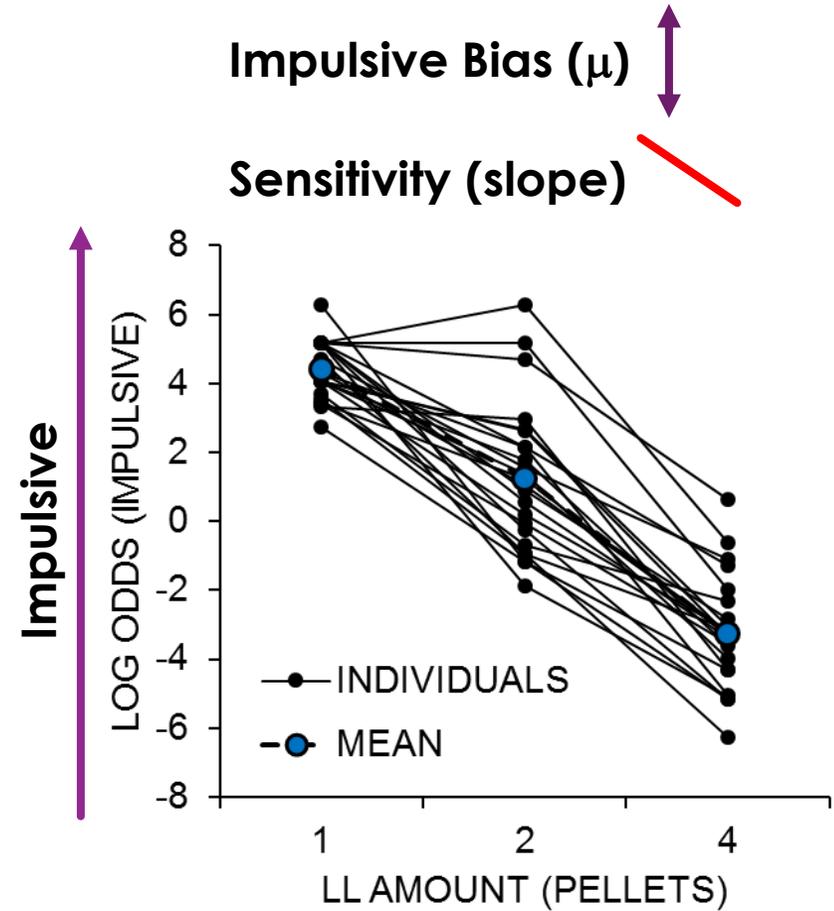


# Impulsive choice: Role of amount discrimination

## Impulsive Choice



Log Odds =  $\log(N_{SS}/N_{LL})$   
 Log Odds = 0 Neutral  
 Log Odds > 0 Impulsive  
 Log Odds < 0 Self-controlled



# Impulsive choice: Role of amount discrimination

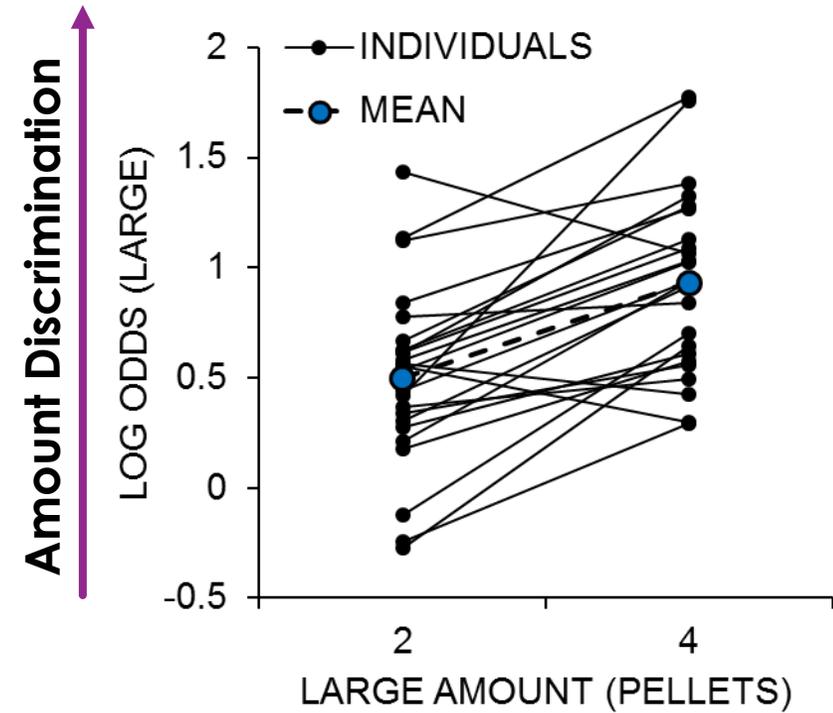
## Amount Discrimination



VI 30 s, 1 p



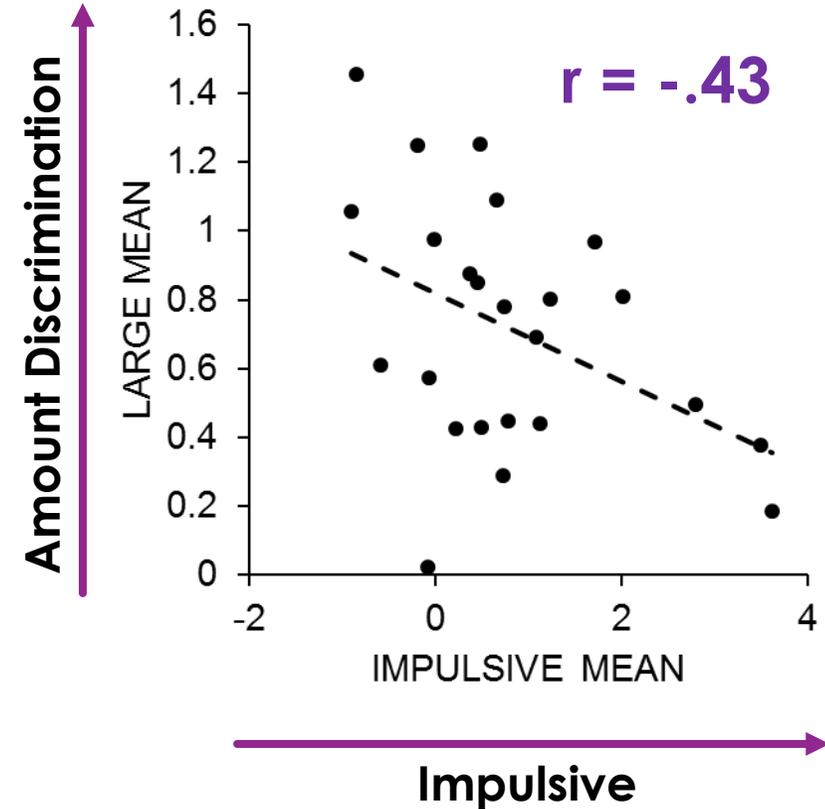
VI 30 s, 1→2→4 p





# Impulsive choice: Role of amount discrimination

- ▶ The impulsive mean was negatively correlated with amount discrimination
- ▶ Rats with good amount discrimination were more self-controlled







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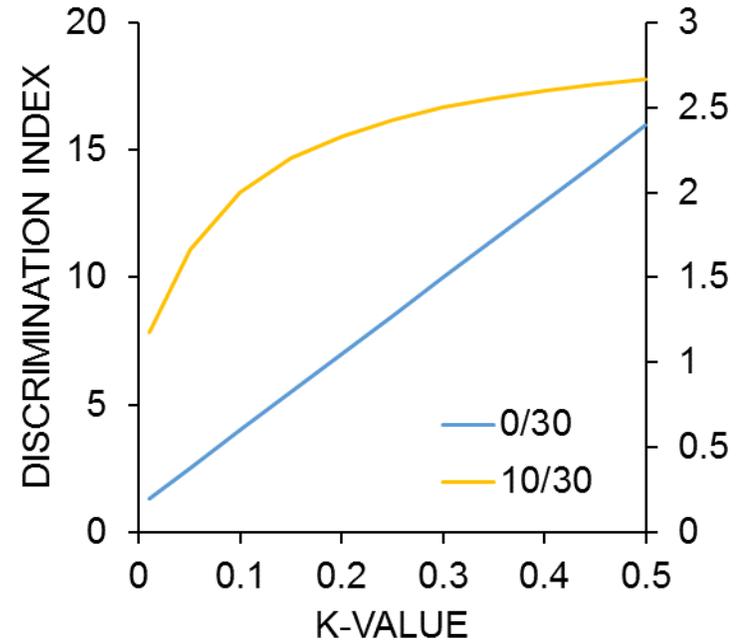
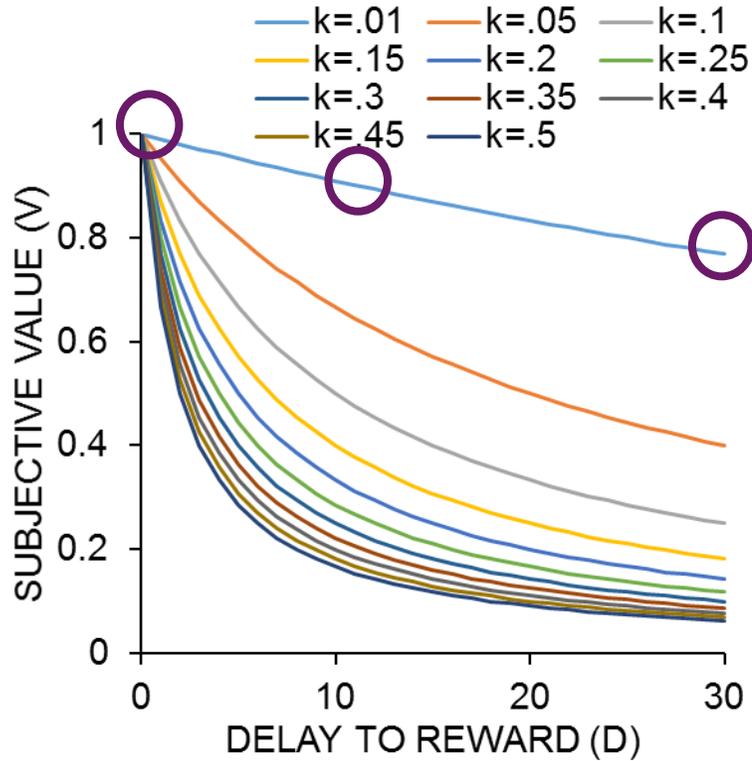
# Question 2: Do individuals differ in their treatment of delays?

And, if they do, does it affect their choice behavior?





# Hyperbolic model simulations of delay discrimination



$$V = A / (1+kD)$$



# Impulsive choice: Role of delay discrimination

## Impulsive Choice

SS = 30 → 10 → 5 → 2.5 s, 1 p



LL = 30 s, 2 p

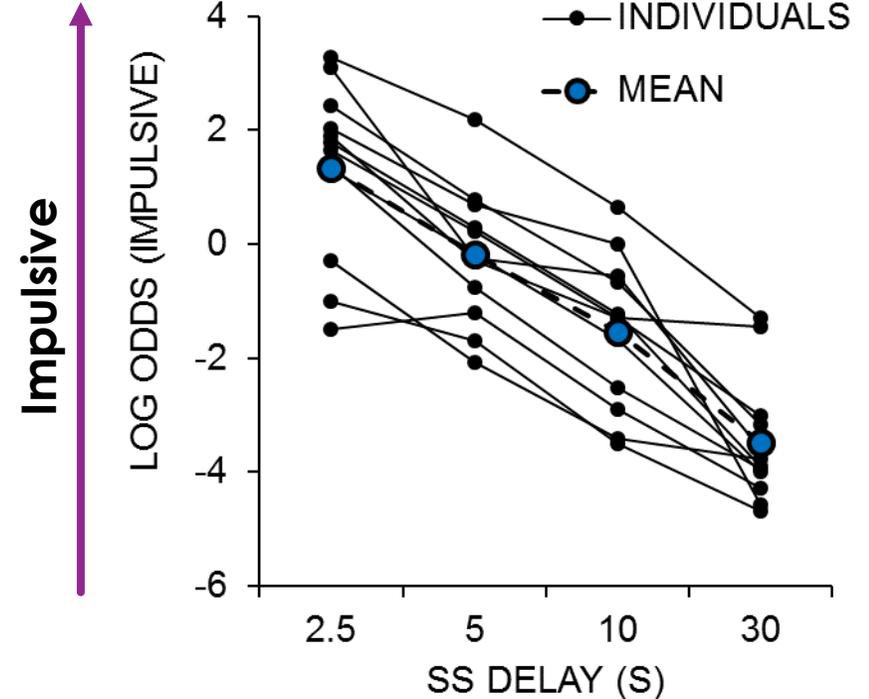


Log Odds =  $\log(N_{SS}/N_{LL})$   
 Log Odds = 0 Neutral  
 Log Odds > 0 Impulsive  
 Log Odds < 0 Self-controlled

Impulsive Bias ( $\mu$ )



Sensitivity (slope)



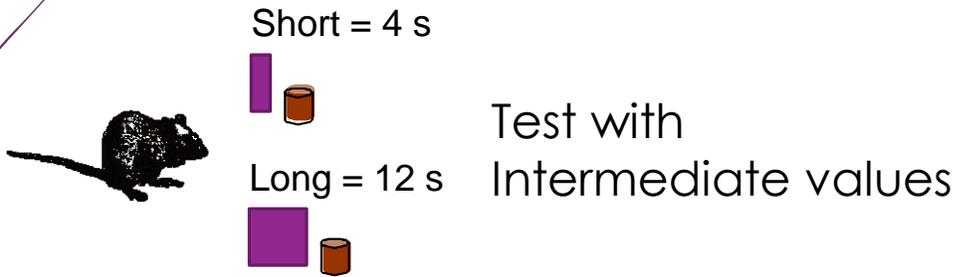
Marshall et al. (2014)





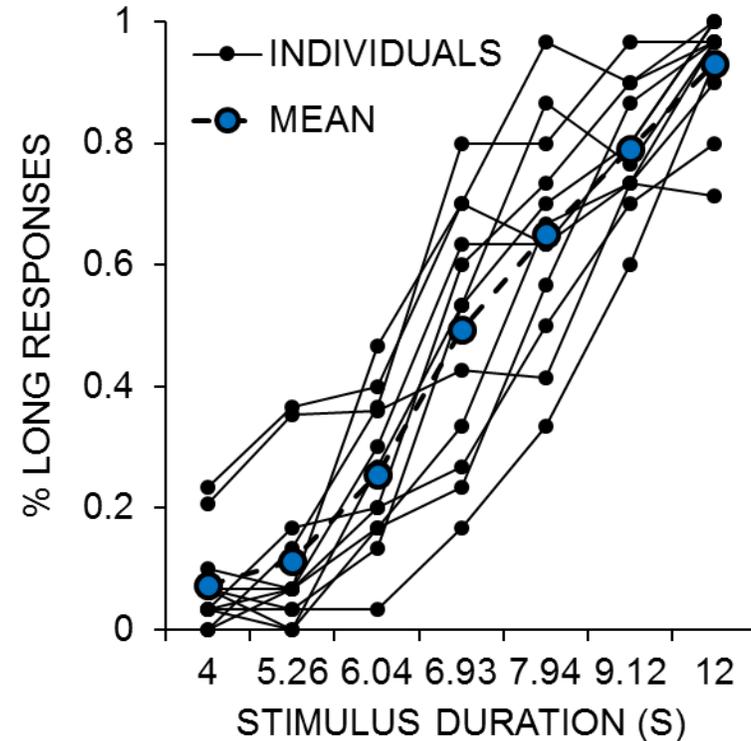
# Impulsive choice: Role of delay discrimination

## Temporal Bisection



Timing Accuracy ( $\mu$ )  $\longleftrightarrow$

Delay Discrimination ( $\sigma$ )  $\nearrow$

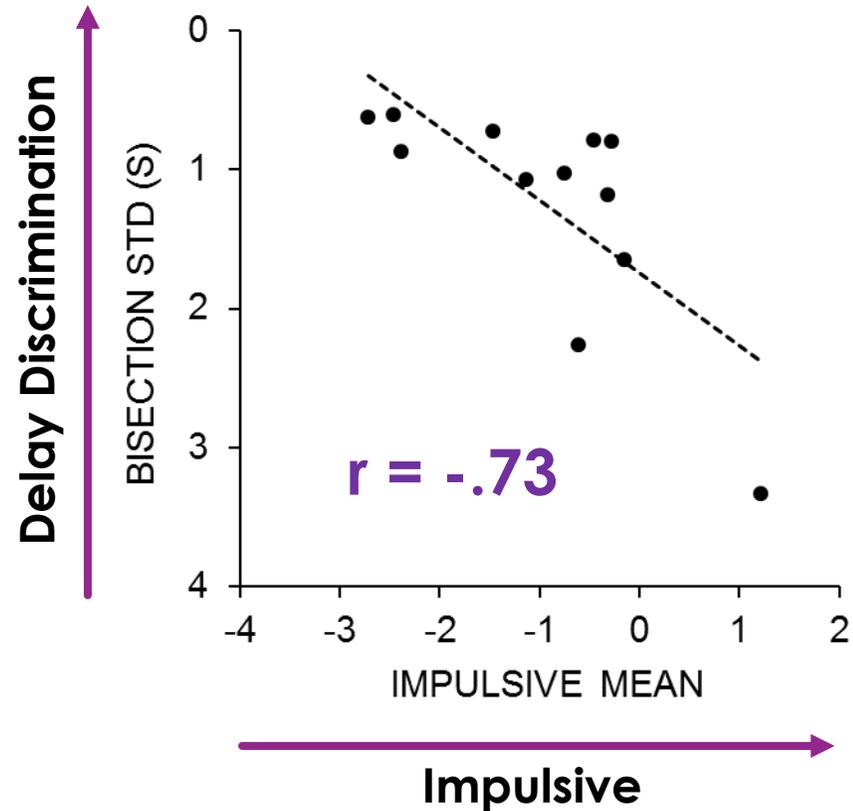


Marshall et al. (2014)



# Impulsive choice: Role of delay discrimination

- ▶ The impulsive mean was correlated with the bisection standard deviation
- ▶ Rats with better delay discrimination were more self-controlled



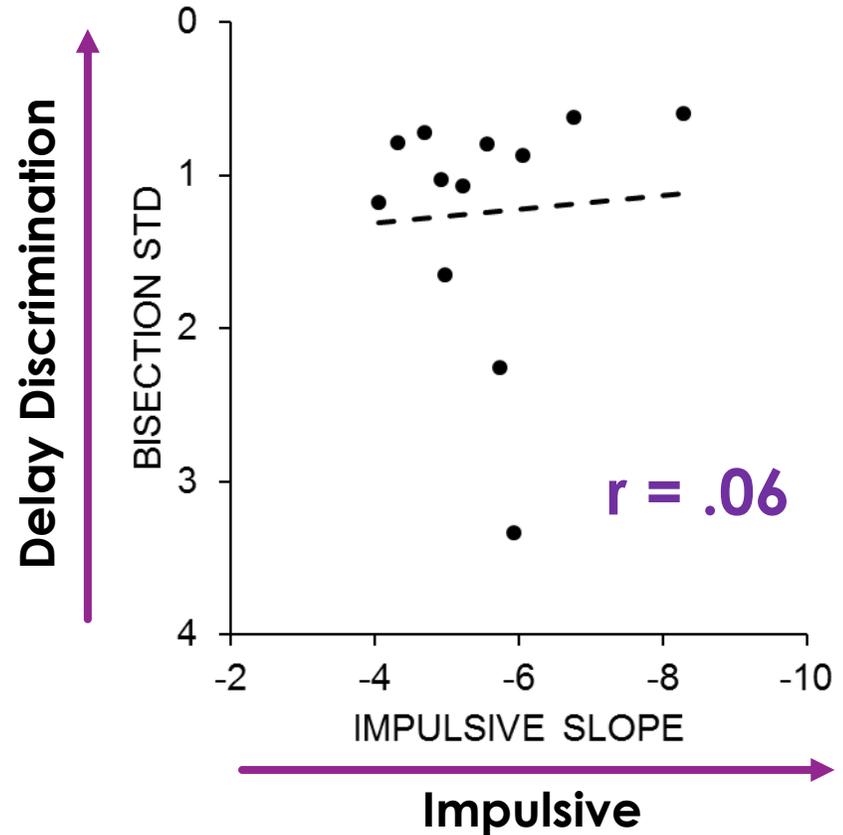
Marshall et al. (2014)





# Impulsive choice: Role of delay discrimination

- No relationship between delay discrimination and impulsive slope (sensitivity)



Marshall et al. (2014)





# Bias versus sensitivity/adaptability

- ▶ Hyperbolic function only models sensitivity to delay through k-values
  - ▶ Predictions are in the wrong direction (more impulsive individuals with high k-values should be more delay sensitive)
- ▶ Amount and delay discrimination correlated with choice bias, not sensitivity
- ▶ Bias and sensitivity may reflect different underlying processes





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# Question 3: Can we improve delay discrimination?

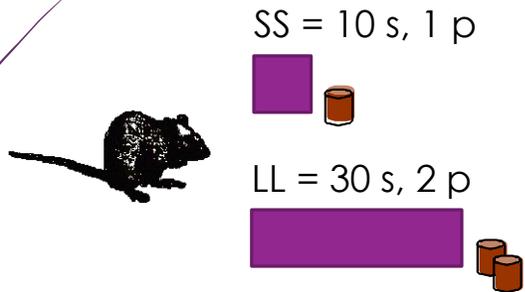
And, if we can, does this affect choice behavior?



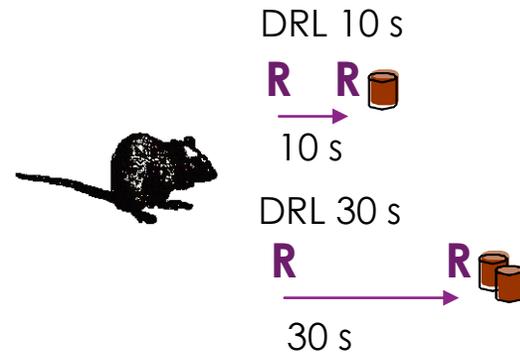


# Moderation of individual differences: Time-based interventions

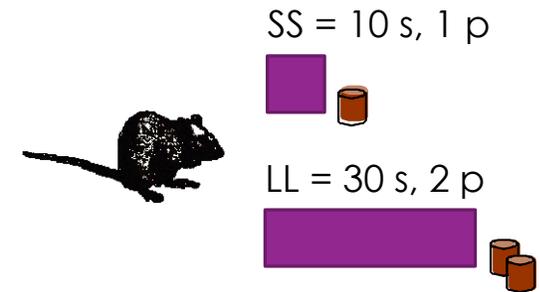
## Impulsive Choice



## DRL Intervention



## Impulsive Choice



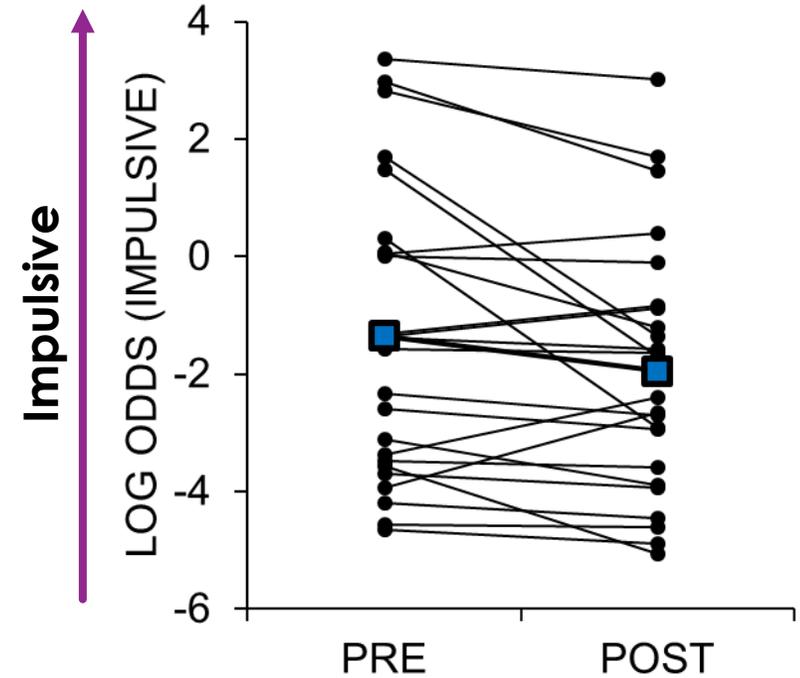
Smith, Marshall, & Kirkpatrick (2015)





# Moderation of individual differences: Time-based interventions

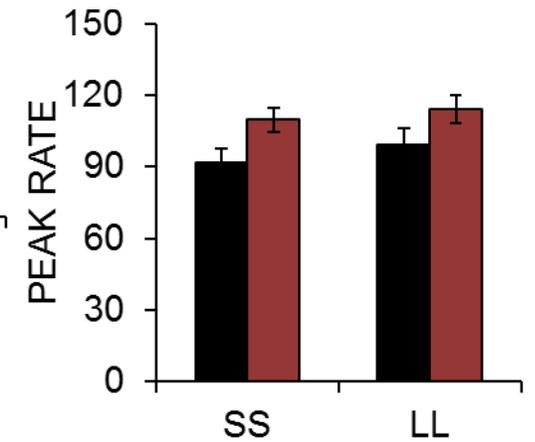
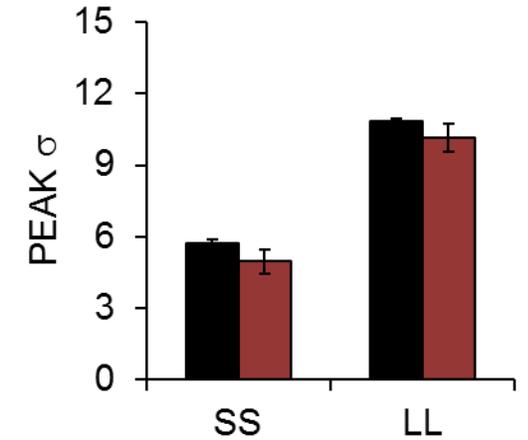
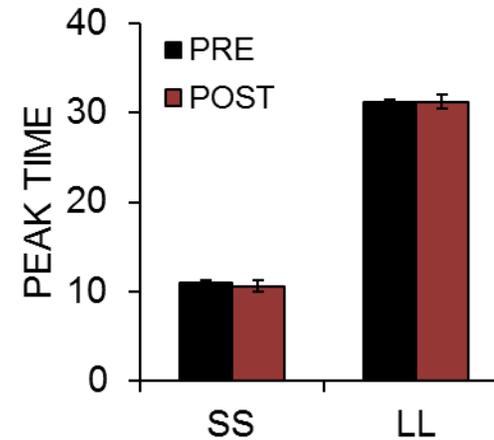
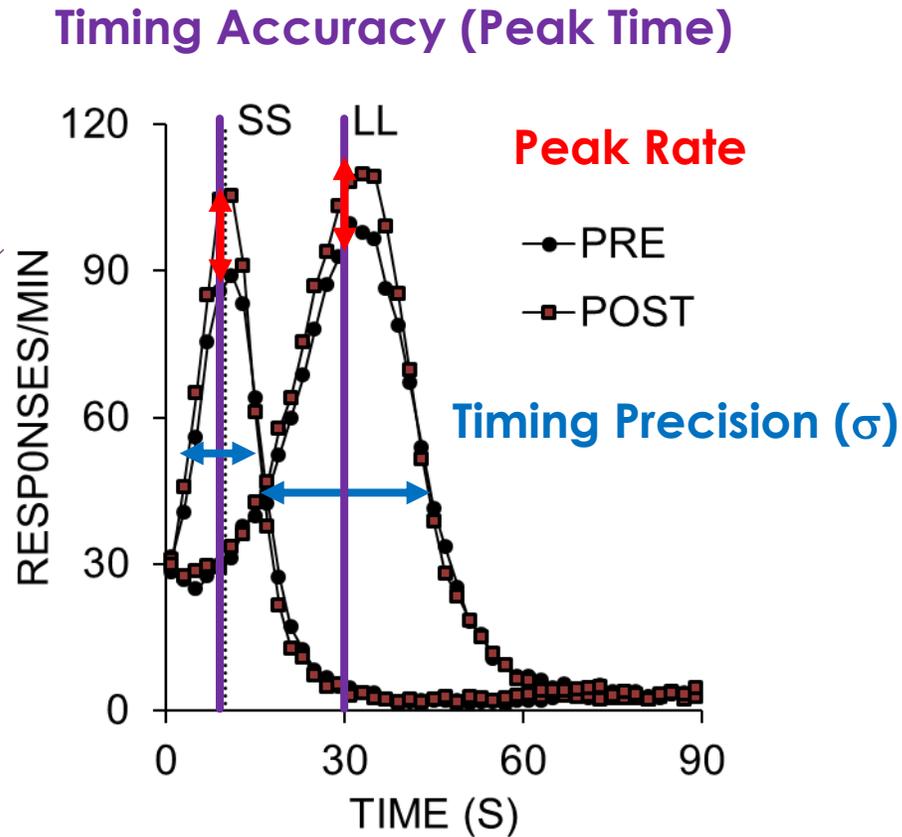
The DRL  
intervention  
decreased  
impulsive choices



Smith, Marshall, & Kirkpatrick (2015)



# Moderation of individual differences: Time-based interventions



Smith, Marshall, & Kirkpatrick (2015)





# Conclusion

- ▶ Amounts and delays are not judged perfectly
  - ▶ Weber's law
    - ▶ Variance in estimates increases with amount or delay
    - ▶ Discrimination follows a ratio rule
- ▶ Amount and delay discrimination may play a potentially important role in choice behavior
  - ▶ Better amount or delay discrimination → self-control
  - ▶ Informed choices?
- ▶ K-values do not map very well onto underlying processes
- ▶ Consider a new modeling approach that incorporates signal detection / Weber's law principles that
  - ▶ Disentangle bias from sensitivity
  - ▶ Supply meaningful parameters



# Acknowledgements and Questions



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## QUESTIONS?

RTD LAB: [k-state.edu/psych/research/kirkpatrick/rtdlab](http://k-state.edu/psych/research/kirkpatrick/rtdlab)

