



DEPARTMENT OF ADMINISTRATION
Division of Purchases

BILL GRAVES
Governor

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Secretary of Administration

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KSU

CONTRACT AWARD

Date of Award: June 14, 1999
Contract Number: 33687
Replaces Contract: 33366
Procurement Officer: Jay P. Oyler
Telephone: 785-296-1171
E-Mail Address: jayo@dapurch.wpo.state.ks.us
Item: **Dairy Products**
Agency: Statewide
Period of Contract: July 1, 1999 through December 31, 1999
Contractors: See Attached
Prices: See Attached
Payment Terms: Net 30
Conditions:

RECEIVED KSU

JUN 16 1999

PURCHASING

In accordance with the terms and conditions contained in Contract Proposal Number 33687 and vendor's response thereto.

Method of Payment: The state may make payment for statewide contract purchases by a state warrant or by the state Business Procurement Card (BPC). No additional charges will be allowed for using the BPC.

Contract Price: Statewide contracts are awarded by the Division of Purchases to take advantage of volume discount pricing for goods and services that have a recurring demand from one or more agencies. However, if a state agency locates a vendor that can provide the identical item at a lower price, a waiver to "buy off state contract" may be granted by the Division of Purchases.

Contractors

Roberts Dairy

218 SW Polk
Topeka, KS 66603
Telephone: 800-279-1692
Local: 785-232-1274
Fax: 785-232-2604
FEIN: 47-072-6774
Contact Person: John E. Sell

Hiland Dairy Foods

700 E. Central
P.O. Box 2199
Wichita, KS 67201
Telephone: 800-336-0765
Fax: 316-267-1050
FEIN: 43-1180401
Contact Person: Larry Power

F & A Food Sales, Inc.

P.O. Box 651
Concordia, KS 66901
Telephone: 800-657-6080
Fax: 785-243-3331
FEIN: 48-0936233
Contact Person: Dan Farha

Anderson Erickson Dairy Co.

2420 East University Ave.
Des Moines, IA 50317
E-Mail: aedairy@aedairy.com
Telephone: 800-234-7257, ext 6344
Local: 913-621-4801
Fax: 515-263-6301
FEIN: 42-0115611
Contact Person: Dick Berens

Pricing is not available to the political subdivisions of the State of Kansas.

Item No.	Article	Container	Bidding Unit	Est. Qty. Required	Unit Price
Group 1 - Kansas Neurological Institute, Topeka, Kansas					
Part 1					
Contractor: Anderson Erickson Dairy Co.					
6007	Milk, Homogenized	1-quart paper ctn.	quart	312	\$0.520
6012	Milk, 2%	1-gallon plastic	gallon	624	\$1.820
6018	Milk, 2%	1/2-pint paper ctn.	1/2-pint	16,000	\$0.145
6022	Milk, Skim	1-gallon plastic	gallon	200	\$1.640
6026	Milk, Skim	1/2-pint paper ctn.	1/2-pint	12,000	\$0.134
6027	Milk, Skim	quart paper ctn.	quart	420	\$0.440
6042A	Chocolate Milk-Lofat 1%	1-gallon plastic	gallon	150	\$2.080
6050B	Fruit Drink	1 gallon plastic	gallon	624	\$0.700
6070B	Cream, Sour	100/box paper cont.	box	20 box	\$17.600
6072	Cream, Sour	5-lb.	each	288	\$3.000
6082	Cottage Cheese, Cream Style, Small Curd	4 or 5-lb.	pound	100	\$1.000
6090	Yogurt, Assorted Flavors, Regular & Lofat.	5 pound	pound	50	\$0.590
*6090A	Yogurt, Assorted Flavors, Regular & Lofat.	8-ounce	8-ounce	5,000	\$0.0390

Item No.	Article	Container	Bidding Unit	Est. Qty. Required	Unit Price
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Group 1 - Part 1 - Kansas Neurological Institute - Continued

*Optional bid items.

1/2 pts. of chocolate must be available during summer months.

Milk Products Delivery Requirements: One locations. Once weekly, Monday.

(1) Kansas Neurological Inst., 3107 West 21st Street, Topeka, Kansas 66604

Note: All invoices & statements to be mailed to Kansas Neurological Institute, 3107 West 21st Street, Topeka, Kansas 66604

Item No.	Article	Container	Bidding Unit	Est. Qty. Required	Unit Price
Group 2 - Kansas State University, Manhattan, Kansas 66506					
Part 1					
Contractor: Hiland Dairy Foods					
6005	Milk Homogenized	1/2 -gallon plastic	1/2 -gal.	150	\$0.980
6014	Milk, 2%	1/2 -gallon plastic	1/2-gal.	1,400	\$0.930
6018	Milk, 2%	1/2-pint paper ctn.	1/2 -pint	4,000	\$0.144
6026	Milk, Skim	1/2-pint paper ctn.	1/2-pint	3,500	\$0.1255
6030A	Buttermilk	1/2-gallon	1/2-gal.	100	\$0.953
6042	Chocolate Milk-Skim	1/2 -pint paper ctn.	1/2-pint	3,000	\$0.1292
6050	Orange Drink (30% Juice)	1/2 -pint paper ctn.	1/2-pint	1,200	\$0.105
6060	Cream Whipping	quart paper ctn.	quart	60	\$2.500
6066	Cream, Half & Half	pint paper ctn.	pint	35	\$0.584
6067	Egg Nog	quart	quart	70	\$1.390
6072	Cream, Sour	4 or 5 pound	pound	2,750	\$0.600
6075	Butter Solids	1-pound	pound	300	\$2.000
6082A	Cottage Cheese, Lofat Creamstyle, Small Curd	4 or 5 pound only	pound	6,750	\$0.890
*6090	Yogurt, Assorted Fruited Flavors	5-pound	pound	3,350	\$0.629
*6090A	Yogurt, Assorted Flavors, Regular & Lofat.	8-ounce	8-ounce	1,130	\$0.398

Item No.	Article	Container	Bidding Unit	Est. Qty. Required	Unit Price
Group 2 - Kansas State University - Part 1 - Continued					
6095	Soft Serve Mix minimum composition 4 1/2 % butterfat vanilla, 4% butterfat chocolate, 12% serum solids, 15% sweetener solids, 32% total solids. Flavors: Chocolate and Vanilla. 400 gallon vanilla, 300 gallon chocolate.	1/2 gallon	gallon	700	\$2.480

Milk Products Delivery Requirements: Monday through Friday, 7:00 a.m. - 10:00 a.m. to five (5) locations. Orders may be adjusted a minimum of 48 hours. Monday, Wednesday & Friday main delivery days. Vendor is responsible to see that product remains under proper refrigeration.

*Optional bid items.

Part 2

Contractor: Hiland Dairy Foods

(Vendor to specify if flavors are other than indicated on ice cream & Sherbert)

7000	Ice Cream: Ten Assorted flavors, vendor to provide list.	1/2-gallon	1/2-gal.	1,200	\$1.850
7034A	Ice Cream Bar (2.5 oz.) Reduced Fat - 7 grams per bar	dozen	dozen	240	\$2.300
7040	Popsicles	dozen	dozen	180	\$2.000
7042	Fudge Bar (2.75 oz.)	dozen	dozen	240	\$2.300
7048A	Toffee Bar	dozen	dozen	340	\$3.520
7080	Sherbert: Assorted - Vendor to supply list of flavors.	3-gallon	gallon	100	\$2.820
7088	Yogurt Frozen, Assorted Flavors. Vendor to supply list of flavors.	3 gallon	gallon	210	\$4.000

Item No.	Article	Container	Bidding Unit	Est. Qty. Required	Unit Price
Group 2 - Kansas State University - Part 2 - Continued					
7095	Frozen Juice Bar (1.75 oz.)	dozen	dozen	100	\$2.720

Ice Cream Products Delivery Requirements: Five locations. Orders may be adjusted a minimum of 48 hours. Vendor is responsible to see that product remains in proper frozen condition. Novelties must be individually labeled. Plain wrappers are not acceptable.

Group 3 - Larned State Hospital, Box 89, Larned, Kansas 67550

Part 1

Contractor: Hiland Dairy Foods

6012	Milk, 2%	1-gallon plastic ctn.	gallon	3,300	\$1.937
6018	Milk, 2%	1/2-pint paper ctn.	1/2 pt.	290,000	\$0.152
6024	Milk, Skim	1/2-gallon plastic ctn.	1/2-gal.	25	\$0.875
6026	Milk, Skim	1/2-pint paper ctn.	1/2-pint	25,000	\$0.138
6030	Buttermilk	quart paper ctn.	quart	500	\$0.5645
6042	Chocolate Milk-skim	1/2-pint paper ctn.	1/2-pint	190,000	\$0.142
6072	Cream, Sour	4 or 5-lb.	pound	1,250	\$0.636
6072A	Cream, Sour, Lo Fat	4 or 5-lb.	pound	750	\$0.636
6082	Cottage Cheese, Cream Style, Small Curd	5-pound	pound	1,800	\$0.890
6090	Yogurt, Plain	5 pound	pound	150	\$0.692

Milk Products Delivery Requirements: Two (2) times weekly: early morning delivery to three (3) locations. Orders may be adjusted a minimum of 48 hours.

Item No.	Article	Container	Bidding Unit	Est. Qty. Required	Unit Price
Group 3 - Larned State Hospital - Continued					
Part 2					
Contractor: F & A Food Sales, Inc.					
7005	Ice Cream assorted	3 gallon	gallon	15	\$4.800
7020	Ice Cream Cups: Choc. Strawberry & Vanilla	4 ounce	dozen	1,800	\$2.15
7036	Ice Milk Bar (2 1/2 oz.)	dozen	dozen	1,800	\$1.85
7044	Ice Cream Sandwich (3 oz.)	dozen	dozen	300	\$2.200
7044A	Ice Cream Sandwich Neopolitan (3 oz.)	dozen	dozen	100	\$3.200
7086	Sherbert Cups: Orange, Raspberry, Pineapple	4 ounce	dozen	1,250	\$2.100

Ice Cream Products Delivery Requirements: Once per week, to one (1) locations on campus.

Group 4 - Osawatomie State Hospital, Osawatomie, Kansas

Part 1

Contractor: Anderson Erickson Dairy Co.

6010	Milk, 2%	5-gallon bag in box	gallon	575	\$1.820
6018	Milk, 2%	1/2-pint paper ctn.	1/2-pint	20,000	\$0.145
6026	Milk, Skim	1/2-pint paper ctn.	1/2-pint	20,400	\$0.134
6042	Chocolate Milk, No-Fat	1/2-pint paper ctn.	1/2-pint	1,200	\$0.140
6082	Cottage Cheese, Cream Style, Small Curd	4 or 5 lb.	pound	360	\$1.000

Item No.	Article	Container	Bidding Unit	Est. Qty. Required	Unit Price
Group 4 - Osawatomie State Hospital - Part 1 - Continued					
6093	Yogurt, Lofat, Plain	5 lb.	pound	300	\$0.590

Milk Products Delivery Requirements: Two times weekly.

Part 2

Contractor: Roberts Dairy

7005	Ice Cream, Vanilla	3 gallon	gallon	18	\$4.200
7020	Ice Cream Cups: Vanilla, Strawberry, Chocolate, Butterscotch Revel and Chocolate Revel	4 ounce	dozen	440	\$2.965
7086	Sherbert cups orange, raspberry, lemon, pineapple & lime	4 oz.	dozen	132	\$2.815

Ice Cream Products Delivery Requirements: Weekly.

Group 5 - Kansas State School For The Blind, 1100 State Avenue, K.C., Kansas 66102

Part 1

Contractor: Anderson Erickson Dairy Co.

6012	Milk, 2%	1 gallon plastic	gallon	100	\$1.820
6018	Milk, 2%	1/2-pint paper ctn.	1/2-pint	6,000	\$0.145
6026	Milk, Skim	1/2-pint paper ctn.	1/2-pint	1,200	\$0.134

Item No.	Article	Container	Bidding Unit	Est. Qty. Required	Unit Price
Group 5 - Kansas State School For The Blind - Part 1 - Continued					
6042	Chocolate Milk, Low Fat Skim	1/2-pint paper ctn.	1/2-pint	4,500	\$0.140
6082	Cottage Cheese, Lo Fat Style, Small Curd	4 or 5 pound	pound	300	\$1.000
6090A	Yogurt, Assorted Flavors, Regular & Lofat.	8-ounce	8-ounce	1,300	\$0.390

Milk Products Delivery Requirements: Weekly.

Item No.	Article	Container	Bidding Unit	Est. Qty. Required	Unit Price
Group 6 - Kansas State School For The Deaf, 450 East Park Street, Olathe, Kansas 66061					

Part 1**Contractor: Anderson Erickson Dairy Co.**

6009	Milk, Homogenized	1/2-pint paper ctn.	1/2-pint	4,800	\$0.153
6012	Milk, 2%	1-gallon plastic	gallon	500	\$1.820
6018	Milk, 2%	1/2-pint paper ctn.	1/2-pint	34,000	\$0.145
6026	Milk, Skim	1/2-pint paper ctn.	1/2-pint	2,400	\$0.134
6030	Buttermilk	quart paper carton	quart	48	\$0.500
6042	Chocolate Milk-skim	1/2-pint paper ctn.	1/2-pint	34,000	\$0.140
6072	Cream, Sour	5-pound	pound	200	\$0.600
6082	Cottage Cheese, Cream Style, Small Curd	4 or 5-lb.	pound	150	\$1.000
7012A	Ice Milk Mix 3.5% milkfat, Chocolate and Vanilla	1/2-gallon	gallon	100	\$1.500

Milk Products Delivery Requirements: 2 times per week to 1 location.**Part 2****Contractor: Roberts Dairy**

7005	Ice Cream: Vanilla & Chocolate.	3-gallon	gallon	40	\$4.200
7020	Ice Cream Cups: Vanilla, Chocolate, Strawberry	4-ounce	dozen	120	\$2.965
7080	Sherbert: Rainbow, Lime, Orange & Raspberry	3-gallon	gallon	24	\$2.900

Ice Cream Products Delivery Requirements: As ordered weekly.

Item No.	Article	Container	Bidding Unit	Est. Qty. Required	Unit Price
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Group 7 - Kansas Soldiers' Home, Fort Dodge, Kansas 67843**Part 1****Contractor: Hiland Dairy Foods**

6012	Milk, 2%	1-gallon plastic ctn.	gallon	3,000	\$2.190
6024	Milk, Skim	1/2-gal. paper ctn.	1/2-gal.	1,800	\$0.950
6030	Butter Milk	1/2-gal. paper or plastic	1/2-gal.	200	\$1.050
6072	Cream Sour	4 or 5 pound	pound	150	\$0.800
6082	Cottage Cheese, Cream Style, Small Curd	5-lb.	pound	1,050	\$0.950

Milk Products Delivery Requirements: Twice weekly, 8:00 a.m. to 4:00 p.m., to four (4) locations. (Halsey, Grant, Lincoln, Walt, and Nimitz).

Part 2**Contractor: Hiland Dairy Foods**

7005	Ice Cream: Vanilla, Strawberry & Chocolate.	3-gallon	gallon	6	\$3.410
7020	Ice Cream Cups: Mixed Flavors	4-ounce	dozen	480	\$3.100
7030A	Ice Cream Slices, Sugar Free Sweetened with Nutrasweet®	32 slices/ gallon	gallon	150	\$6.110
7036	Ice Milk Bar: (2.5 oz.) Chocolate Covered	dozen	dozen	50	\$2.250
7040	Popsicles	dozen	dozen	50	\$2.000
7086	Sherbert Cups: Orange, Raspberry, Lime and Rainbow	4-ounce	dozen	150	\$2.900

Ice Cream Products Delivery Requirements: Once weekly, 8:00 a.m. to 4:00 p.m. to four (4) locations.

Item No.	Article	Container	Bidding Unit	Est. Qty. Required	Unit Price
Group 8 - University of Kansas, Lawrence, Kansas					
Part 1					
Contractor: Anderson Erickson Dairy Co.					
6003	Milk, Whole	1-gallon plastic	gallon	150	\$1.960
*6010A	Milk, 2%	5-gallon bag	gallon	13,500	\$1.820
6012	Milk, 2%	1-gallon plastic	gallon	6,000	\$1.820
6018	Milk, 2%	1/2-pint paper ctn.	1/2-pint	4,800	\$0.145
*6020A	Milk, Skim, less than .5% fat	5-gallon bag	gallon	9,000	\$1.650
6022	Milk, Skim	1-gallon plastic	gallon	725	\$1.650
6026A	Milk, Skim, less than .5% fat	1/2 pint paper ctn.	1/2 pint	1,200	\$0.134
6030A	Buttermilk, 1.5% fat	1/2 gallon paper ctn.	1/2 gal.	2,125	\$0.980
*6040A	Chocolate Milk - 2%	5-gallon bag	gallon	5,500	\$2.080
6042	Chocolate Milk - 2%	1/2 pint paper ctn.	1/2 pint	1,200	\$0.160
6062	Cream, Whipping	1/2 pint paper ctn.	1/2 pint	100	\$0.380
6066	Cream, Half & Half paper ctn.	pint	pint	300	\$0.360
6070A	Cream, Sour	5-pound cont.	pound	7,000	\$0.600
6082	Cottage Cheese, Cream Style, Small Curd, Made from Grade A Milk	5-pound cont.	pound	11,500	\$1.000

Item No.	Article	Container	Bidding Unit	Est. Qty. Required	Unit Price
Group 8 - Part 1 - University of Kansas - Continued					
7012A	Ice Milk Mix 3.5% milkfat, Chocolate and Vanilla	1/2-gallon	gallon	1,500	\$1.500
6096	Yogurt, lofat (1.5%), pre-stirred, should contain no artificial flavors or colors, no preservatives, contains active yogurt cultures, at least 12 flavors, nutritional information on containers, must carry expiration date.	8 oz.	dozen	130	\$4.560
6097	Yogurt, nonfat (0.5%), pre-stirred, sweetened with Nutrasweet®, should contain no artificial flavors or colors, no preservatives, contains active yogurt cultures, at least 12 flavors, nutritional information on containers, must carry expiration date.	8 oz.	dozen	440	\$4.560
6098	Yogurt, lofat (1.5%), pre-stirred, should contain no artificial flavors or colors, no preservatives, contains active yogurt cultures, at least 6 flavors to include plain, vanilla, strawberry and blueberry; nutritional information on containers, must carry expiration date.	5 lb.	lb.	8,500	\$0.59

Item No.	Article	Container	Bidding Unit	Est. Qty. Required	Unit Price
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Group 8 - Part 1 - University of Kansas - Continued

Milk Products Delivery Requirements: Deliveries are to be made between 7:00 a.m. and 10:30 a.m. Monday, Wednesday, Friday to all locations as listed. Emergency delivery will be required from time to time. If the contract vendor cannot make required deliveries, the agency reserves the right to purchase from another vendor and charge back the difference to the contract vendor. Delivery on all items under this contract are to be placed in designated refrigeration units and all merchandise rotated. Items must be dated and have a shelf life of at least seven days at time of delivery. The company is responsible for trading outdated product at no charge. Deliveries of product must be made in good condition and in clean containers. Quantities for each location are to be specified by the supervisor of each delivery point. Deliveries to specified locations for summer operations will be submitted later in the year. The deliveries during the summer months will be approximately twenty-five percent of the fall and winter months. Company is to furnish all polycarbonate crates with lids and handles for 5 gallon, gravity flow dispensing machines and dollies for milk storage.

Yogurt (chilled) Products:

Deliveries are to be made between 7:00 a.m. and 10:30. Delivery shall be made twice a week to Ekdahl Dining Commons and E's Express. The remaining locations will require a delivery of once per week. Yogurt products are to be delivered in clean containers and are to be placed in designated refrigeration units and all merchandise rotated.

Part 2**Contractor: Roberts Dairy**

7005	Ice Cream	3-gallon	gallon	1,000	\$4.200
7020	Ice Cream Cups	4 ounce	dozen	100	\$2.965
7034A	Ice Cream Bars, Choc. covered, (2 3/4 oz.)	dozen	dozen	150	\$3.100
7036	Ice Milk Bar, (2 1/2 oz.)	dozen	dozen	400	\$2.090
7044	Ice Cream Sandwich (3 oz.)	dozen	dozen	1,200	\$3.090
7046	Drum Stick (5 oz.)	dozen	dozen	450	\$5.330
7048	Heath Bar	dozen	dozen	120	\$3.230
7060	Ice Cream Cake Roll, 6 inch size	dozen	dozen	75	\$32.860
7080	Sherbert, Flavors: Orange, Raspberry, Lime, Rainbow	3-gallon	gallon	45	\$2.900

Item No.	Article	Container	Bidding Unit	Est. Qty. Required	Unit Price
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Group 8 - Part 2 - University of Kansas - Continued

7086	Sherbert Cups, Flavors: Orange, Raspberry, Rainbow	4 ounce	dozen	50	\$2.815
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Ice Cream Products:

Deliveries are to be made between 7:00 a.m. and 10:30 a.m. Ice cream must be delivered twice a week to Ekdahl Dining Commons, G.S.P. Dining Center and Oliver Dining Center. Ice cream is to be delivered to Amini, Battenfeld, Douthart, Grace Pearson, Pearson and Stephenson scholarship halls once a week. Ice creams and sherberts must be frozen when delivered. All containers in which the ice cream is delivered must be clean and in good condition. Ice cream must meet Kansas specifications for Ice cream as published by the Dairy Division of the Department of Agriculture.

Delivery Locations:

Douthart Hall
1345 Louisiana

Battenfeld Hall
1425 Alumni Place

Amini Hall
1318 Louisiana

Stephenson Hall
1404 Alumni Place

Pearson Hall
1426 Alumni Place

Ekdahl Dining Commons
1532 Engel Road

Gertrude S. Pearson
500 West 11th Street

Grace Pearson Hall
1335 Louisiana St.

*Oliver Hall
1815 Naismith Drive

Sellards Hall
1443 Alumni Place

E's Express
1632 Engel Rd.