

# DENNIS L. WEISMAN

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## EDUCATION:

1993 Ph.D. Economics, University of Florida  
1981 M.A. Economics, University of Colorado  
1979 B.A. Economics and Mathematics, University of Colorado

## PROFESSIONAL EXPERIENCE:

1993 - Present Kansas State University, Department of Economics:  
  
Professor *Emeritus* (2014 - Present)  
Professor (2000 - 2014)  
Associate Professor (1996 - 2000)  
Assistant Professor (1993 - 1996)

1992 - Present Weisman Associates, LLC: Founder and President

1989 - 1993 SBC Communications Inc. (now AT&T):  
  
Director - Strategic Marketing  
Director - Special Project with Florida Public Service Commission

1982 - 1989 Southwestern Bell Telephone Company – Demand Analysis:  
  
District Manager  
Staff Manager  
Staff Specialist  
Assistant Staff Manager

## OTHER POSITIONS HELD:

2008 - Present Board of Academic Advisors, The Free State Foundation.

2007 – 2008 Co-Guest Editor, Symposium Commemorating the Economic and Public Policy Contributions of Professor Alfred E. Kahn on the Occasion of His 90<sup>th</sup> Birthday, *The Review of Network Economics*, 2008.

## OTHER POSITIONS HELD (CONTINUED):

- 2007 - 2008      Program Committee Member, International Telecommunications Society.
- 2005 - 2006      Regulatory Framework Working Group, Digital Age Communications Act (DACA) Project, Progress and Freedom Foundation.
- 2004 - 2005      Chairperson, Site Council, Frank V. Bergman Elementary School.
- 2003 - 2006      Advisory Board, The Institute for Regulatory Law and Economics.
- 2002 - 2003      Guest Editor, Symposium on Incentive Regulation, *The Review of Network Economics*, Vol. 2(4), December 2003.
- 2000 - 2003      Dean's Advisory Council On Tenure and Promotion in Arts and Sciences.
- 1998 - 2005      Associated Faculty Member, Center For Research In Regulated Industries, Rutgers University.
- 1990 - 1992      Research Fellow, Public Utility Research Center, University of Florida.

## PUBLICATIONS:

“Vertical Integration, Market Consolidation and Economic Welfare,” *Research in Law and Economics*, 2019 forthcoming (with S. Nadimi).

“Regulatory Takings Without Confiscatory Returns,” *Yale Journal on Regulation Bulletin*, Vol. 36, 2019, pp. 170-195. <http://yalejreg.com/regulatory-takings-without-confiscatory-returns/>

“Why the Efficiency Gains from PBR May Turn on Hope,” *The Electricity Journal*, Vol. 32(1), January-February 2019, pp. 13-17.

“A Note on The Economics of *Stolen Valor*,” *Defence and Peace Economics*, Vol. 29(6), 2018, pp. 642-647.

“Mandatory Upstream Inputs and Upward Pricing Pressure: Implications for Competition Policy,” *Research in Law and Economics*, Vol. 28, 2018, pp. 401-421 (with T. Tardiff).

“Debunking the Mythology of PBR in Electric Power,” *The Electricity Journal*, Vol. 31(3), April 2018, pp. 39-46 (with M. Meitzen and P. Schoech).

“A Note on the Law and Economics of *Stolen Valor*,” *The American Economist*, Vol. 63(1), March 2018, pp. 115-119.

## **PUBLICATIONS (CONTINUED):**

“The Alphabet of PBR in Electric Power: Why X Does Not Tell the Whole Story,” *The Electricity Journal*, Vol. 30(8), October 2017, pp. 30-37 (with M. Meitzen and P. Schoech).

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Reprinted in *Perspectives from FSF Scholars*, Vol. 12(49), The Free State Foundation, December 20, 2017.

“Are the Electric Utilities Aboard the ‘Train to Ithaca’?” *The Electricity Journal*, Vol. 30(5), June 2017, pp. 6-9.

“How to Integrate Economic Analysis into Classroom Discussions of Diversity?,” *International Review of Economics Education*, Vol. 25, May 2017, pp. 8-14.

“Weeds in the Ivy: College Admissions Under Preference Constraints,” *Applied Economics*, Vol. 49(3), 2017, pp. 303-312 (with D. Li).

“What Do Regulators Value?” *The B.E. Journal of Economic Analysis and Policy*, Vol. 16(4), October 2016. <https://doi.org/10.1515/bejeap-2016-0106>

“The Disparate Adoption of Price Cap Regulation in the U.S. Telecommunications and Electricity Sectors,” *Journal of Regulatory Economics*, Vol. 49(2), April 2016, pp. 250-264 (with D. Sappington).

“The Price Cap Regulation Paradox in the Electricity Sector,” *The Electricity Journal*, Vol. 29, April 2016, pp. 1-5 (with D. Sappington).

“Non-Exclusionary Input Prices Under Quantity Competition,” *Applied Economics Letters*, Vol. 23(2), 2016, pp. 101-106 (with S. Nadimi).

“‘Bribing’ Regulators,” *Applied Economics Letters*, Vol. 22(7), 2015, pp. 581-586.

“Safe Harbor Input Prices and Market Exclusion,” *Journal of Regulatory Economics*, Vol. 46(1), 2014, pp. 226-236.

“Non-Exclusionary Input Prices,” *Applied Economics Letters*, Vol. 21(11), 2014, pp. 727-732 (with S. Nadimi).

“An Instructional Exercise in Price Controls: Product Quality, Misallocation, and Public Policy,” *Journal of Industrial Organization Education*, Manuscript 1043, December 2012 (with S. Sanders and M. Moundigbaye).

## **PUBLICATIONS (CONTINUED):**

“An Essay On The Art and Science of Teaching,” *The American Economist*, Spring 2012, Vol. 57(1), pp. 111-125.

“Regulating Regulators in Transitionally Competitive Markets,” *Journal of Regulatory Economics*, Vol. 41(1), February 2012, pp. 19-40 (with D. Sappington).

“Effective Market Shares and Antitrust,” *The Antitrust Bulletin*, Vol. 56(1), Spring 2011, pp. 139-163.

“A Note On Sibling Rivalry and Good-Kid, Bad-Kid Equilibria,” *Applied Economics Letters*, Vol. 18(16), 2011, pp. 1559-1563.

“A Note on Subsidy-Free Prices and Scope Economies,” *Applied Economics Letters*, Vol. 18(15), 2011, pp. 1463-1468.

“Why Preferences in College Admissions May Yield a More-Able Student Body,” *Economics of Education Review*, Vol. 30, 2011, pp. 724-728 (with D. Li).

“Market Power in U.S. Broadband Services,” *Review of Industrial Organization*, Vol. 38(2), 2011, pp. 151-171 (with T. Hazlett).

“Price Discrimination, Two-Sided Markets and Net Neutrality Regulation,” *Tulane Journal of Technology and Intellectual Property*, Vol. 13, Fall 2010, pp. 81-102 (with R. Kulick).

“A ‘Principled’ Approach to the Design of Telecommunications Policy,” *Journal of Competition Law & Economics*, Vol. 6(4), December 2010, pp. 927-956.

“Price Cap Regulation: What Have We Learned from Twenty-Five Years of Experience in the Telecommunications Industry?” *Journal of Regulatory Economics*, Vol. 38(3), December 2010, pp. 227-257 (with D. Sappington).

“Optimal Price Allocations in Two-Sided Markets,” *The Review of Network Economics*, Vol. 9(3), Article 5, September 2010, pp. 1-8.

“Productivity Growth and Merger Efficiencies in the U.S. Wireline Telecommunications Industry,” *Review of Industrial Organization*, Vol. 36(3), May 2010, pp. 271-294 (with A. Featherstone, Y. Gao and D. Seo).

“The Dominant Firm Revisited,” *Journal of Competition Law & Economics*, Vol. 5(3), September 2009, pp. 517-536 (with T. Tardiff).

“Designing Competition Policy for Telecommunications,” *The Review of Network Economics*, Vol. 7(4), December 2008, pp. 509-546 (with G. Robinson).

## **PUBLICATIONS (CONTINUED):**

“Child Safety Seats On Commercial Airliners: A Demonstration of Cross-Price Elasticities,” *The Journal of Economic Education*, Vol. 39(2), Spring 2008, pp. 135-144 (with D. Li and S. Sanders).

“Market Power Measurement for Multi-Market Dominant Firms,” *The Antitrust Bulletin*, Vol. 52(2), Summer 2007, pp. 169-178.

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“Efficiency Trade-offs in the Design of Competition Policy for the Telecommunications Industry,” *The Review of Network Economics*, Vol. 6(3), September 2007, pp. 297-317 (with P. Gayle).

“An Instructional Exercise in Cost-Raising Strategies and Perfect Complements Production,” *The Journal of Economic Education*, Vol. 38(2), 2007, pp. 215-221.

“Market Concentration, Multi-Market Participation and Antitrust,” *Research In Law and Economics*, Vol. 22, Spring 2007, pp. 233-257.

“When Can Regulation Defer to Competition for Constraining Market Power?: Complements and Critical Elasticities,” *Journal of Competition Law & Economics*, Vol. 2(1), March 2006, pp. 101-112.

“Assessing Market Power: Market Concentration and Multi-Market Participation,” *Journal of Competition Law & Economics*, Vol. 1(2), 2005, pp. 339-354.

“Market Concentration, Multi-Market Participation and Mergers in Network Industries,” *The Review of Network Economics*, Vol. 4(2), June 2005, pp. 129-141.

“Sibling Rivalry and Strategic Parental Transfers,” *Southern Economic Journal*, Vol. 71(4), April 2005, pp. 821-836 (with Y-M. Chang).

“Self-Sabotage,” *Journal of Regulatory Economics*, Vol. 27(2), March 2005, pp. 155-175 (with D. Sappington).

“Price Regulation and Quality,” *Information Economics and Policy*, Vol. 17(2), March 2005, pp. 165-174.

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“Access Pricing and Exclusionary Behavior,” *Economics Letters*, Vol. 72(1), 2001, pp. 121-126.

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“The 1996 Telecommunications Act At Three Years: An Economic Evaluation of Its Implementation By The FCC,” *Information Economics and Policy*, Vol. 11(4), December 1999, pp. 319-365 (with A. Kahn and T. Tardiff).

“Will Competitors Be Allowed To Compete? The Regulation of Long-Term Contracts in the Telecommunications Industry,” *info*, Vol. 1(5), October 1999, pp. 441-447 (with A. Kleit).

“Footprints in Cyberspace: Toward A Theory of Mergers in Network Industries,” *info*, Vol. 1(4), August 1999, pp. 305-308.

“Raising Rivals’ Costs: Entry of an Upstream Monopolist into Downstream Markets,” *Information Economics and Policy*, Vol. 10(4), December 1998, pp. 551-570 (with D. Sibley).

“The Incentive to Discriminate by A Vertically-Integrated Regulated Firm: A Reply,” *Journal of Regulatory Economics*, Vol. 14(1), July 1998, pp. 87-91.

“The Economics of Access Pricing, Imputation, and Essential Facilities With Application To Telecommunications,” *Communication Law and Policy*, Vol. 3(1), January 1998, pp.1-33 (with A. Larson).

“The Competitive Incentives of Vertically Integrated Local Exchange Carriers: An Economic and Policy Analysis,” *Journal of Policy Analysis and Management*, Vol. 17(1), Winter 1998, pp. 74-93 (with D. Sibley).

“Opportunities vs. Incentives to Discriminate in The U.S. Telecommunications Industry,” *Telecommunications Policy*, Vol. 21(4), May 1997, pp. 309-316 (with M. Zhang).

“Revenue Sharing In Incentive Regulation Plans,” *Information Economics and Policy*, Vol. 8, 1996, pp. 229-248 (with D. Sappington).

“A Note on Price Cap Regulation and Competition,” *Review of Industrial Organization*, Vol. 11(4), August 1996, pp. 459-479 (with L. Taylor).

“Telephone Pools and Economic Incentives,” *Journal of Regulatory Economics*, Vol. 10, September 1996, pp. 123-146 (with D. Lehman).

## **PUBLICATIONS (CONTINUED):**

“Potential Pitfalls in Empirical Investigations of the Effects of Incentive Regulation Plans in The Telecommunications Industry,” *Information Economics and Policy*, Vol. 8, 1996, pp. 125-140 (with D. Sappington).

“The Effects of Incentive Regulation In The Telecommunications Industry: A Survey,” *Journal of Regulatory Economics*, Vol. 9(3), May 1996, pp. 269-306 (with D. Kridel and D. Sappington).

Reprinted in *ECONOMIC REGULATION*, edited by Paul Joskow, Northampton MA: Edward Elgar Publishing, 2000, pp. 602-639.

“Regulation and the Vertically Integrated Firm: The Case of RBOC Entry Into InterLATA Long Distance,” *Journal of Regulatory Economics*, Vol. 8(3), November 1995, pp. 249-266.

“Why Less May Be More Under Price-Cap Regulation,” *Journal of Regulatory Economics*, Vol. 6(4), December 1994, pp. 339-362.

“Asymmetrical Regulation,” *Telecommunications Policy*, Vol. 18(7), October 1994, pp. 499-505.

“Designing Carrier of Last Resort Obligations,” *Information Economics and Policy*, Vol. 6(2), June 1994, pp. 97-119.

“Designing Superior Incentive Regulation: Modifying Plans to Preclude Recontracting and Promote Performance,” *Public Utilities Fortnightly*, Vol. 132(5), March 1, 1994, pp. 27-32 (with D. Sappington).

Reprinted in *COMPETITION AND REGULATION IN ENERGY MARKETS*, edited by S. Eyre and M. Pollitt, Cheltenham, England: Edward Elgar Publishing, 2016.

“Designing Superior Incentive Regulation: Accounting for All of the Incentives All of the Time,” *Public Utilities Fortnightly*, Vol. 132(4), February 15, 1994, pp. 12-15 (with D. Sappington).

“Why Employer Discretion May Lead to More Effective Affirmative Action Policies,” *Journal of Policy Analysis and Management*, Vol. 13(1), Winter 1994, pp. 157-162.

“Superior Regulatory Regimes in Theory and Practice,” *Journal of Regulatory Economics*, Vol. 5(4), December 1993, pp. 355-366.

“Option Value, Telecommunications Demand and Policy,” *Information Economics and Policy*, Vol. 5(2), June 1993, pp. 125-144 (with D. Lehman and D. Kridel).

## **PUBLICATIONS (CONTINUED):**

“The Industry That Cried ‘Wolf’: Telcos and Bypass: Past, Present, and Future,” *Public Utilities Fortnightly*, Vol. 131(13), July 1, 1993, pp. 21-24; and “Reply,” Vol. 131(17), September 15, 1993, pp. 5-6 (with D. Lehman).

“Dominance, Non-Dominance and the Public Interest in Telecommunications Regulation,” *Telecommunications Policy*, Vol. 17(2), March 1993, pp. 98-106 (with J. Haring).

“Imputation Rules in Regulated Industries: The Case of Telecommunications,” *Telecommunications Policy*, Vol. 17(1), January 1993, pp. 49-60 (with L. Gapenski).

“A Guide to Cross-Subsidization and Price Predation: Ten Myths,” *Telecommunications Policy*, Vol. 16(6), August 1992, pp. 447-459 (with S. Berg).

“A Note on First-Best Marginal Cost Measures in Public Enterprise,” *Energy Economics*, Vol. 13(4), October 1991, pp. 250-253.

“How Cost Allocation Systems Can Lead Managers Astray,” *Journal of Cost Management*, Vol. 5(1), Spring 1991, pp. 4-10.

“Option Value and Telecommunications Pricing,” *Telecommunications Journal*, Vol. 57(12), December 1990, pp. 840-845.

“Forecasting Competitive Entry: The Case of Bypass Adoption In Telecommunications,” *International Journal of Forecasting*, Vol. 6(1), Fall 1990, pp. 65-74 (with D. Kridel).

“The Emerging Market for Faultless Telecommunications,” *Telecommunications Policy*, Vol. 14(4), August 1990, pp. 333-342.

“The Proliferation of Private Networks And Its Implications For Regulatory Reform,” *Federal Communications Law Journal*, Vol. 41(3), July 1989, pp. 331-367.

“Optimal Re-contracting, Market Risk and The Regulated Firm in Competitive Transition,” *Research in Law and Economics*, Vol. 12, 1989, pp. 153-172.

“Competitive Markets and Carriers of Last Resort,” *Public Utilities Fortnightly*, Vol. 124(1), July 6, 1989, pp. 17-24.

“Default Capacity Tariffs: Smoothing The Transitional Regulatory Asymmetries In The Telecommunications Market,” *Yale Journal on Regulation*, Vol. 5(1), Winter 1988, pp. 149-178.

“Transition To Telecommunications Competition Amid Residual Regulatory Obligations,” *Public Utilities Fortnightly*, Vol. 120(3), August 6, 1987, pp. 14-18.

## **PUBLICATIONS (CONTINUED):**

“In Search of Industry Unity on Carrier Access Pricing: A Vision of The Future,” *Telematics*, Vol. 4(6), June 1987, pp. 1-7.

“Competition In U.S. Telecommunications,” *Telecommunications Policy*, Vol. 11(1), March 1987, pp. 82-86 (with D. Kridel).

“Throttling Competition: A Reply,” *Telecommunications Policy*, Vol. 10(3), September 1986, pp. 271-272 (with B. Egan).

“The Telecommunications Industry in Transition: Bypass, Regulation and the Public Interest,” *Telecommunications Policy*, Vol. 10(2), June 1986, pp. 164-176 (with B. Egan).

“Tobin on Keynes: A Suggested Interpretation,” *Journal of Post-Keynesian Economics*, Vol. 6(3), Spring 1984, pp. 411-420.

## **BOOKS AND MONOGRAPHS:**

PRINCIPLES OF REGULATION AND COMPETITION POLICY FOR THE TELECOMMUNICATIONS INDUSTRY - A Guide For Policymakers, The Center for Applied Economics, KU School of Business, Technical Report 06-0525, 2006.

THE TELECOMMUNICATIONS ACT OF 1996: THE “COSTS” OF MANAGED COMPETITION, Washington D.C.: American Enterprise Institute and New York: Kluwer Academic Publishers, 2000 (with D. Lehman).

DESIGNING INCENTIVE REGULATION FOR THE TELECOMMUNICATIONS INDUSTRY, Washington D.C.: American Enterprise Institute and Cambridge MA: MIT Press, 1996 (with D. Sappington).

## **BOOK CHAPTERS:**

“Lessons for Modern Regulators from Hippocrates, Schumpeter and Kahn” In *NEW DIRECTIONS IN COMMUNICATIONS POLICY*, ed. by Randolph J. May, Durham, NC: Carolina Academic Press, 2009, pp. 3-37 (with G. Robinson).

“Vertical Integration In Telecommunications” In *THE INTERNATIONAL HANDBOOK OF TELECOMMUNICATIONS ECONOMICS*, ed. by Gary Madden and Scott J. Savage, Northampton MA: Edward Elgar Publishing, 2003, pp. 232-255.

“Regulatory Moral Hazard: Price Caps and Endogenous Entry Under the 1996 Telecommunications Act,” In *EXPANDING COMPETITION IN REGULATED INDUSTRIES*, ed. by Michael A. Crew, Boston, MA: Kluwer Academic Publishers, 2000, pp. 1-21.

## **BOOK CHAPTERS (CONTINUED):**

“A Yardstick Approach to Optimal Access Pricing,” In TELECOMMUNICATIONS TRANSFORMATION: TECHNOLOGY, STRATEGY, AND POLICY, ed. by E. Bohlin and S. L. Levin, Amsterdam: IOS Press, 1998, pp. 175-188 (with D. Lehman).

“Seven Myths About Incentive Regulation,” In PRICING AND REGULATORY INNOVATIONS UNDER INCREASING COMPETITION AND OTHER ESSAYS, ed. by Michael A. Crew, Boston: Kluwer Academic Publishers, 1996, pp. 1-19 (with D. Sappington).

“Access Charges for Private Networks Interconnecting with Public Systems,” In PRIVATE NETWORKS PUBLIC OBJECTIVES, ed. by Eli Noam and Áine NíShúilleabháin, Amsterdam: Elsevier Science Publishers, 1996, pp. 209-227 (with D. Lehman).

“Pricing Trends in Telecommunications Since Divestiture,” In AFTER THE BREAKUP: ASSESSING THE NEW POST AT&T DIVESTITURE ERA, ed. by Barry G. Cole. New York: Columbia University Press, 1991, pp. 218-224.

“A General Theory of Point-to-Point Long Distance Demand,” In TELECOMMUNICATIONS DEMAND MODELING: AN INTEGRATED VIEW, ed. by Alain De Fontenay, Mary. H. Shugard and David S. Sibley. New York: North-Holland, 1990, pp. 299-318 (with D. Lehman and A. Larson).

“Protecting the Right to Be Served by Regulated Utilities Subject to Competition: A Critical Assessment,” In *Retrofit Opportunities for Energy Management and Cogeneration*, PROCEEDINGS OF THE 11TH WORLD ENERGY ENGINEERING CONGRESS, 1989, pp. 555-564.

“The Impact of Telecommunications Regulation On The Economics of Private Network Deployment,” PROCEEDINGS OF THE NATIONAL COMMUNICATIONS FORUM, Vol. 42(1), 1988, pp. 558-571.

## **BOOK REVIEWS:**

Review of Blackmon’s INCENTIVE REGULATION AND THE REGULATION OF INCENTIVES, *Review of Industrial Organization*, Vol. 11(4), August 1996, pp. 563-566.

## **OTHER PUBLICATIONS:**

“Why We Need Monuments To Washington and Jefferson More Than Ever,” *The Federalist*, July 2, 2019. <https://thefederalist.com/2019/07/02/need-monuments-washington-jefferson-ever/>

“Innovation and Optimal Ignorance,” *American Thinker*, June 15, 2019. [https://www.americanthinker.com/articles/2019/06/innovation\\_and\\_optimal\\_ignorance.html](https://www.americanthinker.com/articles/2019/06/innovation_and_optimal_ignorance.html)

## OTHER PUBLICATIONS (CONTINUED):

“What Constitutes ‘Discrimination’ in College Admissions?,” *Regulation*, Vol. 42(2), Summer 2019, pp. 24-27.

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“University Shootings Will Only Get Worse. Here is a Solution.” *American Thinker*, May 8, 2019. [https://www.americanthinker.com/articles/2019/05/university\\_shootings\\_will\\_only\\_get\\_worse\\_here\\_is\\_a\\_solution.html](https://www.americanthinker.com/articles/2019/05/university_shootings_will_only_get_worse_here_is_a_solution.html)

“Taking A Closer Look At Diversity on College Campuses,” *Public Discourse*, March 14, 2019. <https://www.thepublicdiscourse.com/author/dennis-l-weisman/>

“The Beasts That Walk Among The ‘High Priests’,” *The American Conservative*, January 29, 2019. <https://www.theamericanconservative.com/articles/the-beasts-that-walk-among-high-priests-catholic-church-sex-abuse/>

“How Creative Destruction Has Begun To Pop The College Bubble” *The Federalist*, November 28, 2018. <http://thefederalist.com/2018/11/28/creative-destruction-begun-pop-college-bubble/>

“The Political Economy of Net Neutrality Regulation,” *The Economists’ Voice*, Vol. 12(1), June 2015, pp. 13-18.

“Groundhog Day at the FCC,” *Regulation*, Vol. 38(2), Summer 2015, pp. 56-58.

“Regulating Under the Influence: The FCC’s Title II Initiative for Broadband,” *Perspectives from FSF Scholars*, Vol. 10(7), The Free State Foundation, February 13, 2015.

Reprinted in A READER ON NET NEUTRALITY AND RESTORING INTERNET FREEDOM, edited by R. May and S. Cooper, Potomac MD.: The Free State Foundation, 2018 pp. 59-68.

“Eliminating Racial Preferences in College Admissions,” *The Economists’ Voice*, Vol. 9(1), 2012, Article 1, June 2012, pp. 1-3 (with G. Robinson).

“The ‘Third Way’ for Broadband Regulation: Goldilocks or the Big Bad Wolf?,” *Perspectives from FSF Scholars*, Vol. 5(16), The Free State Foundation, June 9, 2010.

“Guest Editor’s Foreword,” Symposium Commemorating the Contributions of Alfred E. Kahn, *The Review of Network Economics*, Vol. 7(4), December 2008, pp. 448-459 (with T. Tardiff).

“On Market Power and the Power of Markets: A Schumpeterian View of Dynamic Industries,” *Perspectives from FSF Scholars*, Vol. 3(5), The Free State Foundation, February 26, 2008.

## **OTHER PUBLICATIONS (CONTINUED):**

“Guest Editor’s Foreword,” Symposium on Incentive Regulation. *The Review of Network Economics*, Vol. 2(4), December 2003, pp. 287-288.

## **WORK IN PROGRESS:**

“The Power of Regulatory Regimes Reexamined.”

“The Economic Rationale for Simultaneous Upstream and Downstream Price Floors.”

“A Note on Price Regulation in Two-Sided Markets.”

“Price Regulation and the *Hope* Standard.”

“The Welfare Gains from a Refusal to Deal.”

“Complementarities as an Antitrust Defense.”

## **TESTIMONY AND AFFIDAVITS:**

Alberta Utilities Commission

Arkansas Public Service Commission

British Columbia Utilities Commission

California Public Utilities Commission

Canadian Radio-Television and Telecommunications Commission

Colorado Public Utilities Commission

Federal Communications Commission

Florida Public Service Commission

Kansas Corporation Commission

Kansas State Legislature (Commerce Committee)

Massachusetts Department of Public Utilities

Missouri Public Service Commission

Texas Public Utilities Commission

United States Court of Appeals for the District of Columbia

United States Court of Appeals for the District of Columbia (Research Citations)

United States Supreme Court (Research Citation)

## **INVITED PRESENTATIONS:**

“Race-Based Preferences in College Admissions: An Economist’s Journey,” Economics Club, Kansas State University, Manhattan, Kansas, January 2013.

“Telecommunications: Assessing the Lessons from the 1996 Telecommunications Act,” Deregulation Revisited: A Tribute to Fred Kahn. University of Colorado Law School, Boulder, Colorado, September 2008.

“Properly Structured Incentive Plans.” Missouri Public Service Commission, Electric Roundtable Discussion Group. Jefferson City, Missouri, December 2001.

“Regulatory Moral Hazard: Price Caps and Endogenous Entry Under the 1996 Telecommunications Act.” Competitive Entry In Regulated Industries. Center For Research In Regulated Industries, Rutgers University, Newark, New Jersey, May 2000.

“The Telecommunications Act of 1996: The ‘Costs’ of Managed Competition.” American Enterprise Institute, Washington D.C., September 1999 (with D. Lehman).

“Vertical Integration and Exclusionary Behavior in Network Industries.” The Rutgers University 12th Annual Western Conference of the Advanced Workshop In Regulation and Competition, San Diego, California, July 1999.

“The Political Economy of Price Cap Regulation.” The Rutgers University 11th Annual Western Conference of the Advanced Workshop In Regulation and Competition, Monterey, California, July 1998.

“Regulation and Common Costs: Estimation versus Allocation – A Discussion.” Pricing and Costing A Competitive Local Telecommunications Network. American Enterprise Institute, Washington D.C., November 1997.

“Does Tighter Price Cap Regulation Increase Consumer Welfare?” The Rutgers University 10th Annual Western Conference of the Advanced Workshop in Regulation and Public Utility Economics, San Diego, California, July 1997.

“Competition, Incentive Regulation, and Strategic Behavior Under The 1996 Telecommunications Act.” Utility Regulation And Strategy: The Basics Revisited. Conference sponsored by the Public Utility Research Center at the University of Florida, Gainesville, Florida, February 1997.

“Competitive Incentives of Vertically Integrated Local Exchange Carriers.” Twenty-Third Annual Telecommunications Policy Research Conference. Solomons, Maryland, October 1995; and The Rutgers University 9th Annual Western Conference of the Advanced Workshop In Regulation and Public Utility Economics, San Diego, California, July 1996.

## **INVITED PRESENTATIONS (CONTINUED):**

“Seven Myths About Incentive Regulation.” Pricing and Regulatory Innovations Under Increasing Competition. Conference sponsored by the Center for Research in Regulated Industries, Rutgers University, Newark, New Jersey, October 1995.

“Strategic Behavior of the Vertically Integrated Firm: The Case of RBOC Entry into InterLATA Long Distance.” The Rutgers University 8th Annual Western Conference of the Advanced Workshop In Regulation and Public Utility Economics, San Diego, California, July 1995.

“The Promise and Pitfalls of Incentive Regulation.” Market and Technological Convergence: Implications For Regulation. Conference sponsored by the Public Utility Research Center at the University of Florida, Gainesville, Florida, April 1995.

“Potential Pitfalls in Empirical Investigations of the Effects of Incentive Regulation Plans in The Telecommunications Industry.” Telecommunications Infrastructure and the Information Economy: Interaction Between Public Policy and Corporate Strategy. Conference sponsored by the School of Business at the University of Michigan, Ann Arbor, Michigan, March 1995.

“Designing Incentive Regulation For The Telecommunications Industry.” American Enterprise Institute, Washington D.C., March 1995 (with D. Sappington).

British Broadcasting Corporation (BBC) Radio Interview with Dan Corry of the Institute For Public Policy Research, London, England. Documentary. “Analysis: The Regulatory State?” October 23, 1994.

“Designing Carrier of Last Resort Obligations.” The Rutgers University 7th Annual Western Conference of the Advanced Workshop in Regulation and Public Utility Economics, San Diego, California, July 1994.

“Incentive Regulation: Lessons From Telecommunications.” Innovative Incentive Rate Regulation for a Competitive Electric Utility Industry. Conference co-sponsored by the Center for Regulatory Studies and the Institute of Government and Public Affairs. Chicago, Illinois, April 1994.

“Why Less May Be More Under Price Cap Regulation.” Twenty-First Annual Telecommunications Policy Research Conference. Solomons, Maryland, October 1993; and The Rutgers University 12th Annual Eastern Conference of the Advanced Workshop in Regulation and Public Utility Economics, Brewster, Cape Cod, Massachusetts, May 1993.

“Managed Competition In Telecommunications.” Regulation and Planning In A Market Economy. Conference sponsored by the Public Utility Research Center, University of Florida. Gainesville, Florida, April 1993.

## **INVITED PRESENTATIONS (CONTINUED):**

“Cross-Subsidization and Price Predation in Public Enterprise;” and "Incentive Regulation: Theory and Practice." Southeastern Regional Business and Economics Utilities Conference, Atlanta, Georgia, September 1991.

“Post-Divestiture Pricing Trends in The Telecommunications Industry.” Divestiture: Five Years Later. Conference sponsored by the Center for Telecommunications and Information Studies at Columbia University, Washington, D.C., March 1989.

“The Impact of Telecommunications Regulation on The Economic Incentives of Private Network Deployment.” National Communications Forum, Chicago, Illinois, October 1988.

“Protecting The Right To Be Served By Regulated Utilities Subject To Competition: A Critical Assessment.” 11th World Engineering Congress, Atlanta, Georgia, October 1988.

“Default Capacity Tariffs: Smoothing the Transitional Regulatory Asymmetries in The Telecommunications Marketplace.” Fifteenth Annual Telecommunications Policy Research Conference, Airlie, Virginia, November 1987.

“Traffic Sensitive Costs, Bypass and Pricing For Carrier of Last Resort.” Bell Communications Research Conference on Traffic Sensitive Cost Recovery. Seattle, Washington, July 1986.

“Forecasting Bypass Adoption In Telecommunications.” National Forecasting Conference, Denver, Colorado, June 1985.

“A General Theory of Point-to-Point Long Distance Demand.” Bell Communications Research Business Research Conference, Durango, Colorado, October 1984.

## **HONORS, AWARDS, AND GRANTS:**

2008	MBA Student’s Professor of the Semester (First Time Award Presented to a Faculty Member Outside the College of Business Administration)
2004 - 2005	Center for Applied Economics Grant (Principal Investigator)
2004	Edgar S. Bagley Research Award
2001	Edgar S. Bagley Research Award
1999 - 2000	American Enterprise Institute Grant (Co-Principal Investigator)
1996	William L. Stamey Teaching Award

## **HONORS, AWARDS, AND GRANTS (CONTINUED):**

1995	Edgar S. Bagley Research Award
1993	First-Place (Shared) In Graduate Student Paper Competition, Twenty-First Annual Telecommunications Policy Research Conference
1990 - 1993	Florida Public Service Commission Grant to the Public Utility Research Center at the University of Florida (Co-Principal Investigator)
1984 - 1993	Designated Very High Potential Manager, SBC Communications
1991	First-Place In Paper Competition sponsored by Public Utilities Reports, Inc., Southeastern Business and Economics Utilities Conference (with S. Berg)
1991	University of Florida Research Fellowship
1989	Management Stock Award, Southwestern Bell Corporation
1979	B.A. Conferred with High Honors
1971	Eagle Scout Award

## **EDITOR AND EDITORIAL BOARD SERVICE:**

1997 - Present	<i>Journal of Regulatory Economics</i>	(Editorial Board)
1996 - Present	<i>Information Economics and Policy</i>	(Editorial Board)
2009 - 2014	<i>The Review of Network Economics</i>	(Editor)
2003 - 2009	<i>The Review of Network Economics</i>	(Editorial Board)

## **REFeree/REVIEWER FOR:**

*Addison-Wesley*  
*American Economic Review*  
*Applied Stochastic Models in Business and Industry*  
*Cambridge University Press*  
*Contemporary Economic Policy*  
*Eastern Economic Journal*  
*Economic Inquiry*  
*Economics Letters*  
*Edward Elgar Publishing*  
*Empirical Economics*  
*Encyclopedia of Energy Engineering and Technology*  
*Energy Studies Review*  
*Industry and Innovation*  
*Information Economics and Policy*  
*International Economics and Economic Policy*  
*International Journal of Industrial Organization*  
*International Tax and Public Finance*  
*Journal of Competition Law & Economics*  
*Journal of Economic Behavior and Organization*  
*Journal of Economic Education*  
*Journal of Economics*  
*Journal of Economics and Business*

*Journal of Economics and Management Strategy*  
*Journal of Industrial Economics*  
*Journal of Industry, Competition and Trade*  
*Journal of Media Economics*  
*Journal of Productivity Analysis*  
*Journal of Public Economics*  
*Journal of Regulatory Economics*  
*Kluwer Academic Publishers*  
*McGraw-Hill*  
*MIT Press*  
*Oxford Economic Papers*  
*Review of Industrial Organization*  
*Southern Economic Journal*  
*Springer Science + Business Media LLC*  
*Telecommunications Policy*  
*Telecommunications Systems*  
*The American Economist*  
*The Antitrust Bulletin*  
*The Energy Journal*  
*The Journal of Law, Economics, & Organization*  
*The Review of Economics and Statistics*  
*The Review of Network Economics*  
*World Scientific*