Major Points - Labor Demand

- 1. Labor demand is MRP (Marginal Revenue Product)
- 2. Labor demand is derived from product demand. Changes in product demand initiate changes in labor demand.
- 3. Firms choose the profit maximizing amount of a resource, which for labor is the number of workers for which MRP = MRC = W
- 4. For a perfectly competitive firm, MRP declines as employment (N) increases due to the law of diminishing returns (i.e., MP declines as N increases)
- 5. For an imperfectly competitive firm, MRP declines as N increases due to the law of diminishing returns and due to declining product price (i.e., downward sloping product demand curve).
- 6. At a given wage, the imperfectly competitive firm hires fewer workers than the competitive firm because the imperfectly competitive firm produces less output.
- 7. The MRP of an imperfectly competitive firm is more wage inelastic than the MRP of a perfectly competitive firm because MRP of the imperfectly competitive firm declines more rapidly as employment (N) rises. See point 5.