RAILROAD DATA

Railroad Share of the Freight Market

(Ton Mile)

1990	32%
2000	39%
2012	40%

Railroad Share of the Freight Market

(Tons)

1990	16%
2000	15%
2012	15%

Railroad Major Freight Commodities – 2016 Tons Originated

Coal	31.6%
Farm, Food Products	16.4%
Chemicals	11.3%
Ores	13.2%
Lumber & Paper	3.6%

Railroad Return on Shareholders Equity

1970s Average Per Year	2.4%
1980s Average Per Year	7.4%
1990s Average Per Year	9.5%
2000s Average Per Year	9.2%
2016	9.7%

Railroad Net Operating Income

1970s Average Per Year	\$560 million
1980s Average Per Year	\$1534 million
1990s Average Per Year	\$3270.8 million
2000s Average Per Year	\$6,196.4 million
2016	\$13,429.7 million

Source: U.S. Department of Transportation, <u>Pocket Guide to Transportation</u>, 2012. Association of American Railroads, Railroad Facts, 2017 Edition.