Employer Advisory Board Roundtable Discussion July 18, 2008

Group 1

- 1.) What activities/strategies has your organization found to be successful in increasing brand awareness with college students?
 - Internship positive
 - Internships lead to more positive hires
 - Look for students who hold leadership positions in social organizations on campus.
 - Students promote organizations to other students upon return to campus.
 - Sr. Design project sponsorship
 - CES/hire KS Talent site
 - Banner in Union
 - Sponsorship of part-time fairs
 - Tours of companies
 - Spirit scholarship program
 - Executives involved in recruitment
 - Student Ambassador Program
 - Target marketing
 - Part-time internships for local community college students
 - CEO middle school involvement, mentoring
 - Classroom presentations
- 2.) What trends (economic, generational, technical, etc.) do you think will most significantly impact your approach to college recruiting now and in the future?
 - Add diversity in company
 - Demographics with retirement attrition
 - Be more intentional Strategic! Move competitive these days GLOBAL
 - Identify at early Freshman/Sophomore to build relationship
 - 75% Gen X how do we appeal to millenniums?
 - Top down flexible work
 - Working from home
 - Dress-attire
 - 1 day off per month for extra hours worked
 - Economic considerations
 - Geography

- 3.) What does your organization most value when recruiting at K-State and/or about K-Staters?
 - Midwestern beliefs/ethics
 - Analyzation (analyzing)
 - Communication
 - Family orientated/ team
 - Adds to cohesiveness in the work place
 - Being able to have two days per year off be of value to community
 - Leadership
 - Well rounded involved in different things
 - Internship program
 - Habitat Humanity
 - BB-BS
 - Community building programs
 - Student competition
 - Geography people want to return to roots

Group 2

- 1.) What activities/strategies has your organization found to be successful in increasing brand awareness with college students?
 - College Career Day at company site; bring in career center representatives.
 - Internship Programs
 - MAPS visit (multicultural program)
 - BBQ
 - Marketing Advisory Board
 - Mock interviews
 - Utilizing interns and college representatives
 - Workshops and presentations
 - Happy Hours (night of career fair)
 - Scholarships
 - Information sessions
 - Diversity representative
 - Facebook page
- 2.) What trends (economic, generational, technical, etc.) do you think will most significantly impact your approach to college recruiting now and in the future?
 - Economics number of hiring opportunities
 - Technology podcasting, social networking, texting

- Dwindling supply of applicants
- Generational differences
- More diversity (internally & externally)
- 3.) What does your organization most value when recruiting at K-State and/or about K-Staters?
 - High sense of integrity
 - Work ethic
 - Awareness of expectations of industry
 - Involvement and Leadership
 - Support of CES staff
 - Humility

What Can K-State/CES Do For Employers?

- Presentations about what's available emails, EAB
- BBQ for employers
- Open forum time
- Students on Advisory Board -- student views and opinions
- FOCUS GROUPS

GROUP 3

- 1.) What activities/strategies has your organization found to be successful in increasing brand awareness with college students?
 - Intern Ambassador Programs
 - Give them information and resource to share back on campus
 - Formal- company wasn't large enough to make a real impact, need to engage, meet with them, send information
 - Informal now
 - Keep high performing interns on throughout school year, peer to peer instead of with a recruiter
 - Some companies require interns to bring back a certain number of names
 - On-campus programs instead of them coming to company
 - Scholarships tied to the company. Forward-funded and other programs associated with it; like enrichment and life skills
 - Internship during school year, 10-30 hours per week
 - Student Ambassador Program get stipend for every activity they do throughout the year

- 2.) What trends (economic, generational, technical, etc.) do you think will most significantly impact your approach to college recruiting now and in the future?
 - Bridging the technology gaps; eg: text messaging, etc.
 - Shift in focus from prospective employers; eg: leadership opportunity to what are you doing to be green?
 - Diversity recruiting challenges including bridging the gaps in perceptions across generations
 - High tech/high touch balance
 - Going to middle school aged students now to begin recruiting
- 3.) What does your organization most value when recruiting at K-State and/or about K-Staters?
 - Quality students and quality of relationships with K-State
 - Higher work ethic
 - Down to earth
 - Good communication
 - Well-balanced (technical, work ethic, relationship-building skills)
 - Well-grounded understand the steps required to rise in the company
 - Partnership with CES responsive and open to employer opinions
 - Immediate purple carpet from first contact non-pushy assistance
 - Obvious student-centered focus