

Women Managing the Farm 2007: Breakout Session Descriptions

	Track 1 - Legal Risk	Track 2 - Financial Risk	Track 3 - Human Risk	Track 4 - Price Risk	Track 5 - Production Risk
Breakouts I & II					
Title	<i>How to Plan Your Estate to Take Advantage of Changing Tax Law and to Insure a Smooth Transfer of Assets to the Next Generation</i>	<i>Understand What Your Financial Records are Telling You</i>	<i>Strong Women</i>	<i>Entrepreneurial Leadership in Farm Businesses</i>	<i>Empower Yourself, Know Your Resources</i>
Speaker(s)	Terry Arthur, Kansas Farm Bureau	Joni James, Kansas State University Research & Extension, Harvey County	Pamela L. Muntz, Kansas State University Extension, Kiowa County	Vincent Amanor-Boadu, Kansas State University	Robert Wimer, District Conservationist, South Hutchinson Field Office
Description	This session will discuss how to plan your estate to take advantage of the phased-in exemptions for the Federal Estate Tax, the new Kansas Estate Tax, and business entities designed to insure a smooth transfer of the family farm to the next generation.	Financial records should be used for more than just tax preparation. Several financial ratios can be easily pulled from these statements that will help producers better understand the health of their business. This session will help participants better understand their financial statements and the information they contain.	As we age, we lose bone mass and muscle mass. There are ways we can stay healthy and improve our strength. Strong Women is a program that addresses this need. By using free weights for 45 minutes, 2 times a week, you can stay strong and healthy. We will get a preview of the program and do a few of the activities.	We have been told to think global and act local. The truth is we have to treat local as global if we are going to succeed in a marketplace that is increasingly becoming borderless. <i>Entrepreneurial Leadership in Farm Businesses</i> will focus participants' attention on what it takes to transform the farm business into a globally competitive activity that not only succeeds but thrives in the changing environment.	Learn how NRCS does business with partners, farmers, & ranchers. See how conservation planning can play a vital role in managing YOUR farm. Examples of conservation practices will be shown tying them to Farm Bill programs that can help YOU get conservation on the ground and conserve our natural resources.

**Breakouts
III & IV**

Title	<i>Advanced Transition Planning and Facilitating Family Meetings</i>	<i>Investing 101: Getting Yourself Into Financial Shape</i>	<i>Growing People: Developing a Human Resource Management Team</i>	<i>Agri-Tourism</i>	<i>Acres or Containers: Gardening in the Country</i>
Speaker(s)	Rod Jones, Kansas State University & Jerry Jost, Kansas Rural Center	Joe Arata, Kansas State University	Sarah Fogleman, Kansas State University Research and Extension, Southeast Area	Ben Allen	Andy Rizza, Stone Creek Nursery
Description	Successfully moving the farm from one generation to the next requires deliberate transition planning. This session will focus on legal and financial options as well as information on how to organize family meetings to facilitate decision-making.	This session will address the basics of off-farm investments as related to retirement planning.	Many agricultural employers struggle every day with finding and motivating a skilled set of employees. This session will address the issues that are common among family and non-family workforces.	Participants will see various types of Agritourism operations that are currently in operation in the state.	This session will address the keys to successful growing and successful tips for gardening large and small areas alike.

**Breakouts
V & VI**

Title	<i>Leasing Land: How Do You Decide What's Fair?</i>	<i>Understanding Your Credit Score: A Girlfriend's Guide to Credit</i>	<i>Mending Fences: Making it Work</i>	<i>Access to USDA Farm Service Agency Services</i>	<i>Health, LTC, Disability, and Life Insurance</i>
Speaker(s)	Kevin Dhuyvetter & Troy Dumler, Kansas State University	Gena Ott, Frontier Farm Credit	Char Henton, Becky O'Donnell, Forrest Buhler, & Linda Hessman Kansas Ag Mediation; Kerry Wasinger, KS Legal Services, Coy Allen, KSU Farm Financial Analyst	Velma Larimer & Sheri Grinstead, USDA Farm Service Agency	Bob Tomlinson, Kansas Asst. Insurance Commissioner
Descriptions	This session will provide background information pertaining to land leases in Kansas as well as discuss the basic principles that define good lease arrangements. Common questions pertaining to leasing have to do with technology adoption and the trend towards cash rents, both of these topics will also be discussed in this session.	You likely have a credit score whether you know it or not. Is this a good thing or a bad thing? That depends. Learn how you can discover your score and how your use of credit can impact that score to help or harm you.	This session will explore how mediation and related services can assist the Kansas agricultural community make informed, well thought out, decisions about the future of their farming operation. The mediation process will be explained as well as how KAMS can offer support in negotiating with loan officers, the Farm Analyst Program and referrals to experienced agricultural lawyers (Kansas Legal Services) and how those services can provide Kansans with tools and information to make the right decisions for themselves and their families.	Workshop will include: 1) Briefing on USDA-FSA income support, conservation, farm loan, and disaster assistance programs; 2) What can be found on the USDA-FSA Website; and 3) How to conduct your USDA business on-line from home 24 hours a day 7 days a week.	This session will provide an overview of Health, Long-Term Care, Disability, and Life Insurance needs.

Breakout VII

Title	<i>Land Values: What's Driving these Markets?</i>	<i>Crop Insurance</i>	<i>Managing Stress through Creativity</i>	<i>Farm Policy Panel: The 2007 Farm Bill and My Farm</i>	<i>Excel Basics for the Farm</i>
Speaker(s)	Kevin Dhuyvetter & Troy Dumler	Gena Ott, Frontier Farm Credit	Charlie Griffin, Kansas Rural Family Helpline & Marsha Jensen	Moderator: Janet McPherson, Frontier Farm Credit	Cynthia Kuszmaul, Farm Credit of Central Kansas
Descriptions	Land values in Kansas have increased considerably in recent years beyond levels that can be supported by production agriculture. This session will provide historical information on land values and growth rates and discuss the many factors impacting land markets and what this might be for the future.	Managing production risk through the use of crop insurance can help protect your operation. Basic information will be shared to help operators and landlords better understand this tool.	Effective relaxation and stress management practices are central to good health and happiness. Exercising your creativity through art, crafts, and other creative endeavors contributes to stress reduction. Participants will complete a personal creative project during the session while learning about the health benefits of effective stress management.	Prespectives from an extension educator/farm economist, cattle producer/leader and Kansas supply cooperative will share where they see the farm policy debate headed as the 2007 Farm Bill is crafted- and what that means for farmers, ranchers, and rural communities in the Great Plains. The moderated panel will share how the farm bill debate is shaping, and what it means for your operation	An overview of basic funtionalities that are available in Microsoft Excel: Setting up a basic spreadsheet; formatting; calculations; filtering; grouping; and how Excel can be used as a record keeping tool for the farm.