March 1, 2017

Contract 40519

Amendment 1

ITEM: Screen Printed & Embroidered Clothing

DEPARTMENT: Kansas State University – Recreational Services

CONTRACT DATE: July 1, 2016 through June 30, 2018 with three (3) one-year renewals

Contractor Information: Western Associates, Inc.
124 E. Main Street
Marion, KS 66861
800-382-3742

New Local Sales Rep: Mike Eldridge
Phone: 785-338-1554 Fax: 620-382-3332
Email: meldridge@westernassociates.com

CONDITIONS: Western Associates, Inc. bought Ballyhoo Inc., dba Sunflower Marketing
All terms and conditions remain the same

Payment Terms: Net 30
KANSAS STATE UNIVERSITY  
PURCHASING OFFICE  
21 ANDERSON HALL  
919 MID-CAMPUS DRIVE  
MANHATTAN, KS 66506  
PHONE 785-532-6214  
FAX 785-532-5577  

CONTRACT SIGNATURE SHEET  

Date: 07/19/2016  
Procurement Officer: Cathy Oehm  
CONTRACT NO.: 40519  
Phone: 785-532-6214  
Replaces Contract No.: 40253  
E-mail: cathyo@k-state.edu  

Item: SCREEN PRINTED & EMBROIDERED CLOTHING  
Primary Using Department: Kansas State University - Recreational Services  
Period of Contract: July 20, 2016 through June 30, 2018 with three (3) one-year renewal options  
Contractor Information: Ballyhoo Inc. - dba Sunflower Marketing  
3601 SW 29th Street, Suite 127  
Topeka, KS 66614  
CONTACT: Mike Eldridge  
P: 800-337-1097; F: 785-273-2945; E: meldridge@sunflowermarketing.com  
Prices: See Attached Pricing  
Payment Terms: Net 30  

The parties agree as follows:  

1. Subject to the terms and conditions of this contract and companion Contract Award document, K-State Purchasing hereby accepts the offer of Contractor as expressed by Contractor's bid submitted to K-State Purchasing in response to above referenced contract/quote number.  
2. It is understood and agreed by the parties that pursuant to the bid, Contractor agrees to furnish products or services for the period noted above on orders from the Department(s) at the price or prices contained in the bid. Department(s) agrees to pay on delivery of the item(s) the amount(s) billed by Contractor in accordance with the bid as shown on delivery invoice(s) of the Contractor to the Department(s). Payment will be made as soon after receipt of the invoice(s) as possible in accordance with state law.  
3. Failure of Contractor to furnish the item(s) in accordance with the bid specifications incorporated into this contract by reference, or failure of Contractor to deliver the item(s) in accordance with any time schedules prescribed in this contract or any documents incorporated by reference into this contract shall result in forfeiture of any performance bond of Contractor and/or in termination of this contract at the option of K-State Purchasing.  
4. It is understood and agreed that the provisions set out in the K-State Purchasing Office bid document for this contract are incorporated and made a part of this contract by reference as though fully set forth herein. Contractor agrees and understands that these documents are controlling over Contractor's bid, invoice, department order forms or any other documents of the Contractor.  
5. The provisions found in Contractual Provisions Attachment, is incorporated and made a part of this contract by reference.  
6. In the event of any disputes regarding the terms and conditions of this Contract or payments alleged to be due and owing, Contractor's sole remedy shall be with the Department that placed the order.  

Ballyhoo Inc. - dba Sunflower Marketing  

By: Mike Eldridge  
Printed Name: Mike Eldridge  
Title: Pres/CEO  

KANSAS STATE UNIVERSITY  

By: Carla K. Bishop  
CARLA BISHOP  
DIRECTOR OF PURCHASING  
CEO
# Contract Pricing

## SUNFLOWER MARKETING

<table>
<thead>
<tr>
<th>Description</th>
<th>Base cost</th>
<th>Add on Costs</th>
<th>Add on Cost for Screen on Front or Back</th>
<th>Add on Cost for Add'l Color in Different Locations</th>
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<tr>
<td><strong>A</strong> T-Shirts, 5.3 oz, 100% Cotton</td>
<td>$3.25</td>
<td>$1.25</td>
<td>$1.25</td>
<td>$0.76 $1.42 $0.40 $0.81 $1.23 $1.80 $0.92 $1.30 $1.68 $2.07 $2.51</td>
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<td>Gildan 5000</td>
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<td>C T-Shirts, Moisture Wicking</td>
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New Embroidery Design Charges, Per 1000 Stitches $5.00
Screen Charges Each N/C
Art Charge Per Hour if Files Not Supplied N/C
In Color Change Charge N/C
PMS Ink Color Match N/C
Color Art Proofs N/C
% Discount Off Published Catalog Prices 20%
% Discount Off Published Website Prices 20%

### Payment Terms
Net 30
Accept BPC for Payment? Yes
Delivery 7 days ARO
Freight FOB Destination prepaid/allowed

Email Order Acknowledgement? Yes
Email Order Shipping Confirmation? N/C

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