

# DENNIS L. WEISMAN

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## EDUCATION:

1993	Ph.D.,	Economics, University of Florida
1981	M.A.,	Economics, University of Colorado
1979	B.A.,	Economics and Mathematics, University of Colorado

## PROFESSIONAL EXPERIENCE:

1993 - Present	Kansas State University:
	Professor of Economics (2000 – Present)
	Associate Professor of Economics (1996 – 2000)
	Assistant Professor of Economics (1993 – 1996)
1989 - 1993	SBC Communications Inc. (now AT&T):
	Director – Strategic Marketing
	Director – Special Project with Florida Public Service Commission
1982 - 1989	Southwestern Bell Telephone Company – Demand Analysis:
	District Manager
	Staff Manager
	Staff Specialist
	Assistant Staff Manager

## OTHER POSITIONS HELD:

2008 – Present	Board of Academic Advisors, The Free State Foundation.
2007 – 2008	Co-Guest Editor, Symposium Commemorating the Economic and Public Policy Contributions of Professor Alfred E. Kahn on the Occasion of His 90 <sup>th</sup> Birthday, <i>The Review of Network Economics</i> , 2008.
2007 – 2008	Program Committee Member, International Telecommunications Society.

## **OTHER POSITIONS HELD (CONTINUED):**

- 2005 – Present     Regulatory Framework Working Group, Digital Age Communications Act (DACA) Project, Progress and Freedom Foundation.
- 2004 – 2005        Chairperson, Site Council, Frank V. Bergman Elementary School.
- 2003 – Present     Advisory Board, The Institute for Regulatory Law and Economics.
- 2003 – Present     Executive Committee, Global Communications Strategy Forum.
- 2002 – 2003        Guest Editor, Symposium on Incentive Regulation, *The Review of Network Economics*, Vol. 2(4), December 2003.
- 2000 - 2003        Dean’s Advisory Council On Tenure and Promotion in Arts and Sciences.
- 1998 - 2005        Associated Faculty Member, Center For Research In Regulated Industries, Rutgers University.
- 1990 - 1992        Research Fellow, Public Utility Research Center, University of Florida.

## **PUBLICATIONS:**

- “The Dominant Firm Revisited.” *Journal of Competition Law & Economics*, 2009 forthcoming (with T. Tardiff).
- “Designing Competition Policy for Telecommunications.” *The Review of Network Economics*, Vol. 7(4), December 2008, pp. 509-546 (with G. Robinson).
- “Child Safety Seats On Commercial Airliners: A Demonstration of Cross-Price Elasticities.” *The Journal of Economic Education*, Vol. 39(2), Spring 2008, pp. 135-144 (with D. Li and S. Sanders).
- “Market Power Measurement for Multi-Market Dominant Firms.” *The Antitrust Bulletin*, Vol. 52(2), Summer 2007, pp. 169-178.
- “Are Input Prices Irrelevant for Make-or-Buy Decisions?” *Journal of Regulatory Economics*, Vol. 32(2), October 2007, pp. 195-207 (with P. Gayle).
- “Efficiency Trade-offs in the Design of Competition Policy for the Telecommunications Industry.” *The Review of Network Economics*, Vol. 6(3), September 2007, pp. 297-317 (with P. Gayle).

## **PUBLICATIONS (CONTINUED):**

“An Instructional Exercise in Cost-Raising Strategies and Perfect Complements Production.” *The Journal of Economic Education*, Vol. 38(2), 2007, pp. 215-221.

“Market Concentration, Multi-Market Participation and Antitrust.” *Research In Law and Economics: A Journal of Policy*, Volume 22, Spring 2007, pp. 233-257.

“When Can Regulation Defer to Competition for Constraining Market Power?: Complements and Critical Elasticities.” *Journal of Competition Law & Economics*, March 2006, pp. 1-12.

“Assessing Market Power: Market Concentration and Multi-Market Participation.” *Journal of Competition Law & Economics*, Vol. 1(2), 2005, pp. 339-354.

“Market Concentration, Multi-Market Participation and Mergers In Network Industries.” *The Review of Network Economics*, Vol. 4(2), June 2005, pp. 129-141.

“Sibling Rivalry and Strategic Parental Transfers.” *Southern Economic Journal*, Vol. 71(4), April 2005, pp. 821-836 (with Y-M. Chang).

“Self-Sabotage.” *Journal of Regulatory Economics*, Vol. 27(2), March 2005, pp. 155-175 (With D. Sappington).

“Price Regulation and Quality.” *Information Economics and Policy*, Vol. 17(2), March 2005, pp. 165-174.

“Competition Policy, Parity Regulation and Self-Sabotage.” *Info*, Vol. 6(1), 2004, pp. 52-56 (with D. Sappington).

“A Generalized Pricing Rule For Multi-Market Cournot Oligopoly.” *Economics Letters*, Vol. 81(1), October 2003, pp. 95-99.

“Accommodative Competitive Entry Policies and Telecommunications Regulation.” *info*, Vol. 5(1), Spring 2003, pp. 34-40 (with M. Kolesar).

“Incentives For Non-Price Discrimination.” *Information Economics and Policy*, Vol. 15(2), June 2003, pp. 147-171 (with I. Kondaurova).

“Efficiency as a Discovery Process: Why Enhanced Incentives Outperform Regulatory Mandates.” *The Electricity Journal*, Vol. 16(1), January/February 2003, pp. 55-62 (with J. Pfeifenberger).

“Is There ‘Hope’ For Price Cap Regulation?” *Information Economics and Policy*, Vol. 14(3), September 2002, pp. 349-370.

## **PUBLICATIONS (CONTINUED):**

“Did The High Court Reach An Economic Low in *Verizon v. FCC?*” *The Review of Network Economics*, Vol. 1(2), September 2002, pp. 90-105.

“The Law and Economics of Price Floors In Regulated Industries.” *The Antitrust Bulletin*, Vol. XLVII(1), Spring 2002, pp.107-131.

“Strategic Sharing In Regulatory Regimes.” *Economics Letters*, Vol. 75(3), May 2002, pp. 361-367.

“Incentives For Discrimination When Upstream Monopolists Participate In Downstream Markets.” *Journal of Regulatory Economics*, Vol. 20(2), September 2001, pp. 125-139 (with J. Kang).

“Access Pricing and Exclusionary Behavior.” *Economics Letters*, Vol. 72(1), 2001, pp. 121-126.

“Simulating The Effects of Railroad Mergers.” *Southern Economic Journal*, Vol. 67(4), 2001, pp. 938-953 (with M. Babcock, J. Park and K. Lemke).

“The Costs and Benefits of Long-Distance Entry: Regulation and Non-Price Discrimination.” *Review of Industrial Organization*, Vol. 18, 2001, pp. 275-282 (with M. Williams).

“The (In)Efficiency of the ‘Efficient-Firm’ Cost Standard.” *The Antitrust Bulletin*, Vol. XLV(1), Spring, 2000, pp. 195-211.

“The Political Economy of Price Cap Regulation.” *Review of Industrial Organization*, Vol. 16, June 2000, pp. 343-356 (with D. Lehman).

“Do Consumers Benefit From Tighter Price Cap Regulation?” *Economics Letters*, Vol. 67, 2000, pp. 113-119 (with J. Kang and M. Zhang).

“The 1996 Telecommunications Act At Three Years: An Economic Evaluation of Its Implementation By The FCC.” *Information Economics and Policy*, Vol. 11(4), December 1999, pp. 319-365 (with A. Kahn and T. Tardiff).

“Will Competitors Be Allowed To Compete? The Regulation of Long-Term Contracts in the Telecommunications Industry.” *info*, Vol. 1(5), October 1999, pp. 441-447 (with A. Kleit).

“Footprints In Cyberspace: Toward A Theory of Mergers In Network Industries.” *info*, Vol. 1(4), August 1999, pp. 305-308.

## **PUBLICATIONS (CONTINUED):**

“Raising Rivals’ Costs: Entry of an Upstream Monopolist into Downstream Markets.” *Information Economics and Policy*, Vol. 10(4), December 1998, pp. 551-570 (with D. Sibley).

“The Incentive To Discriminate By A Vertically-Integrated Regulated Firm: A Reply.” *Journal of Regulatory Economics*, Vol. 14(1), July 1998, pp. 87-91.

“The Economics of Access Pricing, Imputation, and Essential Facilities With Application To Telecommunications.” *Communication Law and Policy*, Vol. 3(1), January 1998, pp.1-33 (with A. Larson).

“The Competitive Incentives of Vertically Integrated Local Exchange Carriers: An Economic and Policy Analysis.” *Journal of Policy Analysis and Management*, Vol. 17(1), Winter 1998, pp. 74-93 (with D. Sibley).

“Opportunities vs. Incentives To Discriminate In The U.S. Telecommunications Industry.” *Telecommunications Policy*, Vol. 21(4), May 1997, pp. 309-316 (with M. Zhang).

“Revenue Sharing In Incentive Regulation Plans.” *Information Economics and Policy*, Vol. 8, 1996, pp. 229-248 (with D. Sappington).

“A Note On Price Cap Regulation and Competition.” *Review of Industrial Organization*, Vol. 11(4), August 1996, pp. 459-479 (with L. Taylor).

“Telephone Pools and Economic Incentives.” *Journal of Regulatory Economics*, Vol. 10, September 1996, pp. 123-146 (with D. Lehman).

“Potential Pitfalls in Empirical Investigations of the Effects of Incentive Regulation Plans in The Telecommunications Industry.” *Information Economics and Policy*, Vol. 8, 1996, pp. 125-140 (with D. Sappington).

“The Effects of Incentive Regulation In The Telecommunications Industry: A Survey.” *Journal of Regulatory Economics*, Vol. 9(3), May 1996, pp. 269-306 (with D. Kridel and D. Sappington). [Reprinted in *Economic Regulation*, ed. by Paul Joskow, Northampton MA: Edward Elgar Publishing, 2000, pp. 602-639.]

“Regulation and the Vertically Integrated Firm: The Case of RBOC Entry Into InterLATA Long Distance.” *Journal of Regulatory Economics*, Vol. 8(3), November 1995, pp. 249-266.

“Why Less May Be More Under Price-Cap Regulation.” *Journal of Regulatory Economics*, Vol. 6(4), December 1994, pp. 339-362.

## **PUBLICATIONS (CONTINUED):**

“Asymmetrical Regulation.” *Telecommunications Policy*, Vol. 18(7), October 1994, pp. 499-505.

“Designing Carrier of Last Resort Obligations.” *Information Economics and Policy*, Vol. 6(2), June 1994, pp. 97-119.

“Designing Superior Incentive Regulation: Modifying Plans to Preclude Recontracting and Promote Performance.” *Public Utilities Fortnightly*, Vol. 132(5), March 1, 1994, pp. 27-32 (with D. Sappington).

“Designing Superior Incentive Regulation: Accounting for All of the Incentives All of the Time.” *Public Utilities Fortnightly*, Vol. 132(4), February 15, 1994, pp. 12-15 (with D. Sappington).

“Why Employer Discretion May Lead To More Effective Affirmative Action Policies.” *Journal of Policy Analysis and Management*, Vol. 13(1), Winter 1994, pp. 157-162.

“Superior Regulatory Regimes in Theory and Practice.” *Journal of Regulatory Economics*, Vol. 5(4), December 1993, pp. 355-366.

“Option Value, Telecommunications Demand and Policy.” *Information Economics and Policy*, Vol. 5(2), June 1993, pp. 125-144 (with D. Lehman and D. Kridel).

“The Industry That Cried ‘Wolf’: Telcos and Bypass: Past, Present, and Future.” *Public Utilities Fortnightly*, Vol. 131(13), July 1, 1993, pp. 21-24; and “Reply,” Vol. 131(17), September 15, 1993, pp. 5-6 (with D. Lehman).

“Dominance, Non-Dominance and the Public Interest in Telecommunications Regulation.” *Telecommunications Policy*, Vol. 17(2), March 1993, pp. 98-106 (with J. Haring).

“Imputation Rules in Regulated Industries: The Case of Telecommunications.” *Telecommunications Policy*, Vol. 17(1), January 1993, pp. 49-60 (with L. Gapenski).

“A Guide to Cross-Subsidization and Price Predation: Ten Myths.” *Telecommunications Policy*, Vol. 16(6), August 1992, pp. 447-459 (with S. Berg).

“A Note On First-Best Marginal Cost Measures In Public Enterprise.” *Energy Economics*, Vol. 13(4), October 1991, pp. 250-253.

“How Cost Allocation Systems Can Lead Managers Astray.” *Journal of Cost Management*, Vol. 5(1), Spring 1991, pp. 4-10.

## **PUBLICATIONS (CONTINUED):**

“Option Value And Telecommunications Pricing.” *Telecommunications Journal*, Vol. 57(12), December 1990, pp. 840-845.

“Forecasting Competitive Entry: The Case of Bypass Adoption In Telecommunications.” *International Journal of Forecasting*, Vol. 6(1), Fall 1990, pp. 65-74 (with D. Kridel).

“The Emerging Market For Faultless Telecommunications.” *Telecommunications Policy*, Vol. 14(4), August 1990, pp. 333-342.

“The Proliferation of Private Networks And Its Implications For Regulatory Reform.” *Federal Communications Law Journal*, Vol. 41(3), July 1989, pp. 331-367.

“Optimal Re-contracting, Market Risk And The Regulated Firm In Competitive Transition.” *Research in Law and Economics*, Vol. 12, 1989, pp. 153-172.

“Competitive Markets And Carriers of Last Resort.” *Public Utilities Fortnightly*, Vol. 124(1), July 6, 1989, pp. 17-24.

“Default Capacity Tariffs: Smoothing The Transitional Regulatory Asymmetries In The Telecommunications Market.” *Yale Journal on Regulation*, Vol. 5(1), Winter 1988, pp. 149-178.

“Transition To Telecommunications Competition Amid Residual Regulatory Obligations.” *Public Utilities Fortnightly*, Vol. 120(3), August 6, 1987, pp. 14-18.

“In Search of Industry Unity On Carrier Access Pricing: A Vision of The Future.” *Telematics*, Vol. 4(6), June 1987, pp. 1-7.

“Competition In U.S. Telecommunications.” *Telecommunications Policy*, Vol. 11(1), March 1987, pp. 82-86 (with D. Kridel).

“Throttling Competition: A Reply.” *Telecommunications Policy*, Vol. 10(3), September 1986, pp. 271-272 (with B. Egan).

“The Telecommunications Industry In Transition: Bypass, Regulation and the Public Interest.” *Telecommunications Policy*, Vol. 10(2), June 1986, pp. 164-176 (with B. Egan).

“Tobin on Keynes: A Suggested Interpretation.” *Journal of Post-Keynesian Economics*, Vol. 6(3), Spring 1984, pp. 411-420.

## BOOKS AND MONOGRAPHS:

Principles of Regulation and Competition Policy for the Telecommunications Industry - A Guide For Policymakers. The Center for Applied Economics, KU School of Business, Technical Report 06-0525, 2006.

The Telecommunications Act of 1996: The “Costs” of Managed Competition. Washington D.C.: American Enterprise Institute and New York: Kluwer Academic Publishers, 2000 (with D. Lehman).

Designing Incentive Regulation For The Telecommunications Industry. Washington D.C.: American Enterprise Institute and Cambridge MA: MIT Press, 1996 (with D. Sappington).

## BOOK CHAPTERS:

“Lessons for Modern Regulators from Hippocrates, Schumpeter and Kahn” In New Directions in Communications Policy, ed. by Randolph J. May, Durham, NC: Carolina Academic Press, 2009, pp. 3-37 (with G. Robinson).

“Vertical Integration In Telecommunications” In The International Handbook of Telecommunications Economics, ed. by Gary Madden and Scott J. Savage, Northampton MA: Edward Elgar Publishing, 2003, pp. 232-255.

“Regulatory Moral Hazard: Price Caps and Endogenous Entry Under the 1996 Telecommunications Act,” In Expanding Competition in Regulated Industries, ed. by Michael A. Crew, Boston, MA: Kluwer Academic Publishers, 2000, pp. 1-21.

“A Yardstick Approach To Optimal Access Pricing,” In Telecommunications Transformation: Technology, Strategy, and Policy, ed. by E. Bohlin and S. L. Levin, Amsterdam: IOS Press, 1998, pp. 175-188 (with D. Lehman).

“Seven Myths About Incentive Regulation,” In Pricing and Regulatory Innovations Under Increasing Competition and Other Essays, ed. by Michael A. Crew, Boston: Kluwer Academic Publishers, 1996, pp. 1-19 (with D. Sappington).

“Access Charges For Private Networks Interconnecting With Public Systems,” In Private Networks Public Objectives, ed. by Eli Noam and Áine NíShúilleabháin, Amsterdam: Elsevier Science Publishers, 1996, pp. 209-227, (with D. Lehman).

“Pricing Trends In Telecommunications Since Divestiture,” In After the Breakup: Assessing the New Post AT&T Divestiture Era, ed. by Barry G. Cole. New York: Columbia University Press, 1991, pp. 218-224.

## **BOOK CHAPTERS (CONTINUED):**

“A General Theory of Point-to-Point Long Distance Demand,” In Telecommunications Demand Modeling: An Integrated View, ed. by Alain De Fontenay, Mary. H. Shugard and David S. Sibley. New York: North-Holland, 1990, pp. 299-318 (with D. Lehman and A. Larson).

“Protecting The Right To Be Served By Regulated Utilities Subject To Competition: A Critical Assessment,” In Retrofit Opportunities For Energy Management and Cogeneration, Proceedings of the 11th World Energy Engineering Congress, 1989, pp. 555-564.

“The Impact of Telecommunications Regulation On The Economics of Private Network Deployment,” Proceedings of the National Communications Forum, Vol. 42(1), 1988, pp. 558-571.

## **BOOK REVIEWS:**

Review of Blackmon’s Incentive Regulation and the Regulation of Incentives, *Review of Industrial Organization*, Vol. 11, No. 4, August 1996, pp. 563-566.

## **OTHER PUBLICATIONS:**

“Guest Editor’s Foreword.” Symposium Commemorating the Contributions of Alfred E. Kahn. *The Review of Network Economics*, Vol. 7(4), December 2008, pp. 448-459 (with T. Tardiff).

“On Market Power and the Power of Markets: A Schumpeterian View of Dynamic Industries.” The Free State Foundation, *Perspectives from FSF Scholars*, February 26, 2008, Vol. 3(5). [http://www.freestatefoundation.org/images/Power\\_of\\_Markets.pdf](http://www.freestatefoundation.org/images/Power_of_Markets.pdf).

“Guest Editor’s Foreword.” Symposium on Incentive Regulation. *The Review of Network Economics*, Vol. 2(4), December 2003, pp. 287-288.

## **WORK IN PROGRESS:**

“Subsidy-Free Prices and Scope Economies.”

“Why Retaining Racial Preferences in College Admissions May Yield a More-Able Student Body.” (with D. Li).

“Good-Kid, Bad-Kid Equilibria with Parental Concave Utility.”

## **WORK IN PROGRESS (CONTINUED):**

“Predatory Inference in Markets with Demand Complementarities.”

“Productivity Growth and Merger Efficiencies in the U.S. Telecommunications Industry.”  
(with Y. Gao, D. Seo and A. Featherstone).

“Effective Market Shares and Antitrust.”

“An Essay On The Art and Science of University Teaching.”

“Market Power and the Power of Markets for U.S. Broadband Services.” (with T. Hazlett)

“Microeconomics for Business and Public Policy.”

## **TESTIMONY AND AFFIDAVITS:**

Arkansas Public Service Commission

California Public Utilities Commission

Canadian Radio-Television and Telecommunications Commission

Colorado Public Utilities Commission

Federal Communications Commission

Kansas Corporation Commission

Kansas State Legislature (Commerce Committee)

Missouri Public Service Commission

Texas Public Utilities Commission

United States Court of Appeals for the District of Columbia

United States Supreme Court (Research Citation)

## **INVITED PRESENTATIONS:**

“Properly Structured Incentive Plans.” Missouri Public Service Commission, Electric Roundtable Discussion Group. Jefferson City, Missouri, December 2001.

“Regulatory Moral Hazard: Price Caps and Endogenous Entry Under the 1996 Telecommunications Act.” Competitive Entry In Regulated Industries. Center For Research In Regulated Industries, Rutgers University, Newark, New Jersey, May 2000.

“The Telecommunications Act of 1996: The ‘Costs’ of Managed Competition.” American Enterprise Institute, Washington D.C., September 1999 (with D. Lehman).

“Vertical Integration and Exclusionary Behavior in Network Industries.” The Rutgers University 12th Annual Western Conference of the Advanced Workshop In Regulation and Competition, San Diego, California, July 1999.

“The Political Economy of Price Cap Regulation.” The Rutgers University 11th Annual Western Conference of the Advanced Workshop In Regulation and Competition, Monterey, California, July 1998.

“Regulation and Common Costs: Estimation versus Allocation – A Discussion.” Pricing and Costing A Competitive Local Telecommunications Network. American Enterprise Institute, Washington D.C., November 1997.

“Does Tighter Price Cap Regulation Increase Consumer Welfare?” The Rutgers University 10th Annual Western Conference of the Advanced Workshop In Regulation and Public Utility Economics, San Diego, California, July 1997.

“Competition, Incentive Regulation, and Strategic Behavior Under The 1996 Telecommunications Act.” Utility Regulation And Strategy: The Basics Revisited. Conference sponsored by the Public Utility Research Center at the University of Florida, Gainesville, Florida, February 1997.

“Competitive Incentives of Vertically Integrated Local Exchange Carriers.” Twenty-Third Annual Telecommunications Policy Research Conference. Solomons, Maryland, October 1995; and The Rutgers University 9th Annual Western Conference of the Advanced Workshop In Regulation and Public Utility Economics, San Diego, California, July 1996.

“Seven Myths About Incentive Regulation.” Pricing and Regulatory Innovations Under Increasing Competition. Conference sponsored by the Center for Research in Regulated Industries, Rutgers University, Newark, New Jersey, October 1995.

## **INVITED PRESENTATIONS (CONTINUED):**

“Strategic Behavior of the Vertically Integrated Firm: The Case of RBOC Entry Into InterLATA Long Distance.” The Rutgers University 8th Annual Western Conference of the Advanced Workshop In Regulation and Public Utility Economics, San Diego, California, July 1995.

“The Promise and Pitfalls of Incentive Regulation.” Market and Technological Convergence: Implications For Regulation. Conference sponsored by the Public Utility Research Center at the University of Florida, Gainesville, Florida, April 1995.

“Potential Pitfalls in Empirical Investigations of the Effects of Incentive Regulation Plans in The Telecommunications Industry.” Telecommunications Infrastructure and the Information Economy: Interaction Between Public Policy and Corporate Strategy. Conference sponsored by the School of Business at the University of Michigan, Ann Arbor, Michigan, March 1995.

“Designing Incentive Regulation For The Telecommunications Industry.” American Enterprise Institute, Washington D.C., March 1995 (with D. Sappington).

British Broadcasting Corporation (BBC) Radio Interview with Dan Corry of the Institute For Public Policy Research, London, England. Documentary. “Analysis: The Regulatory State?” October 23, 1994.

“Designing Carrier of Last Resort Obligations.” The Rutgers University 7th Annual Western Conference of the Advanced Workshop in Regulation and Public Utility Economics, San Diego, California, July 1994.

“Incentive Regulation: Lessons From Telecommunications.” Innovative Incentive Rate Regulation for a Competitive Electric Utility Industry. Conference co-sponsored by the Center for Regulatory Studies and the Institute of Government and Public Affairs. Chicago, Illinois, April 1994.

“Why Less May Be More Under Price Cap Regulation.” Twenty-First Annual Telecommunications Policy Research Conference. Solomons, Maryland, October 1993; and The Rutgers University 12th Annual Eastern Conference of the Advanced Workshop in Regulation and Public Utility Economics, Brewster, Cape Cod, Massachusetts, May 1993.

“Managed Competition In Telecommunications.” Regulation and Planning In A Market Economy. Conference sponsored by the Public Utility Research Center, University of Florida. Gainesville, Florida, April 1993.

## **INVITED PRESENTATIONS (CONTINUED):**

“Cross-Subsidization and Price Predation in Public Enterprise;” and "Incentive Regulation: Theory and Practice." Southeastern Regional Business and Economics Utilities Conference, Atlanta, Georgia, September 1991.

“Post-Divestiture Pricing Trends In The Telecommunications Industry.” Divestiture: Five Years Later. Conference sponsored by the Center for Telecommunications and Information Studies at Columbia University, Washington, D.C., March 1989.

“The Impact of Telecommunications Regulation On The Economic Incentives of Private Network Deployment.” National Communications Forum, Chicago, Illinois, October 1988.

“Protecting The Right To Be Served By Regulated Utilities Subject To Competition: A Critical Assessment.” 11th World Engineering Congress, Atlanta, Georgia, October 1988.

“Default Capacity Tariffs: Smoothing The Transitional Regulatory Asymmetries In The Telecommunications Marketplace.” Fifteenth Annual Telecommunications Policy Research Conference, Airlie, Virginia, November 1987.

“Traffic Sensitive Costs, Bypass and Pricing For Carrier of Last Resort.” Bell Communications Research Conference on Traffic Sensitive Cost Recovery. Seattle, Washington, July 1986.

“Forecasting Bypass Adoption In Telecommunications.” National Forecasting Conference, Denver, Colorado, June 1985.

“A General Theory of Point-to-Point Long Distance Demand.” Bell Communications Research Business Research Conference, Durango, Colorado, October 1984.

## **HONORS, AWARDS, AND GRANTS:**

2008	MBA Student’s Professor of the Semester (First Time Award Presented to a Faculty Member Outside the College of Business Administration)
2004 – 2005	Center for Applied Economics Grant (Principal Investigator)
2004	Edgar S. Bagley Research Award
2001	Edgar S. Bagley Research Award

## **HONORS, AWARDS, AND GRANTS (CONTINUED):**

1999 – 2000	American Enterprise Institute Grant (Co-Principal Investigator)
1996	William L. Stamey Teaching Award
1995	Edgar S. Bagley Research Award
1993	First-Place In Graduate Student Paper Competition, Twenty-First Annual Telecommunications Policy Research Conference
1990 – 1993	Florida Public Service Commission Grant to the Public Utility Research Center at the University of Florida (Co-Principal Investigator)
1984 – 1993	Designated Very High Potential Manager, SBC Communications
1991	First-Place In Paper Competition sponsored by Public Utilities Reports, Inc., Southeastern Business and Economics Utilities Conference (with S. Berg)
1991	University of Florida Research Fellowship
1989	Management Stock Award, Southwestern Bell Corporation
1979	B.A. Conferred with High Honors
1971	Eagle Scout Award

## **EDITORIAL BOARDS:**

2003 – Present	The Review of Network Economics
1997 – Present	Journal of Regulatory Economics
1996 – Present	Information Economics and Policy

## **REFEREE/REVIEWER FOR:**

Addison-Wesley  
American Economic Review  
Applied Stochastic Models in Business and Industry  
Cambridge University Press  
Contemporary Economic Policy  
Eastern Economic Journal  
Economic Inquiry  
Economics Letters  
Edward Elgar Publishing  
Empirical Economics  
Encyclopedia of Energy Engineering and Technology  
Energy Studies Review  
Information Economics and Policy  
International Economics and Economic Policy  
International Journal of Industrial Organization  
International Tax and Public Finance  
Journal of Competition Law & Economics  
Journal of Economic Behavior and Organization  
Journal of Economic Education

Journal of Economics  
Journal of Economics and Business  
Journal of Industrial Economics  
Journal of Public Economics  
Journal of Industry, Competition and Trade  
Journal of Productivity Analysis  
Journal of Regulatory Economics  
Kluwer Academic Publishers  
McGraw-Hill  
MIT Press  
Oxford Economic Papers  
Review of Industrial Organization  
Southern Economic Journal  
Springer Science + Business Media LLC  
Telecommunications Policy  
Telecommunications Systems  
The Antitrust Bulletin  
The Energy Journal  
The Journal of Law, Economics, & Organization  
The Review of Economics and Statistics  
The Review of Network Economics  
World Scientific