### **RAILROAD DATA**

#### Railroad Share of the Freight Market

#### (Ton Mile)

1990	32%
2000	39%
2012	40%

## Railroad Share of the Freight Market (Tons)

1990	16%
2000	15%
2012	15%

#### <u>Railroad Major Freight Commodities – 2014</u> Tons Originated

Coal	38.8%
Farm, Food Products	13.4%
Chemicals	9.7%
Ores	12.8%
Lumber & Paper	3.3%

## Railroad Return on Shareholders Equity

1970s Average Per Year	2.4%
1980s Average Per Year	7.4%
1990s Average Per Year	9.5%
2000s Average Per Year	9.2%
2015	11.9%

# Railroad Net Operating Income

1970s Average Per Year	\$560 million
1980s Average Per Year	\$1534 million
1990s Average Per Year	\$3270.8 million
2000s Average Per Year	\$6,196.4 million
2015	\$14,349.6 million

Source: U.S. Department of Transportation, <u>Pocket Guide to Transportation</u>, 2012. Association of American Railroads, <u>Railroad Facts</u>, 2016 Edition.