

**KANSAS STATE UNIVERSITY**  
**Division of Financial Services / Purchasing**  
**21 Anderson Hall**  
**Manhattan, KS 66506**

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Item: On-Call Consultant / Executive Search Services

Contract #: 40325

Period: 10/22/2012 through 10/31/2017

Vendors: see attached

Summary:

The following contracts are **optional use** agreements for Kansas State University where any of the 8 pre-qualified vendors may be used. The departments are to negotiate pricing with **one, any, or all** vendors as appropriate for their specific search. An departments may also request the Purchasing Office to solicit bids on their behalf from all the pre-qualified vendors when specific criteria may be desired by the department.

Since the contracts are optional use a department may also request the Purchasing Office to solicit bids from all potential vendors (including any on this contract) when the department feel it is in the best interest of Kansas State University.

For additional information please feel free to contact the KSU Purchasing Office at 532-6214

List of Pre-qualified Vendors on this contract:

Parker Executive Search  
Greenwood / Ashner & Associates  
Witt / Kieffer, Ford, Hadelman, Lloyd Corp.  
Princeton Search  
EFL Associates  
Storbeck / Pimentel & Associates  
Korn / Ferry International  
JGH Enterprises (dba Harris Search Associates)

**KANSAS STATE UNIVERSITY  
PURCHASING OFFICE  
21 ANDERSON HALL  
MANHATTAN, KS 66506  
PHONE 785-532-6214 FAX 785-532-5577**

**CONTRACT SIGNATURE SHEET**

Date: 10/22/2012  
CONTRACT NO.: 40325  
Replaces Contract No.: NA

Procurement Officer: Chris Dekat, CPPB  
Phone: 785-532-6214  
E-Mail: cidekat@k-state.edu

Item: On-Call Consultant / Executive Search Services Contract  
Primary Using Department: Kansas State University – All  
Period of Contract: 10/22/12 through 10/31/17

Contractor Information: Parker Executive Search  
Five Concourse Parkway, Suite 2900  
Atlanta, GA 30328  
CONTACT: Laurie Wilder  
Phone: 770-804-1996; FAX: 770-804-1917; e-mail: lwilder@parkersearch.com

Prices: as negotiated under IFB 40325  
Payment Terms: N30  
Shipping Information: Dest, Ppd & Allowed

The parties agree as follows:

1. Subject to the terms and conditions of this contract and companion bid documents, Kansas State University hereby accepts the offer of Contractor as expressed by Contractor's bid submitted to K-State Purchasing in response to above referenced contract/quote number.
2. It is understood and agreed by the parties that pursuant to the bid, Contractor agrees to furnish products or services for the period noted above on orders of the Department(s) at the price or prices contained in the bid. Department(s) agrees to pay on delivery of the item(s) the amount(s) billed by Contractor in accordance with the bid as shown on delivery invoice(s) of the Contractor to the Department(s). Payment will be made as soon after receipt of the invoice(s) as possible in accordance with state law.
3. Failure of Contractor to furnish the item(s) in accordance with the bid specifications incorporated into this contract by reference, or failure of Contractor to deliver the item(s) in accordance with any time schedules prescribed in this contract or any documents incorporated by reference into this contract shall result in forfeiture of any performance bond of Contractor and/or in termination of this contract at the option of the University.
4. It is understood and agreed that the provisions set out in the K-State Purchasing Office bid document for this contract are incorporated and made a part of this contract by reference as though fully set forth herein. Contractor agrees and understands that these documents are controlling over Contractor's bid, invoice, department order forms or any other documents of the Contractor.
5. The provisions found in Contractual Provisions Attachment, is incorporated and made a part of this contract by reference.
6. In the event of any disputes regarding the terms and conditions of this Contract or payments alleged to be due and owing, Contractor's sole remedy shall be with the Department that placed the order.

Contractor: Parker Executive Search

By: 

Printed Name: Laurie C. Wilder

Title: VP Managing Director

KANSAS STATE UNIVERSITY

By: 

CARLA BISHOP  
DIRECTOR OF PURCHASING

cd

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Phone: 785-532-6214  
E-Mail: cidekat@k-state.edu

Item: On-Call Consultant / Executive Search Services Contract  
Primary Using Department: Kansas State University – All  
Period of Contract: 10/22/12 through 10/31/17

Contractor Information: Greenwood/Asher & Associates, Inc.  
42 Business Center Drive, Suite 206  
Miramar Beach, FL 32550  
CONTACT: Jan Greenwood  
Phone: 850-650-2277; FAX: 850-650-2272; e-mail:  
jangreenwood@greenwoodsearch.com

Prices: as negotiated under IFB 40325  
Payment Terms: N30  
Shipping Information: Dest, Ppd & Allowed

The parties agree as follows:

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Contractor: Greenwood/Asher & Associates, Inc.

By: Jan Greenwood

Printed Name: Jan Greenwood

Title: President and Partner

KANSAS STATE UNIVERSITY

By: Carla K Bishop  
CARLA BISHOP  
DIRECTOR OF PURCHASING

cd

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Procurement Officer: Chris Dekat, CPPB  
Phone: 785-532-6214  
E-Mail: cidekat@k-state.edu

Item: On-Call Consultant / Executive Search Services Contract  
Primary Using Department: Kansas State University - All  
Period of Contract: 10/22/12 through 10/31/17

Contractor Information: Witt/Kieffer  
2015 Spring Road, Suite 510  
Oak Brook, IL 60523  
CONTACT: Lucy Leske  
Phone: 888-281-1370; FAX: 630-990-1382; e-mail: lleske@wittkieffer.com

Prices: as negotiated under IFB 40325  
Payment Terms: N30  
Shipping Information: Dest, Ppd & Allowed

The parties agree as follows:

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Contractor: Witt/Kieffer

By:

Printed Name: Jelly DelBeccaro

Title:

S.V. Bond Chief Financial Officer

KANSAS STATE UNIVERSITY

By:

Carla K Bishop  
CARLA BISHOP  
DIRECTOR OF PURCHASING

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Procurement Officer: Chris Dekat, CPPB  
Phone: 785-532-6214  
E-Mail: cidekat@k-state.edu

Item: On-Call Consultant / Executive Search Services Contract  
Primary Using Department: Kansas State University – All  
Period of Contract: 10/22/12 through 10/31/17

Contractor Information: PrincetonOne  
23 Orchard Rd., Suite 103  
Skillman, NJ 08558  
CONTACT: Gary Suskin  
Phone: 609-924-3444; FAX: 609-924-3944; e-mail: Amy.Ruffing@PrincetonOne.com

Prices: as negotiated under IFB 40325  
Payment Terms: N30  
Shipping Information: Dest, Ppd & Allowed

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Contractor: PrincetonOne

By: 

Printed Name: Gary Suskin

Title: CEO

KANSAS STATE UNIVERSITY

By: 

CARLA BISHOP  
DIRECTOR OF PURCHASING

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Procurement Officer: Chris Dekat, CPPB  
Phone: 785-532-6214  
E-Mail: cidekat@k-state.edu

Item: On-Call Consultant / Executive Search Services Contract  
Primary Using Department: Kansas State University - All  
Period of Contract: 10/22/12 through 10/31/17

Contractor Information: EFL Associates  
11440 Tomahawk Creek Parkway  
Leawood, KS 66211  
CONTACT: Jan M. Asnicar  
Phone: 913-234-1560; FAX: 913-458-5522; e-mail: jasnica@eflassociates.com

Prices: as negotiated under IFB 40325  
Payment Terms: N30  
Shipping Information: Dest, Ppd & Allowed

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Contractor: EFL Associates

By: Jan M. Asnicar

Printed Name: Jan M. Asnicar

Title: Vice President

KANSAS STATE UNIVERSITY

By: Carla K Bishop  
CARLA BISHOP  
DIRECTOR OF PURCHASING

cd

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Item: On-Call Consultant / Executive Search Services Contract  
Primary Using Department: Kansas State University-- All  
Period of Contract: 10/22/12 through 10/31/17

Contractor Information: Korn/Ferry International  
1700 K Street, N.W., Suite 700  
Washington, DC 20006  
CONTACT: Paul Hsun-Ling Chou  
Phone: 202-955-0940; FAX: 202-822-8127; e-mail: M  
Michelle.Abramovich@KornFerry.com

Prices: as negotiated under IFB 40325  
Payment Terms: N30  
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Contractor: Korn/Ferry International

By: Paul Chou

Printed Name: PAUL CHOU

Title: Co-Managing Director

KANSAS STATE UNIVERSITY

By: Carla K Bishop *cd*

CARLA BISHOP  
DIRECTOR OF PURCHASING

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E-Mail: cidekat@k-state.edu

Item: On-Call Consultant / Executive Search Services Contract  
Primary Using Department: Kansas State University -- All  
Period of Contract: 10/22/12 through 10/31/17

Contractor Information: Harris Search Associates  
4236 Tuller Road  
Dublin, OH 43017  
CONTACT: Jeffrey G. Harris  
Phone: 614-798-8500; FAX: 614-798-8588; e-mail: jeff@harrisandassociates.com

Prices: as negotiated under IFB 40325  
Payment Terms: N30  
Shipping Information: Dest, Ppd & Allowed

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Contractor: Harris Search Associates

By: Jeffrey G. Harris

Printed Name: Jeffrey G. Harris

Title: Managing Partner

KANSAS STATE UNIVERSITY

By: Carla K Bishop

CARLA BISHOP

DIRECTOR OF PURCHASING

cd



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Item: On-Call Consultant / Executive Search Services Contract  
Primary Using Department: Kansas State University - All  
Period of Contract: 10/22/12 through 10/31/17

Contractor Information: Storbeck/Pimentel & Associates  
1111 Corporate Center Drive, Suite 106  
Monterey Park, CA 91754  
CONTACT: Alberto Pimentel  
Phone: 323-260-5040; FAX: 323-260-7889; e-mail: a.pimentel@storbeckpimentel.com

Prices: as negotiated under IFB 40325  
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Contractor: Storbeck/Pimentel & Associates

By: Alberto Pimentel

Printed Name: Alberto Pimentel

Title: President/Managing Partner

KANSAS STATE UNIVERSITY

By: Carla Bishop

CARLA BISHOP

DIRECTOR OF PURCHASING