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[Contract Solutions](#) [Join NJPA](#) [Legal Authority](#) [Procurement Process](#) [Contract Purchasing FAQ](#) [Become A Vendor](#)

[Home Page](#) [Contract Purchasing Solutions](#) [Contract Solutions](#) [Contract Details](#) [Contract Details](#)

[Back To Contract Index](#)



Landscape Equipment

Kubota Tractor Corporation - #081209-KBA



Contact

Cynthia Bennett
Office: 310-303-7834
Cell: 310-370-3846
cbennett@kubota.com
www.kubota.com

NJPA Contract Manager: Andy Campbell
Direct Phone: 218-894-5491
[Email](#)

Kubota equipment, built with Kubota diesel or Kubota gasoline engines, is engineered, manufactured, and marketed by Kubota. When you purchase Kubota-branded equipment, you buy Kubota quality and reliability. Kubota products are equipped with integrated, innovative features designed for durability, easy maintenance and efficient, powerful performance. Kubota offers tractors up to 118 PTO hp, performance-matched implements, compact and utility-class construction equipment, lawn equipment, commercial turf products and utility vehicles. Kubota equipment is backed by more than 1,050 service-oriented Kubota dealers ready to provide service, parts and support.

Marketing Documents

[Kubota Tractor Corporation Customer Flyer](#)
[Kubota Tractor Corporation Contract Award Announcement](#)

Contract Documentation (#081209-KBA)

[Invitation for Bid \(IFB\)](#)
[Addendum to IFB 1](#)
[Bidders Response](#)
[Bid Acceptance & Award](#)

Documentation of Competitive Bidding Process

[Affidavit of Advertisement](#)
[Bid Opening Witness Page](#)
[Bid Evaluation](#)
[Bid Comment & Review](#)
[Board Minutes 09/22/09](#)

Documentation of Contract Maintenance

[Renewal Extension 9-10-11](#)
[Renewal Extension](#)

[Back To Contract Index](#)

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ANNUAL RENEWAL OF AGREEMENT

made by and between

Kubota Tractor Corporation (Vendor)

3401 Del Amo Blvd.

Torrance, CA 90503

and

National Joint Powers Alliance® (NJPA)

f/k/a North Central Service Cooperative (NCSC)

200 First Street NE

Staples, Minnesota 56479

Phone: (218) 894-5482 Fax: (218) 894-5495

Whereas:

"Vendor" and "NJPA" have entered into 1) an "Acceptance of Bid and IFB Award #081209-KBA", and 2) an "Operating Agreement" with an effective date of September 10, 2009, a maturity date of September 10, 2013, and which are subject to annual renewals at the option of both parties.

Now therefore:

"Vendor" and "NJPA" hereby desire and agree to extend and renew the above defined contracts for the period of September 10, 2010 through September 10, 2011.

National Joint Powers Alliance®(NJPA) f/k/a North Central Service Cooperative (NCSC)

By: Todd Lyse, Its: EXEC. DIRECTOR

Name printed or typed: TODD LYSCIO

Date 8/30/2010

Kubota Tractor Corporation

By: Greg Embury, Its: Vice President

Name printed or typed: GREG EMBURY

Date AUG 23, 2010

If you do not want to extend contract, please sign below and return this agreement.

Discontinue: We desire to discontinue the contract.

Signature: _____ Date: _____

TAB 1 Company Information

1. Kubota Tractor Corporation
3401 Del Amo Blvd
Torrance, CA 90503
Ph 310 370 3370
Fax 310 370 3846
2. Cynthia Bennett
Manager Direct Sales
Ph 310 303 7834
Fax 310 370 3846
Email cbennett@kubota.com
3. Kubota Tractor Corporation was established in 1972 as a privately held corporation of Kubota Corporation, Osaka, Japan. Kubota Tractor Corporation is the distributor for the United States for Kubota Equipment, which includes Turf Mowing Equipment, Tractors and Attachments, Utility Vehicles and Compact Construction Equipment including Excavators and Wheel loaders.

The Kubota Goals and Philosophy are summed up in our Kubota Promise;

- a. Produce state of the art, quality products
 - b. Lead the industry in engineering and technological firsts
 - c. Respect the environment and protect our customers' safety
 - d. Provide uncompromising service
 - e. Listen and respond to the customer needs
 - f. Value each customer relationship with integrity and respect
 - g. Support professional dealers and retailers
 - h. Manage with vision and leadership
4. Corporate Officers & NJPA ,
Greg Embury: Vice President Sales & Marketing, Contract Signature
Larry Nenneman: Senior Director Marketing
Cynthia Bennett: Manager Direct Sales, Purchase Orders, Quotes, Specifications
Sue Rowe: Administrator, Invoicing
 5. Kubota Tractor Corporation was established in 1972 as a privately held corporation of Kubota Corporation, Osaka, Japan. Tractors and Compact Equipment was being distributed and sold in the United States from 1969, with the current corporate structure established in 1972.



KUBOTA TRACTOR
CORPORATION

3401 Del Amo Blvd.
Torrance, CA 90503
Tel. (310) 370-3370
Fax (310) 370-2370

Accepted and acknowledged by the
National Joint Powers Alliance®

By Todd Lyscio Dated 4/23/12
Todd Lyscio - Executive Director

BC
m

Tuesday, March 27, 2012

Andy Campbell
National Joint Powers Alliance
202 12th St NE
Staples, MN
56479

Dear Andy,

As we enter into the selling season of 2012, we note that while it appears the economy shows continued signs of strengthening, we all continue to face business challenges ahead. As the Yen vs. Dollar exchange rate continues to vary, coupled with the 2011 Tsunami and the increased in fuel and transportation costs, Kubota Tractor Corporation's cost of products and components imported from Japan has been and most likely will continue to increase.

This note is to advise you of a price increase for Kubota products effective 3/1/2012. Our unit costs have gone up from 2% to 4% depending on the product. Kubota will continue to price Kubota products to NJPA members at 2011 levels until such time as NJPA approves our request to use new 2012 pricing

Please accept the attached documents which contain the following:

1. Kubota's new price book pages effective 3/1/2011
2. Pricing summary showing Kubota's list price, discount structure to NJPA members and NJPA net price.
3. Current freight rate chart
4. Basic assembly fee chart

Best Regards,

Tim L. Bauer



KUBOTA TRACTOR
CORPORATION
3401 Del Amo Blvd.
Torrance, CA 90503
Tel. (310) 370-3370
Fax (310) 370-2370

March 16, 2011
Andy Campbell
National Joint Powers Alliance
200 1st St. Northeast
Staples, MN
56479

Dear Andy Campbell:

Please accept the attached documents that contain the following:

1. Kubota's most current and revised price book pages
2. Pricing summary showing Kubota's list price, discount structure to NJPA members and NJPA net price
3. Current freight rate chart
4. Basic assembly fee chart

Upon acceptance by NJPA, Kubota will begin to issue quotes to the NJPA membership that reflects this new pricing structure.

Best Regards,

A handwritten signature in dark ink, appearing to read "Tim L. Bauer". The signature is fluid and cursive, with a large, sweeping 'T' and 'B'.

Tim L. Bauer
National Accounts Manager
Kubota Tractor Corp.
Enclosures (4)

T, GR, G SERIES

		PAGE NUMBER	MODEL	GROSS ENGINE H.P.	SUGGESTED LIST PRICE	NJPA DISCOUNT	NJPA PRICE
CURRENT MODELS	T SERIES	1-4	T1880A-42	18.0	\$3,598.00	18%	\$2,950.36
		1-5	T2080A-42	20.0	\$4,248.00	18%	\$3,483.36
		1-6	T2380A-48	23.0	\$4,998.00	18%	\$4,098.36
		1-7	T-Series Implement / Attachment Chart				
		1-8	T-Series Implements and Attachments				
	GR SERIES	1-11	GR2020G-48	20.0	\$8,198.00	18%	\$6,722.36
		1-11	GR2020GB48	20.0	\$8,248.00	18%	\$6,763.36
		1-12	GR2120-48	21.0	\$9,078.00	18%	\$7,443.96
		1-12	GR2120-54	21.0	\$9,203.00	18%	\$7,546.46
		1-12	GR2120B54	21.0	\$9,253.00	18%	\$7,587.46
		1-15	GR-Series Implements and Attachments				
		1-16	GR-Series Implement / Attachment Chart				
	GR SERIES	1-13	GR2010GA-48*	20.0	\$7,998.00	18%	\$6,558.36
		1-13	GR2010GAB-48*	20.0	\$8,048.00	18%	\$6,599.36
		1-14	GR2110-48*	21.0	\$8,878.00	18%	\$7,279.96
		1-14	GR2110-54*	21.0	\$9,003.00	18%	\$7,382.46
		1-14	GR2110B54*	21.0	\$9,053.00	18%	\$7,423.46
		1-17	T / GR / G / GF Series Replacement Engines				

* Subject to availability.

ZG, ZD, F SERIES

	PAGE NUMBER	MODEL	GROSS ENGINE H.P.	SUGGESTED LIST PRICE	NJPA DISCOUNT	NJPA PRICE		
CURRENT MODELS								
Z200 Series	Gas	2-4	ZG222A-48S	22	\$ 8,000.00	20%	\$6,400.00	
		2-4	ZG222A-48	22	\$ 8,400.00	20%	\$6,720.00	
		2-5	ZG227A-54	27	\$ 9,700.00	20%	\$7,760.00	
		2-5	ZG227LA-60	27	\$ 9,990.00	20%	\$7,992.00	
	Diesel	2-6	ZD221-48	21	\$ 11,430.00	20%	\$9,144.00	
		2-6	ZD221-54	21	\$ 11,630.00	20%	\$9,304.00	
		2-7	Z200 Series Matching Chart					
		2-8	Z200 Series Implements & Attachments					
Z300 Series	Gas	2-11	ZG327PA-60	27	\$ 11,170.00	20%	\$8,936.00	
		2-11	ZG327RPA-60R	27	\$ 11,495.00	20%	\$9,196.00	
		2-12	ZG332P-60	32.5	\$ 13,890.00	20%	\$11,112.00	
		1-12	ZG332LP-72	32.5	\$ 14,390.00	20%	\$11,512.00	
	Diesel	1-13	ZD321N-54	21	\$ 12,640.00	20%	\$10,112.00	
		1-13	ZD321-60*	21	\$ 12,570.00	20%	\$10,056.00	
		1-14	ZD323-60	23	\$ 13,600.00	20%	\$10,880.00	
		1-15	ZD326S-60	26	\$ 14,300.00	20%	\$11,440.00	
		1-15	ZD326P-60	26	\$ 14,600.00	20%	\$11,680.00	
		1-15	ZD326RP-60R	26	\$ 14,605.00	20%	\$11,684.00	
		1-16	ZD331P-60	31	\$ 15,850.00	20%	\$12,680.00	
		1-16	ZD331RP-60R	31	\$ 15,855.00	20%	\$12,684.00	
		1-16	ZD331LP-72	31	\$ 16,350.00	20%	\$13,080.00	
			1-17	Z300 Series Matching Chart				
			1-18	Z300 Series Implements & Attachments				
F80 Series	Diesel	1-22	F2680E	25.5	\$ 15,651.00	20%	\$12,520.80	
		1-23	F3080	30	\$ 19,218.00	20%	\$15,374.40	
		1-24	F3680	36	\$ 20,058.00	20%	\$16,046.40	
		1-25	F80 Series Matching Chart					
		1-26	F80 Series Implements & Attachments					
	1-30	Z200 / Z300 / F Series Replacement Engines						

* Subject to availability.

① Price includes standard tires.

BX SERIES TRACTORS

PAGE NUMBER	MODEL	PTO H.P.	SUGGESTED LIST PRICE	NJPA DISCOUNT	NJPA PRICE
3-4	BX1860	13.7	\$9,318.00	20%	\$7,454.40
3-5	BX2360	17.5	\$10,795.00	20%	\$8,636.00
3-6	BX25LB-T	17.7	\$18,799.00	20%	\$15,039.20
3-7	BX2660	19.5	\$12,142.00	20%	\$9,713.60
3-8	BX60 Series Implement and Attachment Chart				
3-9	BX60 Series Implements				
3-14	BX60 Series Dealer Installed Options				
3-16	BX Series Replacement Engines				
3-17	Prior Models				

*Subject to availability.

ASSEMBLY CHARGES (Added to Invoice)

BX25	\$250.00
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B SERIES TRACTORS

PAGE NUMBER	MODEL	PTO HP	SUGGESTED LIST PRICE	NJPA DISCOUNT	NJPA PRICE
4-4	B2320DTWO	18.0	\$11,376.00	20%	\$9,100.80
4-5	B2320DT	18.0	\$11,948.00	20%	\$9,558.40
4-6	B2320HSD	17.0	\$13,095.00	20%	\$10,476.00
4-7	B2620HSD	19.0	\$14,166.00	20%	\$11,332.80
4-8	B2920HSD	21.0	\$15,031.00	20%	\$12,024.80
4-9	B2320DTN-1	18.0	\$12,524.00	20%	\$10,019.20
4-10	B2320HSDN	17.0	\$13,483.00	20%	\$10,786.40
4-11	B3200HSDWO	23.0	\$15,398.00	20%	\$12,318.40
4-11	B3200HSD	23.0	\$15,933.00	20%	\$12,746.40
4-12	B3300SUHSDP	25.0	\$14,904.00	20%	\$11,923.20
4-13	B2630HSD	19.5	\$16,883.00	20%	\$13,506.40
4-14	B3030HSD	23.0	\$18,339.00	20%	\$14,671.20
4-15	B3030HSDC*	23.0	\$22,548.00	20%	\$18,038.40
4-16	B3030HSDCC*	23.0	\$22,933.00	20%	\$18,346.40
4-17	B3000HSDC	23.0	\$22,323.00	20%	\$17,858.40
4-18	B3000HSDCC	23.0	\$23,671.00	20%	\$18,936.80
4-19	Attachment Matching Chart				
4-21	Dealer Installed Options				
4-27	Loader Matching Chart				
4-28	Front Loaders				
4-32	Backhoes				
4-35	Mid Mount Mowers				
4-41	Grass Catchers				
4-44	Front Mounted Implements				
4-48	Snowblowers				
4-51	Rotary Tillers				
4-53	Replacement Engines				

LOADER LANDSCAPERS

PAGE NUMBER	MODEL	PTO HP	SUGGESTED LIST PRICE	NJPA DISCOUNT	NJPA PRICE
5-5	B26TL	19.5	\$ 26,204.00	20%	\$20,963.20
5-5	B26TLB	19.5	\$ 34,401.00	20%	\$27,520.80
5-9	L39-1TL	28.9	\$ 29,969.00	20%	\$23,975.20
5-9	L39-1TLB	28.9	\$ 40,723.00	20%	\$32,578.40
5-13	L45TL	32.0	\$ 33,474.00	20%	\$26,779.20
5-13	L45TLB	32.0	\$ 44,228.00	20%	\$35,382.40
5-19	M59TL	50.0	\$ 41,131.00	20%	\$32,904.80
5-19	M59TLB	50.0	\$ 55,247.00	20%	\$44,197.60
5-24	Loader/Landscaper Utility Series Attachment / Implement Matching Chart				
5-25	Implements for Loader/Landscaper Utility Series Tractors				
5-30	Replacement Engines				

ASSEMBLY CHARGES (Added to Invoice)

	TL	TLB
B26	\$445.00	\$530.00
L39	\$445.00	\$530.00
L45	\$445.00	\$530.00
M59	\$445.00	\$530.00

L SERIES TRACTORS

	PAGE NUMBER	MODEL	PTO HP	SUGGESTED LIST PRICE	NJPA DISCOUNT	NJPA PRICE
STANDARD L SERIES	6-5	L3200F	26.7	\$12,565.00	20%	\$10,052.00
	6-6	L3200DT	26.7	\$14,317.00	20%	\$11,453.60
	6-7	L3200HST	25.2	\$15,470.00	20%	\$12,376.00
	6-8	L3800F	31.5	\$14,565.00	20%	\$11,652.00
	6-9	L3800DT	31.5	\$16,134.00	20%	\$12,907.20
	6-10	L3800HST	30.0	\$17,288.00	20%	\$13,830.40
	6-11	L2800F-1*	25	\$12,213.00	20%	\$9,770.40
	6-12	L2800DT-1*	25	\$13,926.00	20%	\$11,140.80
	6-13	L2800HST-1*	23.5	\$15,080.00	20%	\$12,064.00
	6-14	L3400F-1*	30	\$14,213.00	20%	\$11,370.40
	6-15	L3400DT-1*	30	\$15,744.00	20%	\$12,595.20
	61610	L3400HST-1*	28.5	\$16,898.00	20%	\$13,518.40
	6-17	L3700SU⓪	30.0	\$15,946.00	20%	\$12,756.80
	6-19	L4400F-1	37.5	\$14,490.00	20%	\$11,592.00
	6-20	L4400DT-1	37.5	\$19,980.00	20%	\$15,984.00
	6-21	L4400HST-1	36	\$21,820.00	20%	\$17,456.00
	6-22	Standard L Series Attachment Chart				
	6-23	Standard L Series Dealer Installed Options				
GRAND L40 SERIES	6-30	L3240F-1/-2/-3	26.5	\$17,579.00	20%	\$14,063.20
	6-31	L3240DT-1/-2/-3	26.5	\$19,349.00	20%	\$15,479.20
	6-32	L3240GST-1/-2/-3	26.5	\$20,459.00	20%	\$16,367.20
	6-33	L3240HST-1/-2/-3	25	\$20,939.00	20%	\$16,751.20
	6-34	L3240HSTC-1/-3	25	\$28,090.00	20%	\$22,472.00
	6-35	L3540GST-1/-2/-3	29.5	\$21,739.00	20%	\$17,391.20
	6-36	L3540HST-1/-2/-3	28	\$22,219.00	20%	\$17,775.20
	6-37	L3540HSTC-1/-3	28	\$29,370.00	20%	\$23,496.00
	6-38	L3940DT-1/-2/-3	33	\$22,739.00	20%	\$18,191.20
	6-39	L3940GST-1/-2/-3	33	\$23,849.00	20%	\$19,079.20
	6-40	L3940HST-1/-2/-3	31.5	\$24,329.00	20%	\$19,463.20
	6-41	L3940HSTC-1/-3	31.5	\$31,480.00	20%	\$25,184.00

L SERIES TRACTORS - Continued

	PAGE NUMBER	MODEL	PTO HP	SUGGESTED LIST PRICE	NJPA DISCOUNT	NJPA PRICE
GRAND L40 SERIES (CONT.)	6-42	L4240DT-1/-2/-3	36.5	\$24,529.00	20%	\$19,623.20
	6-43	L4240GST-1/-2/-3	36.5	\$25,639.00	20%	\$20,511.20
	6-44	L4240HST-1/-2/-3	35	\$26,119.00	20%	\$20,895.20
	6-45	L4240HSTC-1/-3	35	\$33,270.00	20%	\$26,616.00
	6-46	L4740GST-1/-2/-3	41.5	\$27,839.00	20%	\$22,271.20
	6-47	L4740HST-1/-2/-3	40	\$28,319.00	20%	\$22,655.20
	6-48	L4740HSTC-1/-3	40	\$35,470.00	20%	\$28,376.00
	6-49	L5040GST-1/-2/-3	44	\$29,451.00	20%	\$23,560.80
	6-50	L5240HST-1/-2/-3	45	\$30,341.00	20%	\$24,272.80
	6-51	L5240HSTC-1/-3	45	\$37,492.00	20%	\$29,993.60
	6-52	L5740HST-1/-2/-3	50	\$31,551.00	20%	\$25,240.80
	6-53	L5740HSTC-1/-3	50	\$38,702.00	20%	\$30,961.60
	6-54	Grand L-40 Series Attachment Chart				
	6-55	Grand L-40 Series Dealer Installed Options				
L SERIES IMPLEMENTS	6-59	Std. L Series Implement Matching Chart				
	6-59	Grand L-40 Implement Matching Chart				
	6-60	Std. L-Series Loader Matching Chart				
	6-60	Grand L-40 Loader Matching Chart				
	6-61	Std. L-Series Loaders				
	6-61	L-Series Loaders				
	6-63	Std. L-Series Replacement Loader Attachments				
	6-66	L-Series Loader Attachments				
	6-67	Grand L-40 Loaders				
	6-72	L-Series Backhoes				
	6-77	L-Series Mowers				
	6-78	L-Series Rotary Tillers				
	6-80	L-Series Blades				
	6-82	L-Series Snowblowers				
	6-86	L-Series Rotary Sweeper				
	6-89	L-Series Replacement Engines				

M-SERIES TRACTORS

PAGE NUMBER	MODEL	PTO H.P.	SUGGESTED LIST PRICE	NJPA DISCOUNT	NJPA PRICE
7-5	MX4700F	39.5	\$16,291.00	20%	\$13,032.80
7-5	MX4700DT	39.5	\$21,675.00	20%	\$17,340.00
7-5	MX4700HST	38.0	\$23,185.00	20%	\$18,548.00
7-9	MX5100F	44.0	\$17,291.00	20%	\$13,832.80
7-9	MX5100DT	44.0	\$22,829.00	20%	\$18,263.20
7-9	MX5100HST	42.5	\$24,339.00	20%	\$19,471.20
7-13	M5640SU*	50.0	\$19,962.00	20%	\$15,969.60
7-13	M5640SUD*	50.0	\$24,276.00	20%	\$19,420.80
7-19	M7040SU	62.0	\$23,036.00	20%	\$18,428.80
7-19	M7040SUD	62.0	\$27,410.00	20%	\$21,928.00
7-25	M7040SUH	64.0	\$24,666.00	20%	\$19,732.80
7-25	M7040SUHD	64.0	\$29,940.00	20%	\$23,952.00
7-31	M5040F-1*	46.0	\$21,568.00	20%	\$17,254.40
7-31	M5040FC-1*	46.0	\$29,522.00	20%	\$23,617.60
7-31	M5040DT-1*	46.0	\$25,861.00	20%	\$20,688.80
7-31	M5040HD-1*	46.0	\$27,207.00	20%	\$21,765.60
7-31	M5040DTC-1*	46.0	\$33,814.00	20%	\$27,051.20
7-31	M5040HDC-1*	46.0	\$35,160.00	20%	\$28,128.00
7-41	M5140F	46.0	\$22,056.00	20%	\$17,644.80
7-41	M5140FC	46.0	\$30,280.00	20%	\$24,224.00
7-41	M5140DT	46.0	\$26,247.00	20%	\$20,997.60
7-41	M5140HD	46.0	\$27,593.00	20%	\$22,074.40
7-41	M5140DTC	46.0	\$34,470.00	20%	\$27,576.00
7-41	M5140HDC	46.0	\$35,816.00	20%	\$28,652.80
7-51	M6040F-1	56.0	\$24,385.00	20%	\$19,508.00
7-51	M6040FC-1	56.0	\$32,608.00	20%	\$26,086.40
7-51	M6040DT-1	56.0	\$28,610.00	20%	\$22,888.00
7-51	M6040HD-1	56.0	\$29,956.00	20%	\$23,964.80
7-51	M6040DTC-1	56.0	\$36,834.00	20%	\$29,467.20
7-51	M6040HDC-1	56.0	\$38,180.00	20%	\$30,544.00
7-59	M6040HDNB-1	56.0	\$32,280.00	20%	\$25,824.00
7-63	M7040F-1	64.0	\$26,220.00	20%	\$20,976.00
7-63	M7040FC-1	64.0	\$34,443.00	20%	\$27,554.40
7-63	M7040DT-1	64.0	\$30,445.00	20%	\$24,356.00
7-63	M7040HD-1	64.0	\$31,791.00	20%	\$25,432.80
7-63	M7040DTC-1	64.0	\$38,668.00	20%	\$30,934.40
7-63	M7040HDC-1	64.0	\$40,014.00	20%	\$32,011.20

* Subject to availability.

M SERIES TRACTORS - Continued

PAGE NUMBER	MODEL	PTO H.P.	SUGGESTED LIST PRICE	NJPA DISCOUNT	NJPA PRICE
7-71	M7040HDC-LTD <i>Limited*</i>	62.0	\$38,212.00	20%	\$30,569.60
7-77	M7040HDNB-1	64.0	\$33,969.00	20%	\$27,175.20
7-77	M7040HDNBC-1	64.0	\$42,819.00	20%	\$34,255.20
7-81	M8540F-1	76.0	\$29,065.00	20%	\$23,252.00
7-81	M8540FC-1	76.0	\$37,288.00	20%	\$29,830.40
7-81	M8540DT-1	76.0	\$33,529.00	20%	\$26,823.20
7-81	M8540HD-1	76.0	\$34,875.00	20%	\$27,900.00
7-81	M8540HD12-1	76.0	\$36,029.00	20%	\$28,823.20
7-81	M8540DTC-1	76.0	\$41,752.00	20%	\$33,401.60
7-81	M8540HDC-1	76.0	\$43,098.00	20%	\$34,478.40
7-81	M8540HDC12-1	76.0	\$44,541.00	20%	\$35,632.80
7-93	M8540HDNB-1	76.0	\$36,955.00	20%	\$29,564.00
7-93	M8540HDNBC-1	76.0	\$45,485.00	20%	\$36,388.00
7-93	M8540HDNBC10	76.0	\$46,060.00	20%	\$36,848.00
7-97	M8540HDNBPC-1	76.0	\$53,765.00	20%	\$43,012.00
7-101	M9540F-1	84.0	\$31,490.00	20%	\$25,192.00
7-101	M9540FC-1	84.0	\$39,714.00	20%	\$31,771.20
7-101	M9540DT-1	84.0	\$36,056.00	20%	\$28,844.80
7-101	M9540HD-1	84.0	\$37,402.00	20%	\$29,921.60
7-101	M9540HD12-1	84.0	\$38,556.00	20%	\$30,844.80
7-101	M9540DTC-1	84.0	\$44,279.00	20%	\$35,423.20
7-101	M9540HDC-1	84.0	\$45,626.00	20%	\$36,500.80
7-101	M9540HDC12-1	84.0	\$47,068.00	20%	\$37,654.40
7-101	M9540HDC24-1	84.0	\$49,868.00	20%	\$39,894.40
7-113	M9540HDC-LTD <i>Limited</i>	84.0	\$43,840.00	20%	\$35,072.00
7-119	M9540HFL-1	84.0	\$34,599.00	20%	\$27,679.20
7-119	M9540HFL-1SN	84.0	\$35,856.00	20%	\$28,684.80
7-119	M9540HFL-1S	84.0	\$35,888.00	20%	\$28,710.40
7-123	M9540HDL-1	84.0	\$38,001.00	20%	\$30,400.80
7-123	M9540HDL-1SN	84.0	\$39,258.00	20%	\$31,406.40
7-123	M9540HDL-1S	84.0	\$39,290.00	20%	\$31,432.00
7-127	M96SHDM	84.0	\$51,600.00	20%	\$41,280.00
7-131	M96SDS*	84.0	\$42,131.00	20%	\$33,704.80
7-131	M96SDSC*	84.0	\$50,104.00	20%	\$40,083.20
7-137	M108SH	96.0	\$37,340.00	20%	\$29,872.00
7-137	M108SHD	96.0	\$44,594.00	20%	\$35,675.20
7-137	M108SHC	96.0	\$45,313.00	20%	\$36,250.40

* Subject to availability.

M SERIES TRACTORS - Continued

PAGE NUMBER	MODEL	PTO H.P.	SUGGESTED LIST PRICE	NJPA DISCOUNT	NJPA PRICE
7-137	M108SHDC	96.0	\$52,567.00	20%	\$42,053.60
7-137	M108SHDC2	96.0	\$52,947.00	20%	\$42,357.60
7-141	M108SDS	96.0	\$46,034.00	20%	\$36,827.20
7-141	M108SDS2	96.0	\$46,414.00	20%	\$37,131.20
7-141	M108SDSC	96.0	\$54,007.00	20%	\$43,205.60
7-141	M108SDSC2	96.0	\$54,387.00	20%	\$43,509.60
7-149	M108SDSL	96.0	\$45,232.00	20%	\$36,185.60
7-149	M108SDSL2	96.0	\$45,612.00	20%	\$36,489.60
7-149	M108SDSL-S	96.0	\$46,521.00	20%	\$37,216.80
7-149	M108SDSL2-S	96.0	\$46,901.00	20%	\$37,520.80
7-149	M108SDSL-SN	96.0	\$46,489.00	20%	\$37,191.20
7-149	M108SDSL2-SN	96.0	\$46,869.00	20%	\$37,495.20
7-153	M100XDTC	85.0	\$57,960.00	20%	\$46,368.00
7-159	M110XDTC	95.0	\$62,622.00	20%	\$50,097.60
7-165	M126XDTC	108.0	\$68,794.00	20%	\$55,035.20
7-171	M126XDTPC	108.0	\$78,584.00	20%	\$62,867.20
7-177	M135XDTC	118.0	\$72,394.00	20%	\$57,915.20
7-177	M135XDTSC	118.0	\$79,214.00	20%	\$63,371.20
7-182	M-Series Tractor / Loader Matching Chart				
7-185	M-Series Front Loaders				
7-	M-Series Backhoe				
7-	M-Series Snowblowers				
7-	M-Series Replacement Engines				

ASSEMBLY CHARGES

Assembly Fee

All ROPS/Cab Model Tractors \$250.00

Assembly Fee includes basic assembly of tractor including wheels, tires, ROPS or Cab, front and rear weights.

M96SHDM Wide Row Kit installation fee \$250.00

This is in **addition** to standard fee, Wide Row models will be assembled and shipped from Lodi, CA.

All optional hydraulic remote valves ordered and assembled on the tractor \$65.00

All optional hydraulic lever kits ordered and assembled on the tractor \$65.00

540/1000 Dual speed PTO (M8540 / M9450 / M96S / M108S Models) \$85.00

Single Cylinder 3-point Lift Assist Kit (M108SDSL) \$55.00

Dual Cylinder 3-point Lift Assist Kit (M8540/M9540/M96S/M108S/M108X/M125X/ M100X/M110X/M126X/M135X) \$105.00

Loader Assembly Charges (MX/M)..... \$120.00

Backhoe Assembly Charges (BH90A / BH92) \$85.00

ALL OTHER KITS ARE FIELD INSTALLED ONLY.

K SERIES - EXCAVATORS

PAGE NUMBER	MODEL	DIGGING DEPTH	SUGGESTED LIST PRICE	NJPA DISCOUNT	NJPA PRICE
11-5	K008T4	5' 8"	\$20,995.00	17%	\$17,425.85
11-7	U17VR1	7' 7"	\$27,339.00	17%	\$22,691.37
11-11	KX41VR1T4	7' 9.7"	\$29,006.00	17%	\$24,074.98
11-15	U25R1T4	9' 3"	\$33,089.00	17%	\$27,463.87
11-19	KX71SR1T3	9' 9"	\$36,625.00	17%	\$30,398.75
11-25	KX91R1S2	10' 5.4"	\$42,129.00	17%	\$34,967.07
11-31	U35R1S2	10' 4"	\$43,628.00	17%	\$36,211.24
11-35	KX121R1T3	11' 6"	\$46,981.00	17%	\$38,994.23
11-41	U45R1AT3	11' 10"	\$54,266.00	17%	\$45,040.78
11-47	U55R1	11' 10.3"	\$58,960.00	17%	\$48,936.80
11-53	KX057-4	12' 8.2"	\$61,154.00	17%	\$50,757.82
11-59	KX080R3T3	15' 1"	\$93,392.00	17%	\$77,515.36
11-65	EXCAVATOR REPLACEMENT ENGINES				

R SERIES – WHEEL LOADERS

PAGE NUMBER	MODEL	BUCKET CAPACITY	SUGGESTED LIST PRICE	NJPA DISCOUNT	NJPA PRICE
12-5	R420ST3	0.5 yd ³	\$43,221.00	14%	\$37,170.06
12-11	R520ST3	0.75 yd ³	\$50,761.00	14%	\$43,654.46

Price of basic unit only.
All prices canopy configuration.

12-18	Wheel Loader replacement engines
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V SERIES – RTV UTILITY VEHICLES

PAGE NUMBER	MODEL	ENGINE H.P.	SUGGESTED LIST PRICE	NJPA DISCOUNT	NJPA PRICE
CURRENT MODELS					
13-4	RTV500-H	15.8	\$9,399.00	17%	\$7,801.17
13-4	RTV500-A	15.8	\$9,199.00	17%	\$7,635.17
13-4	RTV500R-H	15.8	\$9,899.00	17%	\$8,216.17
13-4	RTV500R-A	15.8	\$9,699.00	17%	\$8,050.17
13-5	RTV500 Series Implements and Attachments				
13-9	RTV900XTG-A	21.6	\$12,470.00	17%	\$10,350.10
13-9	RTV900XTG-H	21.6	\$12,670.00	17%	\$10,516.10
13-9	RTV900XTGT2	21.6	\$12,520.00	17%	\$10,391.60
13-10	RTV900XTW-H	21.6	\$13,870.00	17%	\$11,512.10
13-10	RTV900XTWL-H	21.6	\$14,145.00	17%	\$11,740.35
13-10	RTV900XTW-A	21.6	\$13,670.00	17%	\$11,346.10
13-10	RTV900XTWL-A	21.6	\$13,945.00	17%	\$11,574.35
13-10	RTV900XTS-H	21.6	\$14,755.00	17%	\$12,246.65
13-10	RTV900XTS-A	21.6	\$14,555.00	17%	\$12,080.65
13-11	RTV900XTR-A	12.6	\$14,220.00	17%	\$11,802.60
13-11	RTV900XTRL-A	21.6	\$14,495.00	17%	\$12,030.85
13-11	RTV900XTR-H	21.6	\$14,420.00	17%	\$11,968.60
13-11	RTV900XTRL-H	21.6	\$14,695.00	17%	\$12,196.85
13-12	RTV900XTT-H	21.6	\$15,570.00	17%	\$12,923.10
13-12	RTV900XTT-T2	21.6	\$15,420.00	17%	\$12,798.60
13-13	RTV900G9-A*	21.6	\$12,000.00	17%	\$9,960.00
13-13	RTV900G9-H*	21.6	\$12,200.00	17%	\$10,126.00
13-13	RTV900G9T2*	21.6	\$12,050.00	17%	\$10,001.50
13-14	RTV900W9-H*	21.6	\$13,400.00	17%	\$11,122.00
13-14	RTV900W9L-H*	21.6	\$13,675.00	17%	\$11,350.25
13-14	RTV900W9-A*	21.6	\$13,200.00	17%	\$10,956.00
13-14	RTV900W9L-A*	21.6	\$13,475.00	17%	\$11,184.25
13-15	RTV900R9-A*	21.6	\$13,750.00	17%	\$11,412.50
13-15	RTV900R9L-A*	21.6	\$14,025.00	17%	\$11,640.75
13-15	RTV900R9-H*	21.6	\$13,950.00	17%	\$11,578.50
13-15	RTV900R9L-H*	21.6	\$14,225.00	17%	\$11,806.75
13-16	RTV900T9T2*	21.6	\$14,950.00	17%	\$12,408.50
13-16	RTV900T9-H*	21.6	\$15,100.00	17%	\$12,533.00
13-17	RTV900 Series Implements				
13-23	RTV900 Hydraulic Tools				

* Subject to availability.

V SERIES – RTV UTILITY VEHICLES (Continued)

PAGE NUMBER	MODEL	ENGINE H.P.	SUGGESTED LIST PRICE	NJPA DISCOUNT	NJPA PRICE
CURRENT MODELS (Continued)					
13-27	RTV1140CPX-H	24.8	\$16,195.00	17%	\$13,441.85
13-27	RTV1140CPXS-H*	24.8	\$16,195.00	17%	\$13,441.85
13-27	RTV1140CPX-A	24.8	\$15,995.00	17%	\$13,275.85
13-27	RTV1140CPXS-A*	24.8	\$15,995.00	17%	\$13,275.85
13-27	RTV1140CPX-T	24.8	\$16,095.00	17%	\$13,358.85
13-27	RTV1140CPXR-H	24.8	\$16,670.00	17%	\$13,836.10
13-27	RTV1140CPXR-A	24.8	\$16,470.00	17%	\$13,670.10
13-28	RTV1140 Series Implements & Accessories				
13-31	RTV1100CWX-H	24.8	\$19,940.00	17%	\$16,550.20
13-31	RTV1100CWXL-H	24.8	\$20,215.00	17%	\$16,778.45
13-31	RTV1100CWXS-H*	24.8	\$20,215.00	17%	\$16,778.45
13-31	RTV1100CWX-A	24.8	\$19,740.00	17%	\$16,384.20
13-31	RTV1100CWXL-A	24.8	\$20,015.00	17%	\$16,612.45
13-31	RTV1100CWXS-A*	24.8	\$20,015.00	17%	\$16,612.45
13-31	RTV1100CWX-T	24.8	\$19,840.00	17%	\$16,467.20
13-31	RTV1100CRX-H	24.8	\$20,690.00	17%	\$17,172.70
13-31	RTV1100CRXL-H	24.8	\$20,965.00	17%	\$17,400.95
13-31	RTV1100CRX-A	24.8	\$20,490.00	17%	\$17,006.70
13-31	RTV1100CRXL-A	24.8	\$20,765.00	17%	\$17,234.95
13-33	RTV1100CW9-H*	24.8	\$18,950.00	17%	\$15,728.50
13-33	RTV1100CW9L-H*	24.8	\$19,225.00	17%	\$15,956.75
13-33	RTV1100CW9-A*	24.8	\$18,750.00	17%	\$15,562.50
13-33	RTV1100CW9L-A*	24.8	\$19,025.00	17%	\$15,790.75
13-33	RTV1100CW9-T*	24.8	\$18,850.00	17%	\$15,645.50
13-33	RTV1100CR9-H*	24.8	\$19,700.00	17%	\$16,351.00
13-33	RTV1100CR9L-H*	24.8	\$19,975.00	17%	\$16,579.25
13-33	RTV1100CR9-A*	24.8	\$19,500.00	17%	\$16,185.00
13-33	RTV1100CR9L-A*	24.8	\$19,775.00	17%	\$16,413.25
13-34	RTV1100 Series Implements and Attachments				
13-37	RTV Replacement Engines				

S SERIES – COMPACT TRACT LOADERS

Page Number	Model	Gross HP	Suggested List Price	NJPA DISCOUNT	NJPA PRICE
14-5	SVL75	74.3	\$46,640.00	14%	\$40,110.40
14-11	SVL90	90.0	\$56,650.00	14%	\$48,719.00

Kubota Shipping & Handling Rate Schedule		Effective 3/1/2011		
Material Pricing Group	Description	All 48 Contiguous States	All 48 Contiguous States	All 48 Contiguous States
ALL	EXPRESS (UPS / Fed Ex) type shipments	KTC Cost	N/A	N/A
ALL	Absolute minimum charge for LTL shipments 250 pounds or less	\$70.00	N/A	N/A
ALL	Per pound price for LTL shipments of 251 pounds and higher	\$0.28	N/A	N/A
The following are "PER UNIT" Truckload charges.		Regular Truckload	Emergency Truckload	Emergency Will Call
1	All T / GR / G series tractors	\$60.00	\$180.00	\$90.00
2	All BX Tractors (except TLB)	\$90.00	\$235.00	\$135.00
3	All ZD, ZG models	\$100.00	\$250.00	\$150.00
4	All B series rops models, and all F series models	\$130.00	\$300.00	\$195.00
5	All L series rops models and small M series rops models shipped crated	\$160.00	N/A	\$160.00
6	All L and B series cab models, all B series TL and TLB assembled models, all large K, U series excavators and R series wheel loaders, all S series CTL units	\$340.00	N/A	\$340.00
7	All M series models, M59TLB, and L series TLB models shipped assembled	\$420.00	N/A	\$420.00
8	All KX080 Model Excavators	\$710.00	N/A	\$710.00
9	All RTV500, RTV900 models, RTV1140, all small K series excavators (KX41 and smaller), and all BX-TLB models	\$210.00	N/A	\$210.00
10	All RTV1100 Models	\$320.00	N/A	\$320.00
11	All loaders for BX, B, and L series tractors shipped crated or installed (does not include the loaders on TL or TLB units in groups 6, 7, and 9 above).	\$120.00	\$225.00	\$180.00
11A	All backhoes for R, L, and M series tractor shipped crated or installed (does not include the backhoes mounted on TLB models in groups 6, and 7 above)	\$120.00	\$350.00	\$180.00
11B	All backhoes for B series tractors shipped crated or installed (does not include the backhoes mounted on TLB models in groups 6, and 7 above) All loaders for M series tractors shipped crated or installed (does not include the loaders on TL or TLB units in groups 6, 7, and 9 above).	\$120.00	\$300.00	\$180.00
12	All Grass Catchers, mowers, blades, trenchers, flail mowers, brooms, snow blowers, rotary tillers, box scrapers, and post hole diggers.	\$75.00	N/A	\$75.00
13	Hydraulic Hammers	\$60.00	N/A	\$60.00
14	All "loose" (ordered separate from prime unit) accessories, kits, cabs, rops, replacement engines, wheel & tire assemblies.	\$25.00 per every 250 pounds.	N/A	\$25.00 per every 250 pounds.
N/A = Service not available				