

College of Business Administration

Business Administration

Overview

If you want to plan, develop, produce, promote, market, manage and deliver a range of goods and services to meet the needs of individuals and organizations, then a business administration major is right for you.

Kansas State University's College of Business Administration is fully accredited at both the undergraduate and graduate levels by the Association to Advance Collegiate Schools of Business, or AACSB. Our accounting program is separately accredited by the same agency.

Professional options

Careers

Our graduates find employment with government agencies, nonprofit organizations, and public and private businesses. They work in banking, trading, advertising, accounting, management, manufacturing and more. Some graduates also work in family businesses or start their own. More than 90 percent of graduates find jobs within three months of graduation or seek further education.

Job experience

College of Business Administration students are sought after by large firms for summer internships, which are most often paid. The college also offers many opportunities to practice business skills, including case competitions, entrepreneurship competitions, a wide range of student clubs and organizations, and the Executive Mentor program.

Academics

Our curriculum prepares you to be successful in a globally diverse, technology-driven business world. In addition to gaining broad business knowledge, students can focus in one or more

Points of pride

Kansas State University's College of Business Administration is dedicated to helping students succeed in their future careers. The college's Professional Advantage program helps students build skills in communication and networking, as well as matches them to an executive mentor.

of our six majors: accounting, entrepreneurship, finance, management, management information systems and marketing. Dual majors are available.

The business curriculum is designed to provide both breadth and depth throughout the student's educational experience. Students will begin taking business courses during the freshman year, along with foundation courses like written and oral communication, math and economics, and general education courses that encourage personal growth in areas such as cultural development and understanding of the natural and physical world. Most students will take at least one course in each of the core areas of business — accounting, finance, management and marketing — before pursuing the courses required for their major.

In addition to our majors, the college has nine initiatives, including investment management, sales, ethics and ethics education, leadership, globalization and diversity to give students the opportunity to focus on an area of study and give them an expertise in their chosen area of business. To encourage academic diversity, all business students will be required to complete a nine credit hours thematic sequence in an area of professional and/or personal interest outside the college. Students who pursue a minor or second major outside the college may use this coursework to complete this requirement.

Accreditation

The College of Business Administration is among an elite 10 percent of business schools and colleges in the nation to hold accreditation by the Association to Advance Collegiate Schools of Business for all business and accounting programs.

Faculty

Our highly qualified faculty members are dedicated to providing an outstanding educational experience for students. Our faculty have industry experience and are prolific researchers, bringing their deep knowledge of business to the classroom.

Advising

All business students are assigned a professional academic advisor. Academic advisors provide individualized and comprehensive services to help students with all aspects of their academics and extracurricular activities. The academic advising team utilizes an integrated framework for successfully navigating the college experience from start to finish. Their main goals are to help students be successful in the program and be prepared for their future careers.

Professional development

Business students have the exclusive opportunity to participate in Career Development, the college's professional development program. Its three components — Professional Advantage certification, Executive Mentor and Career Coach — will provide you with training and support in developing nontechnical skills needed to identify a career path, pursue professional goals and find success in life and work.

Professional Advantage certification provides career-focused training sessions taught by industry professionals. In the Executive Mentor program, students are connected with successful K-State alumni and friends who will support you in achieving your professional goals. The Career Coach program provides a one-on-one coach to develop your career objectives and determine which opportunities will best prepare you for your dream job.

Accounting

Accountants are typically employed in public accounting, private industry, governmental accounting or management consulting, with specialization possible within these areas. Our accounting program focuses on developing communication skills and teamwork and on solving abstract, unstructured problems. We also educate our students about the complex social, legal and economic environment in which businesses operate.

Accounting careers

- An independent auditor examines and verifies an organization's financial statements and reporting.
- A tax accountant specializes in one or several aspects of federal, state and local taxes and their effect on a business as well as individuals.
- Forensic accounting/fraud accounting are specializations within accounting concerned with the detection, investigation and prevention of fraud.

Entrepreneurship

Entrepreneurship powers the American and global economy and is focused on opportunity recognition, creativity and innovation, and new venture creation. K-State entrepreneurship students will develop the necessary skills to make innovative ideas a reality, specifically by:

- Gaining the ability to identify, research and analyze potential markets that would enhance value and profitability.
- Developing an understanding of the concept of risk and how its effect on new ventures can be minimized.
- Demonstrating the capacity to identify and acquire the resources needed for the creation and implementation of a new venture.
- An entrepreneurship major will prepare students for traditional entrepreneurship, franchising, family business, social entrepreneurship and corporate entrepreneurship.

Finance

Finance deals with the management of money. It is both an industry in itself, as evidenced by stock exchanges and financial institutions, and an integral part of other businesses. Money — and finance — is an integral part of all decisions made by individuals and businesses. As a finance major, you will learn the principles, concepts and tools essential for making sound financial decisions.

Finance majors can choose from three options: financial management, controllership and financial services. Our program allows you to develop a broad understanding of business management and effective communication skills, along with a background in accounting, economic theory and quantitative techniques.

Finance careers

- Commercial bankers are involved in bank operations such as savings, lending and investing.
- Investment banking and the securities industry involve trading, financial underwriting, investment analysis, brokerage and various support functions.
- Insurance companies and management consulting firms both employ finance graduates in advisory roles to the public and industries.

Management

All forms of activity in an organization involve some form of management of employees, operations, raw materials and information.

Managers must be outgoing, creative people who have the ability to motivate and guide dozens of individuals in the same overall direction for the good of the firm. Managers are the leaders who set goals, map plans for the department and oversee the entire work effort of employees. The management curriculum offers areas of emphasis in human resource management, operations management and general management.

Management careers

- Human resource management consists mainly of working with people, hiring and training new employees, serving as a liaison between management and workers, and helping to settle grievances and internal problems.
- Operations management deals with the direct management of resources such as people, processes, plants, parts and planning in manufacturing and service operations.

Management information systems

The management information systems major provides students with a unique combination of managerial skills and technical knowledge in programming and computer systems integration, data access and information management. The function of the information systems professional is to provide managers with the communication system expertise they need.

Management information systems careers

- Network administrator
- Webmaster
- Web architect
- Information security manager

Marketing

Marketing is everything that occurs in the development and sale of goods and services, including research, production and promotion. It is the exchange that takes place between consumers and suppliers and involves having the right product, at the right price, at the right place and at the right time, all while making the consumer aware of the product.

Marketing careers

- Professional selling is perhaps the most well known marketing function and involves the experience of selling directly to businesses in a variety of settings.
- Advertising requires a flair for creativity and entails writing ads; creating ad campaigns; or writing, directing and filming radio or TV commercials.
- Retailing is the marketing of a product in a store. This involves the store manager, sales person and merchandise buyers.
- Market research involves gathering necessary data, analyzing it carefully and developing recommendations for improving the business.

Certificate programs

Certificate in international business

This certificate is for students seeking adventure, growth and international exposure that will not only enrich their college experience but also enhance their personal and professional development.

Certificate in integrated investment management

This certificate is for students interested in a career in the investment management industry. The curriculum is designed to provide you with the fundamentals of investment management and a broader business perspective of this industry. You will also have the opportunity to apply your discipline-specific knowledge to the management of the college's student investment portfolio.

Certificate in professional strategic selling

This certificate exposes students to the fundamentals of sales. Through our innovative curriculum and sales labs, students develop the skills needed to find success in sales. This certificate is open to all majors. Sales positions are available in all fields and would be a natural add-on for nearly any major.

Financial assistance

The college awards scholarships to first-year, transfer and continuing education students. In addition, the college also offers business-specific scholarships to be used for study abroad programs.

For more information about business administration, contact:

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KANSAS STATE UNIVERSITY

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Kansas State University prohibits discrimination on the basis of race, color, ethnicity, national origin, sex (including sexual harassment and sexual violence), sexual orientation, gender identity, religion, age, ancestry, disability, genetic information, military status, or veteran status, in the University's programs and activities as required by applicable laws and regulations. The person designated with responsibility for coordination of compliance efforts and receipt of inquiries concerning nondiscrimination policies is the University's Title IX Coordinator: the Director of the Office of Institutional Equity, equity@k-state.edu, 103 Edwards Hall, Kansas State University, Manhattan, Kansas 66506, (785) 532-6220. The campus ADA Coordinator is the Director of Employee Relations, charlott@k-state.edu, who may be reached at 103 Edwards Hall, Kansas State University, Manhattan, Kansas 66506, (785) 532-6277.

Post-Graduation Statistics
k-state.edu/postgrad-stats
ksdegrestats.org